

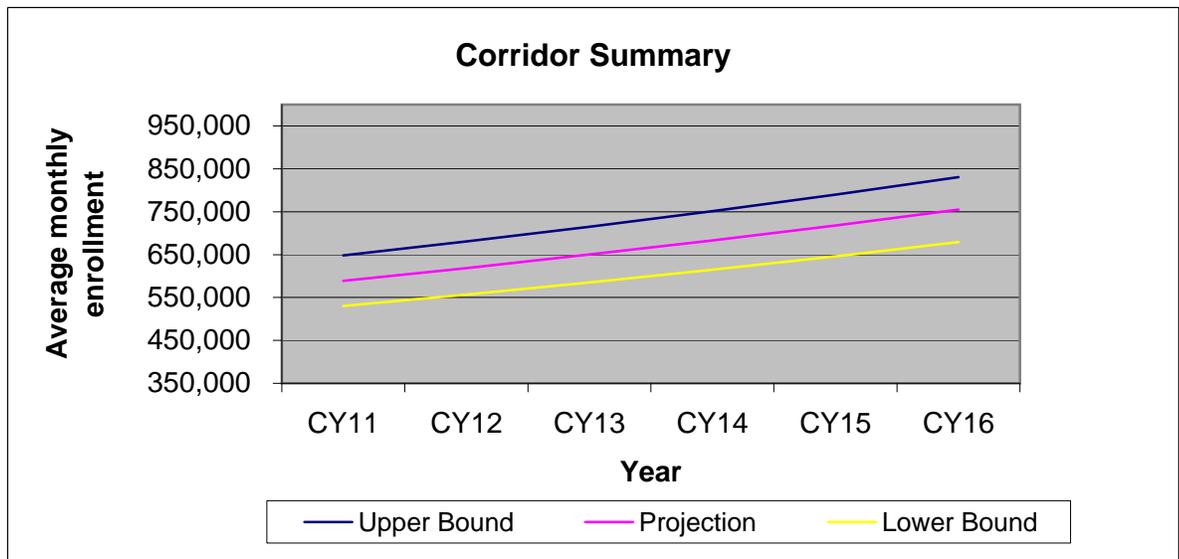
Exhibit F  
 Medical Care Management Administrative Service Organization

Budget

**Corridor Summary - Average Monthly Enrollment**

**Reduced Scope Option B - Full Enrollment**

	CY11	CY12	CY13	CY14	CY15	CY16
Upper Bound	648,093	680,742	715,218	751,625	790,077	830,691
Projection	589,175	618,857	650,198	683,296	718,252	755,173
Lower Bound	530,258	556,971	585,178	614,966	646,426	679,656



### Budget Template

The following template shall be completed for each scope Option.

Reduced Scope Option B - Full Enrollment

	Base Enrollment	CY 2011	CY 2012	CY 2013	CY 2014	CY 2015	CY 2016	Total
Time Period	Current Average Monthly Base Enrollment	Start-up - contract execution to 12/31/11	1/1/12 - 12/31/12	1/1/13 - 12/31/13	1/1/14 - 12/31/14	1/1/15 - 12/31/15	1/1/16 - 12/31/16	
Number of Months		5	12	12	12	12	12	65
Family Coverage	403,700		5,135,064	5,443,168	5,769,758	6,115,943	6,482,900	28,946,833
HUSKY B (CHIP)	15,000		183,600	187,272	191,017	194,838	198,735	955,462
Charter Oak	10,000		120,000	120,000	120,000	120,000	120,000	600,000
Medicaid/Medicare (Duals)	75,000		918,000	936,360	955,087	974,189	993,673	4,777,309
Medicaid ABD & Other	20,475		250,614	255,626	260,739	265,954	271,273	1,304,205
Medicaid LIA (SAGA)	65,000		819,000	859,950	902,948	948,095	995,500	4,525,492
M03 (CT Home Care Program) <sup>1</sup>	4,000		M03 not included					
CADAP <sup>1</sup>	2,000		CADAP not included					
Q01-Q05 <sup>1</sup>	105,000		Q01-Q05 Not Included					
Grand Total	700,175							
Member months			7,426,278	7,802,376	8,199,549	8,619,019	9,062,080	41,109,301
Average monthly enrollment			618,857	650,198	683,296	718,252	755,173	685,155
Bid - Annual Contract Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0
PMPM			0.00	0.00	0.00	0.00	0.00	
Corridor Upper Bound			680,742	715,218	751,625	790,077	830,691	
Corridor Lower Bound			556,971	585,178	614,966	646,426	679,656	

**Notes:**

- The coverage group Q01 - Q05 are the QMB/SLMB that Department only pays the Medicare premiums. The ASO scope does not apply to Q01-Q05, CADAP and M03 population. Therefore these groups are excluded from the member enrollment projection.
- Budget template response must be provided in hard copy and in Microsoft Excel. Do not change the section order or section labels. Bidders are strongly encouraged to fit proposed staff into the categories included on the budget template. However, if no existing category can be used, the bidder may use "other" category, and attach a separate page that details the alternate staff.

**Budget Template**  
**CY11 - start-up and pre-implementation**

Reduced Scope Option B - Full Enrollment

Total Projected Revenue for the Period                      **\$0**

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE	Start Date (1)
<b>Salaries*</b>							
<b>Project Administration</b>							
Project Manager			\$0			0.0	
Project Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total Project Administration</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Utilization Management (UM):</b>							
Medical Director			\$0			0.0	
Psychiatrist / Addictionologist			\$0			0.0	
UM Director			\$0			0.0	
Clinical Director			\$0			0.0	
Assistant Clinical Director			\$0			0.0	
Clinician(s)			\$0			0.0	
Non-Clinical UM Staff			\$0			0.0	
UM Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total UM</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Intensive Care Management (ICM):</b>							
ICM Director			\$0			0.0	
Intensive Care Manager(s)			\$0			0.0	
ICM Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total ICM</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Quality Management (QM):</b>							
QM Director			\$0			0.0	
Network Manager(s)			\$0			0.0	
QM Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total QM</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Provider Relations (PR):</b>							
PR Director			\$0			0.0	
PR Representative(s)			\$0			0.0	
PR Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total PR</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Provider Network (PN) :</b>							
PN Director			\$0			0.0	
PN Representative(s)			\$0			0.0	
Provider File Manager			\$0			0.0	
PN Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total PN</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Member Services (MS) :</b>							
MS Director			\$0			0.0	
MS Staff			\$0			0.0	
MS Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total MS</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Telephone Call Management</b>							
Call Center Director			\$0			0.0	
Call Center Staff			\$0			0.0	
Call Center Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total Telephone Call Management</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Data Reporting:</b>							
Reporting Director			\$0			0.0	
Reporting Analyst(s)			\$0			0.0	
Data System Analyst(s)			\$0			0.0	
Data Reporting Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total Data Reporting</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Information Systems (IS):</b>							
IS Director			\$0			0.0	
IS Programmer(s)			\$0			0.0	
IS Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total IS</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Grievances &amp; Appeals</b>							
Grievances & Appeals Director			\$0			0.0	
Grievances & Appeals Support Staff			\$0			0.0	
Fringe			\$0				
<b>Total Grievances &amp; Appeals</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>Other:</b>							
Security & Confidentiality Officer			\$0			0.0	
Other, if not listed (submit separate detail) (2)			\$0			0.0	
Fringe			\$0				
<b>Total Other</b>	\$0	\$0	\$0	0.0	0.0	0.0	
<b>TOTAL SALARY AND FRINGE</b>	\$0	\$0	\$0	0.0	0.0	0.0	

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE	Start Date (1)
<b>Other Direct Costs</b>							
Accounting Services			\$0				
Advertising			\$0				
Consultant Services			\$0				
Courier			\$0				
Depreciation			\$0				
Equipment			\$0				
Insurance			\$0				
IS Development			\$0				
Legal Services			\$0				
Maintenance			\$0				
Postage/Freight			\$0				
Printing			\$0				
Rent			\$0				
Software			\$0				
Supplies			\$0				
Taxes			\$0				
Telecommunications			\$0				
Training and Education			\$0				
Travel			\$0				
Utilities			\$0				
Other (submit separate detail) (2)			\$0				
<b>TOTAL OTHER DIRECT COSTS</b>	\$0	\$0	\$0				
<b>TOTAL COSTS</b>	\$0	\$0	\$0				

Total Projected Profit

**GRAND TOTAL COSTS**

**Other Assumptions supporting the budget:**

Number of authorizations per month

(1) Start date should be consistent with implementation plan in W.1.1 (page 157) and Project Timetable in C.20 (page 69)  
 (2) Submit separate detail for items not otherwise listed by scope of work category in the order that they appear in this exhibit  
 \*Do NOT add or delete categories or modify the format of this spreadsheet

**Budget Template**  
 CY12 - January 1, 2012 - December 31, 2012

Reduced Scope Option B - Full Enrollment

Total Member Month Projection	7,426,278
Total Projected Revenue for the Period	<u>\$0</u>
Projected PMPM	<u>\$0.00</u>

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Salaries*</b>						
<b>Project Administration</b>						
Project Manager			\$0			0.0
Project Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Project Administration</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Utilization Management (UM):</b>						
Medical Director			\$0			0.0
Psychiatrist / Addictionologist			\$0			0.0
UM Director			\$0			0.0
Clinical Director			\$0			0.0
Assistant Clinical Director			\$0			0.0
Clinician(s)			\$0			0.0
Non-Clinical UM Staff			\$0			0.0
UM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total UM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Intensive Care Management (ICM):</b>						
ICM Director			\$0			0.0
Intensive Care Manager(s)			\$0			0.0
ICM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total ICM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Quality Management (QM):</b>						
QM Director			\$0			0.0
Network Manager(s)			\$0			0.0
QM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total QM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider Relations (PR):</b>						
PR Director			\$0			0.0
PR Representative(s)			\$0			0.0
PR Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PR</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider and PCMH Network (PN) :</b>						
PN Director			\$0			0.0
PN Representative(s)			\$0			0.0
Provider File Manager			\$0			0.0
PN Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PN</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Member Services (MS) :</b>						
MS Director			\$0			0.0
MS Staff			\$0			0.0
MS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total MS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Telephone Call Management</b>						
Call Center Director			\$0			0.0
Call Center Staff			\$0			0.0
Call Center Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Telephone Call Management</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Data Reporting:</b>						
Reporting Director			\$0			0.0
Reporting Analyst(s)			\$0			0.0
Data System Analyst(s)			\$0			0.0
Data Reporting Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Data Reporting</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Information Systems (IS):</b>						
IS Director			\$0			0.0
IS Programmer(s)			\$0			0.0
IS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total IS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Grievances &amp; Appeals</b>						
Grievances & Appeals Director			\$0			0.0
Grievances & Appeals Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Grievances &amp; Appeals</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Other:</b>						
Security & Confidentiality Officer			\$0			0.0
Other, if not listed (submit separate detail) (1)			\$0			0.0
Fringe			\$0			
<b>Total Other</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>TOTAL SALARY AND FRINGE</b>	\$0	\$0	\$0	0.0	0.0	0.0

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Other Direct Costs</b>						
Accounting Services			\$0			
Advertising			\$0			
Consultant Services			\$0			
Courier			\$0			
Depreciation			\$0			
Equipment			\$0			
Insurance			\$0			
IS Development			\$0			
Legal Services			\$0			
Maintenance			\$0			
Postage/Freight			\$0			
Printing			\$0			
Rent			\$0			
Software			\$0			
Supplies			\$0			
Taxes			\$0			
Telecommunications			\$0			
Training and Education			\$0			
Travel			\$0			
Utilities			\$0			
Other, if not listed (submit separate detail) (1)			\$0			
<b>TOTAL OTHER DIRECT COSTS</b>	\$0	\$0	\$0			
<b>TOTAL COSTS</b>	\$0	\$0	\$0			

Total Projected Profit

**GRAND TOTAL COSTS**

**Other Assumptions supporting the budget:**  
 Number of authorizations per month

(1) Submit separate detail for items not otherwise listed by scope of work category in the order that they appear in this exhibit  
 \*Do NOT add or delete categories or modify the format of this spreadsheet

**Budget Template**  
 CY13 - January 1, 2013 - December 31, 2013

Reduced Scope Option B - Full Enrollment

Total Member Month Projection	7,802,376
Total Projected Revenue for the Period	<u>\$0</u>
Projected PMPM	<u>\$0.00</u>

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Salaries*</b>						
<b>Project Administration</b>						
Project Manager			\$0			0.0
Project Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Project Administration</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Utilization Management (UM):</b>						
Medical Director			\$0			0.0
Psychiatrist / Addictionologist			\$0			0.0
UM Director			\$0			0.0
Clinical Director			\$0			0.0
Assistant Clinical Director			\$0			0.0
Clinician(s)			\$0			0.0
Non-Clinical UM Staff			\$0			0.0
UM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total UM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Intensive Care Management (ICM):</b>						
ICM Director			\$0			0.0
Intensive Care Manager(s)			\$0			0.0
ICM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total ICM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Quality Management (QM):</b>						
QM Director			\$0			0.0
Network Manager(s)			\$0			0.0
QM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total QM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider Relations (PR):</b>						
PR Director			\$0			0.0
PR Representative(s)			\$0			0.0
PR Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PR</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider and PCMH Network (PN) :</b>						
PN Director			\$0			0.0
PN Representative(s)			\$0			0.0
Provider File Manager			\$0			0.0
PN Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PN</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Member Services (MS) :</b>						
MS Director			\$0			0.0
MS Staff			\$0			0.0
MS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total MS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Telephone Call Management</b>						
Call Center Director			\$0			0.0
Call Center Staff			\$0			0.0
Call Center Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Telephone Call Management</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Data Reporting:</b>						
Reporting Director			\$0			0.0
Reporting Analyst(s)			\$0			0.0
Data System Analyst(s)			\$0			0.0
Data Reporting Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Data Reporting</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Information Systems (IS):</b>						
IS Director			\$0			0.0
IS Programmer(s)			\$0			0.0
IS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total IS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Grievances &amp; Appeals</b>						
Grievances & Appeals Director			\$0			0.0
Grievances & Appeals Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Grievances &amp; Appeals</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Other:</b>						
Security & Confidentiality Officer			\$0			0.0
Other, if not listed (submit separate detail) (1)			\$0			0.0
Fringe			\$0			
<b>Total Other</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>TOTAL SALARY AND FRINGE</b>	\$0	\$0	\$0	0.0	0.0	0.0

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Other Direct Costs</b>						
Accounting Services			\$0			
Advertising			\$0			
Consultant Services			\$0			
Courier			\$0			
Depreciation			\$0			
Equipment			\$0			
Insurance			\$0			
IS Development			\$0			
Legal Services			\$0			
Maintenance			\$0			
Postage/Freight			\$0			
Printing			\$0			
Rent			\$0			
Software			\$0			
Supplies			\$0			
Taxes			\$0			
Telecommunications			\$0			
Training and Education			\$0			
Travel			\$0			
Utilities			\$0			
Other, if not listed (submit separate detail) (1)			\$0			
<b>TOTAL OTHER DIRECT COSTS</b>	\$0	\$0	\$0			
<b>TOTAL COSTS</b>	\$0	\$0	\$0			

Total Projected Profit

**GRAND TOTAL COSTS**

**Other Assumptions supporting the budget:**

Number of authorizations per month

(1) Submit separate detail for items not otherwise listed by scope of work category in the order that they appear in this exhibit  
 \*Do NOT add or delete categories or modify the format of this spreadsheet

**Budget Template**  
 CY14 - January 1, 2014- December 31, 2014

Reduced Scope Option B - Full Enrollment

Total Member Month Projection	8,199,549
Total Projected Revenue for the Period	<u>\$0</u>
Projected PMPM	<u>\$0.00</u>

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Salaries*</b>						
<b>Project Administration</b>						
Project Manager			\$0			0.0
Project Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Project Administration</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Utilization Management (UM):</b>						
Medical Director			\$0			0.0
Psychiatrist / Addictionologist			\$0			0.0
UM Director			\$0			0.0
Clinical Director			\$0			0.0
Assistant Clinical Director			\$0			0.0
Clinician(s)			\$0			0.0
Non-Clinical UM Staff			\$0			0.0
UM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total UM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Intensive Care Management (ICM):</b>						
ICM Director			\$0			0.0
Intensive Care Manager(s)			\$0			0.0
ICM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total ICM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Quality Management (QM):</b>						
QM Director			\$0			0.0
Network Manager(s)			\$0			0.0
QM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total QM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider Relations (PR):</b>						
PR Director			\$0			0.0
PR Representative(s)			\$0			0.0
PR Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PR</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider and PCMH Network (PN) :</b>						
PN Director			\$0			0.0
PN Representative(s)			\$0			0.0
Provider File Manager			\$0			0.0
PN Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PN</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Member Services (MS) :</b>						
MS Director			\$0			0.0
MS Staff			\$0			0.0
MS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total MS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Telephone Call Management</b>						
Call Center Director			\$0			0.0
Call Center Staff			\$0			0.0
Call Center Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Telephone Call Management</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Data Reporting:</b>						
Reporting Director			\$0			0.0
Reporting Analyst(s)			\$0			0.0
Data System Analyst(s)			\$0			0.0
Data Reporting Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Data Reporting</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Information Systems (IS):</b>						
IS Director			\$0			0.0
IS Programmer(s)			\$0			0.0
IS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total IS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Grievances &amp; Appeals</b>						
Grievances & Appeals Director			\$0			0.0
Grievances & Appeals Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Grievances &amp; Appeals</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Other:</b>						
Security & Confidentiality Officer			\$0			0.0
Other, if not listed (submit separate detail) (1)			\$0			0.0
Fringe			\$0			
<b>Total Other</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>TOTAL SALARY AND FRINGE</b>	\$0	\$0	\$0	0.0	0.0	0.0

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Other Direct Costs</b>						
Accounting Services			\$0			
Advertising			\$0			
Consultant Services			\$0			
Courier			\$0			
Depreciation			\$0			
Equipment			\$0			
Insurance			\$0			
IS Development			\$0			
Legal Services			\$0			
Maintenance			\$0			
Postage/Freight			\$0			
Printing			\$0			
Rent			\$0			
Software			\$0			
Supplies			\$0			
Taxes			\$0			
Telecommunications			\$0			
Training and Education			\$0			
Travel			\$0			
Utilities			\$0			
Other, if not listed (submit separate detail) (1)			\$0			
<b>TOTAL OTHER DIRECT COSTS</b>	\$0	\$0	\$0			
<b>TOTAL COSTS</b>	\$0	\$0	\$0			

Total Projected Profit

**GRAND TOTAL COSTS**

**Other Assumptions supporting the budget:**  
 Number of authorizations per month

(1) Submit separate detail for items not otherwise listed by scope of work category in the order that they appear in this exhibit  
 \*Do NOT add or delete categories or modify the format of this spreadsheet

**Budget Template**  
 CY15 - January 1, 2015- December 31, 2015

Reduced Scope Option B - Full Enrollment

Total Member Month Projection	8,619,019
Total Projected Revenue for the Period	<u>\$0</u>
Projected PMPM	<u>\$0.00</u>

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Salaries*</b>						
<b>Project Administration</b>						
Project Manager			\$0			0.0
Project Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Project Administration</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Utilization Management (UM):</b>						
Medical Director			\$0			0.0
Psychiatrist / Addictionologist			\$0			0.0
UM Director			\$0			0.0
Clinical Director			\$0			0.0
Assistant Clinical Director			\$0			0.0
Clinician(s)			\$0			0.0
Non-Clinical UM Staff			\$0			0.0
UM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total UM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Intensive Care Management (ICM):</b>						
ICM Director			\$0			0.0
Intensive Care Manager(s)			\$0			0.0
ICM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total ICM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Quality Management (QM):</b>						
QM Director			\$0			0.0
Network Manager(s)			\$0			0.0
QM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total QM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider Relations (PR):</b>						
PR Director			\$0			0.0
PR Representative(s)			\$0			0.0
PR Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PR</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider and PCMH Network (PN) :</b>						
PN Director			\$0			0.0
PN Representative(s)			\$0			0.0
Provider File Manager			\$0			0.0
PN Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PN</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Member Services (MS) :</b>						
MS Director			\$0			0.0
MS Staff			\$0			0.0
MS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total MS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Telephone Call Management</b>						
Call Center Director			\$0			0.0
Call Center Staff			\$0			0.0
Call Center Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Telephone Call Management</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Data Reporting:</b>						
Reporting Director			\$0			0.0
Reporting Analyst(s)			\$0			0.0
Data System Analyst(s)			\$0			0.0
Data Reporting Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Data Reporting</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Information Systems (IS):</b>						
IS Director			\$0			0.0
IS Programmer(s)			\$0			0.0
IS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total IS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Grievances &amp; Appeals</b>						
Grievances & Appeals Director			\$0			0.0
Grievances & Appeals Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Grievances &amp; Appeals</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Other:</b>						
Security & Confidentiality Officer			\$0			0.0
Other, if not listed (submit separate detail) (1)			\$0			0.0
Fringe			\$0			
<b>Total Other</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>TOTAL SALARY AND FRINGE</b>	\$0	\$0	\$0	0.0	0.0	0.0

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Other Direct Costs</b>						
Accounting Services			\$0			
Advertising			\$0			
Consultant Services			\$0			
Courier			\$0			
Depreciation			\$0			
Equipment			\$0			
Insurance			\$0			
IS Development			\$0			
Legal Services			\$0			
Maintenance			\$0			
Postage/Freight			\$0			
Printing			\$0			
Rent			\$0			
Software			\$0			
Supplies			\$0			
Taxes			\$0			
Telecommunications			\$0			
Training and Education			\$0			
Travel			\$0			
Utilities			\$0			
Other, if not listed (submit separate detail) (1)			\$0			
<b>TOTAL OTHER DIRECT COSTS</b>	\$0	\$0	\$0			
<b>TOTAL COSTS</b>	\$0	\$0	\$0			

Total Projected Profit

**GRAND TOTAL COSTS**

**Other Assumptions supporting the budget:**

Number of authorizations per month

(1) Submit separate detail for items not otherwise listed by scope of work category in the order that they appear in this exhibit  
 \*Do NOT add or delete categories or modify the format of this spreadsheet

**Budget Template**  
 CY16- January 1, 2016- December 31, 2016

Reduced Scope Option B - Full Enrollment

Total Member Month Projection	9,062,080
Total Projected Revenue for the Period	<u>\$0</u>
Projected PMPM	<u>\$0.00</u>

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Salaries*</b>						
<b>Project Administration</b>						
Project Manager			\$0			0.0
Project Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Project Administration</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Utilization Management (UM):</b>						
Medical Director			\$0			0.0
Psychiatrist / Addictionologist			\$0			0.0
UM Director			\$0			0.0
Clinical Director			\$0			0.0
Assistant Clinical Director			\$0			0.0
Clinician(s)			\$0			0.0
Non-Clinical UM Staff			\$0			0.0
UM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total UM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Intensive Care Management (ICM):</b>						
ICM Director			\$0			0.0
Intensive Care Manager(s)			\$0			0.0
ICM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total ICM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Quality Management (QM):</b>						
QM Director			\$0			0.0
Network Manager(s)			\$0			0.0
QM Support Staff			\$0			0.0
Fringe			\$0			
<b>Total QM</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider Relations (PR):</b>						
PR Director			\$0			0.0
PR Representative(s)			\$0			0.0
PR Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PR</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Provider and PCMH Network (PN) :</b>						
PN Director			\$0			0.0
PN Representative(s)			\$0			0.0
Provider File Manager			\$0			0.0
PN Support Staff			\$0			0.0
Fringe			\$0			
<b>Total PN</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Member Services (MS) :</b>						
MS Director			\$0			0.0
MS Staff			\$0			0.0
MS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total MS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Telephone Call Management</b>						
Call Center Director			\$0			0.0
Call Center Staff			\$0			0.0
Call Center Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Telephone Call Management</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Data Reporting:</b>						
Reporting Director			\$0			0.0
Reporting Analyst(s)			\$0			0.0
Data System Analyst(s)			\$0			0.0
Data Reporting Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Data Reporting</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Information Systems (IS):</b>						
IS Director			\$0			0.0
IS Programmer(s)			\$0			0.0
IS Support Staff			\$0			0.0
Fringe			\$0			
<b>Total IS</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Grievances &amp; Appeals</b>						
Grievances & Appeals Director			\$0			0.0
Grievances & Appeals Support Staff			\$0			0.0
Fringe			\$0			
<b>Total Grievances &amp; Appeals</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>Other:</b>						
Security & Confidentiality Officer			\$0			0.0
Other, if not listed (submit separate detail) (1)			\$0			0.0
Fringe			\$0			
<b>Total Other</b>	\$0	\$0	\$0	0.0	0.0	0.0
<b>TOTAL SALARY AND FRINGE</b>	\$0	\$0	\$0	0.0	0.0	0.0

Scope of Work Category	Direct Project Cost	Corporate Allocation	Total Costs	Direct Project FTE	Corporate FTE	Total FTE
<b>Other Direct Costs</b>						
Accounting Services			\$0			
Advertising			\$0			
Consultant Services			\$0			
Courier			\$0			
Depreciation			\$0			
Equipment			\$0			
Insurance			\$0			
IS Development			\$0			
Legal Services			\$0			
Maintenance			\$0			
Postage/Freight			\$0			
Printing			\$0			
Rent			\$0			
Software			\$0			
Supplies			\$0			
Taxes			\$0			
Telecommunications			\$0			
Training and Education			\$0			
Travel			\$0			
Utilities			\$0			
Other, if not listed (submit separate detail) (1)			\$0			
<b>TOTAL OTHER DIRECT COSTS</b>	\$0	\$0	\$0			
<b>TOTAL COSTS</b>	\$0	\$0	\$0			

Total Projected Profit

**GRAND TOTAL COSTS**

**Other Assumptions supporting the budget:**  
 Number of authorizations per month

(1) Submit separate detail for items not otherwise listed by scope of work category in the order that they appear in this exhibit  
 \*Do NOT add or delete categories or modify the format of this spreadsheet