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Connecticut's Official Health Insurance Marketplace

Strategy Subcommittee

May 16, 2014

Agenda

- Call to Order & Introductions
- Public Comment
- Review and Approval of Minutes
  - March 13, 2014
- Status of Choosing Wisely
- APCD Update
- Performance Measures
- Adjournment

PUBLIC COMMENT

APPROVAL OF MINUTES

March 13, 2014

(VOTE)

APPROVAL OF MINUTES

March 13, 2014

(VOTE)

STATUS OF CHOOSING WISELY

APCD UPDATE

Procurement Process

- Access Health Analytics (AHA) released a RFP to solicit proposals from Data Analytics vendors for implementation of an All-Payer Claims Database project on Jan. 27, 2014
- Prospective vendors were given one month period to respond (deadline of Feb. 28)
- Vendors were given an opportunity to ask questions by Feb. 9; 216 questions were received and answered by Feb. 14
- Vendor's Intent to Bid was set at Feb. 14 – 16 vendors expressed interest to submit bids
- By the deadline (Feb. 28), only 10 vendors submitted proposals
- Only 5 vendors met the criteria to be eligible for appraisal
- Top 3 were invited for Oral presentation; one could not come due to internal logistics
- Finalist was notified on March 31st, semi-finalist is on a holding pattern
- Contract work started immediately; current status is still on progress

Procurement Process – Full List of Vendors & Exclusions

APCD Responding Vendors		
Intent to Bid	▪ Analytics Partners ▪ Onpoint Health Data ▪ Optum ▪ Medeanalytics ▪ Scalability Experts ▪ Beacon Partners ▪ Prometheus Research ▪ SMC Partners LLC	▪ SAS ▪ Treo Solutions ▪ Cognizant ▪ Edifecs ▪ FAIR Health ▪ HP Enterprise Services ▪ Navigant ▪ Soltrix Technology Solutions, Inc.
Submitted Written Proposal	▪ Analytics Partners ▪ Onpoint Health Data ▪ Optum ▪ Medeanalytics ▪ Scalability Experts	▪ SAS ▪ Treo Solutions ▪ Cognizant ▪ Edifecs ▪ FAIR Health
Eliminated After Initial Review	▪ Cognizant Technology Solutions ▪ Edifecs ▪ FAIR Health	▪ MedeAnalytics ▪ Scalability Experts

Procurement Process – RFP Sections Overview

RFP Sections	Content Categories included within the RFP Section
Information	▪ Definitions ▪ Authorized Contact Person ▪ Questions Regarding this RFP ▪ Notice of Intention to Propose ▪ Proposal Due Date, Time and Location ▪ Oral Presentation/ Interviews and Discussion ▪ Confidentiality ▪ RFP Schedule of Events ▪ Responder Eligibility ▪ Contract Term ▪ Subcontractors
Background	▪ Introduction ▪ Project Overview and Scope of Solicitation ▪ Project Dependencies and Critical Success Factors ▪ Assumptions ▪ Project Organization
Scope of Work	▪ Project Timeline ▪ Approach to Design, Development and Implementation ▪ High Level Expectations ▪ Overview of Minimum Technical Requirements ▪ Deliverables ▪ Software and Hardware Requirements ▪ Service Level Specifications

Procurement Process – RFP Sections Overview (cont.)

RFP Sections	Content Categories included within the RFP Section
Contractor Qualification Reference Requirements	▪ Relevant Vendor References
Proposal Content Requirements	▪ Proposal Format ▪ Proposal Organization ▪ Cover Page ▪ Table of Contents ▪ Glossary of Terms and Abbreviations ▪ Insurance and Indemnification Requirements ▪ Records/Intellectual Property Requirements ▪ Executive Summary ▪ Assumptions ▪ Narrative Response ▪ Partnership Opportunities for CT APCD Sustainability ▪ Technical Solution, Approach and Methodology ▪ Qualification – Relevant Experience and Expertise ▪ Project Team and Organization Capacity ▪ References ▪ Key Deliverables and Project Implementation Schedule ▪ Response to the Requirements Traceability Matrix ▪ Response to Service Level Specifications ▪ Price Proposal ▪ Appendices

Procurement Process – RFP Sections Overview (cont.)

RFP Sections	Content Categories included within the RFP Section
Appendix A	Evaluation and Selection Process ▪ General Information ▪ Scoring Criteria ▪ Rights of Access Health Analytics in Evaluating Proposals ▪ Disqualification ▪ Notification of Award
Appendix B	Intent to Propose Form
Appendix C	Proposal Cover Sheet
Appendix D	Minimum Standards for Proposal Consideration
Appendix E	Minimum Technical Requirements
Appendix F	Key Milestones
Appendix G	Price Proposal Template
Appendix H	Notice of Special Compliance Requirements
Appendix I	Data Submission Guide
Appendix J	High Level Technical Specifications for Managed Environment (SAS Based Data Hosting Environment)

Procurement Process – Written RFP Scoring

Category	Possible Points
Response to Minimum Technical Requirements	20
Approach, Methodology, Key Deliverables and Project Implementation Schedule	25
Organizational Capacity (company, staffing, effort)	10
Relevant Experience and References	15
Partnership Opportunities for Sustainability	10
Price Proposal	15
Compliance with Contractual Terms and Conditions	5
Total Possible Points	100

Procurement Process – List of Reviewers

#	Sections	Reviewer 1 (Business & Technical)	Reviewer 2 (Business & Technical)	Reviewer 3 (Finance)	Reviewer 4 (Legal)	Reviewer 5 (Technical)
1	Technical Requirements	√	√			
2	Approach, Methodology, Key Del. & Proj Implementation Schedule	√	√			√
3	Organizational Capacity	√	√			
4	Relevant Experience & References	√	√			√
5	Partnership Opportunities for Sustainability	√	√	√	√	
6	Price Proposal	√	√	√		
7	Compliance w/contractual terms & conditions			√	√	

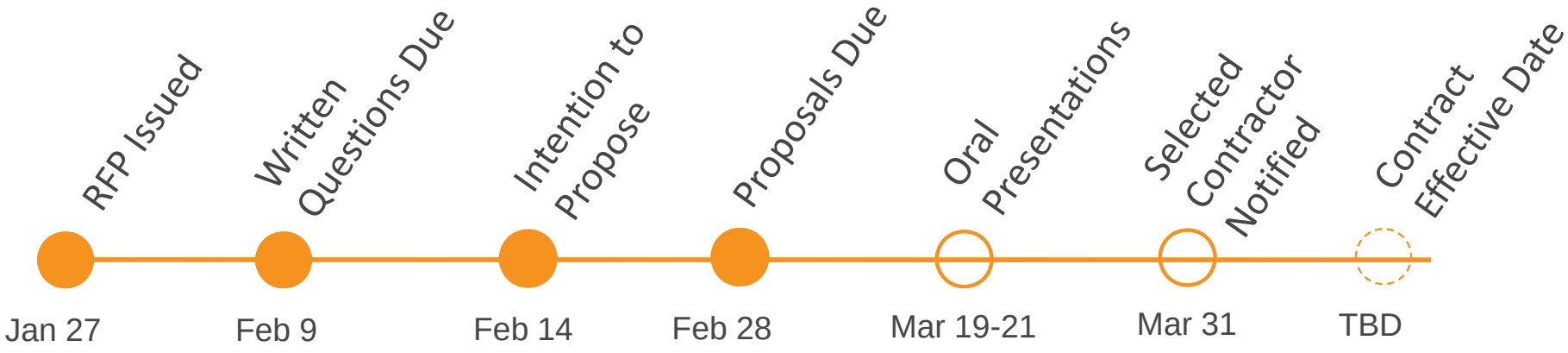
Procurement Process – Oral Presentation Agenda and Length

Topic	Time Allotted
Introductions and Company Background	10 minutes
Solution Overview	15 minutes
Solution Demo	30 minutes
Approach	25 minutes
Data Security and Privacy Practices	10 minutes
Team	10 minutes
Pricing	15 minutes
Break	10 minutes
Q&A	30 minutes
Closing Comments	5 minutes
Total	**2 hours, 40 minutes**

Procurement Process – Oral Presentation Scoring

Agenda Topic	Max Points
Company Background	5
Solution Overview	25
Solution Demo	25
Approach	15
Data Security and Privacy Practices	10
Team	10
Pricing	10
Q&A	-
Total	**100**

Procurement Timeline



Activity	End Date
RFP Issued	January 27
Written Questions Due	February 9
Notice of Intention to Propose	February 14
Proposals Due	February 28
Oral Presentations	March 19-21
Selected Contractor Notified	March 31
Contract Effective Date	TBD

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Role of the APCD Advisory Group

Access Health Analytics (AHA) continues to engage APCD Advisory Group in various projects, subcommittees and initiatives.

1. Two members of the Advisory Group were key evaluators for the APCD Vendor procurement process – Bob Tessier and Dean Myshrall

2. Data Privacy and Security subcommittee, chaired by Dr. Robert Scalettar, continued to support AHA with data use and governance issues
   a) AHCT has retained a team from Shipman & Goodwin, led by Attorney Joan Feldman, as legal counsel for the APCD, which will be very important for formulating policies and procedures on data privacy, security and use
   b) Legal support enabled AHA to clarify various legal issues pertaining to the status of CT's APCD, application of HIPAA laws, type of data for distribution from APCD, and many other related legal and regulatory issues
   c) AHA has provided administrative support to this subcommittee and others

Role of APCD Advisory Group

3. Policy and Procedure Enhancement subcommittee has also met second time on May 8, 2014.
   a) Collected commentary from dental stakeholders and Subject Matter Experts. AHA will propose changes in the DSG language to accommodate collection of dental data. .
   b) Inclusion of ***Denied Claims*** data was discussed. More information was made available to the subcommittee. Further discussions will be needed to arrive at a consensus by all parties to determine future steps. The main points of the discussion were:
      i. What will be the use cases for denied claims?
      ii. Does our existing Data Submission Guide accommodate inclusion of denied claims?
      iii. Does the carriers' systems generate meaningful denied claims which can be used to generate relevant use cases (reports)?
      iv. What are the sensitivities and/or concerns about this data?
      v. How does AHA accommodate this new data within its existing plan and priorities?
      vi. Does the data vendor have experience and bandwidth to accommodate it?

PERFORMANCE MEASURES

ADJOURNMENT