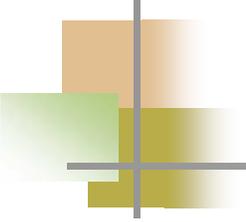


# Working with Medicaid

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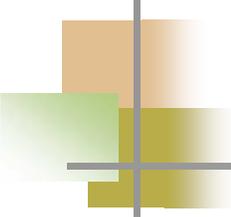
Donna Lazorik, RN, MS  
MA Department of Public Health



# Massachusetts

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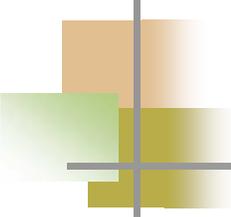
- Pop: 6.4 M
- 360 cities and towns
  - Each with own board of health
  - ~160 administer vaccines, primarily to adults



## MA Health Care Reform

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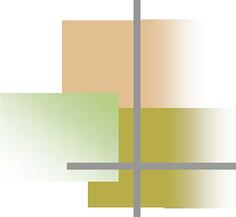
- 2006 - MA passed comprehensive health reform to provide near-universal health insurance coverage for state residents
- By 2010, rate of MA non-elderly uninsured dropped to 6% vs 18% in US
- 63% of MA residents support MA Health Care Reform
- Silent on coverage for vaccination



# LHD Billing Projects

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- Since 1998, for administration of state-supplied vaccine
  - Medicare roster billing
  - Medicare Advantage Plan billing
- 2009
  - ARRA funding for pilot to reimburse LHDs and schools for administering state-supplied flu vaccine to health plan members

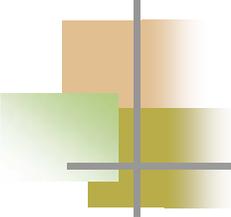


# Who Is CHCF?

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- Part of UMass Medical School
- Researches and provides revenue, savings, and billing initiatives to state agencies and municipalities
- Manages public clinic reimbursement functions, incl. vax billing activities at LHDs



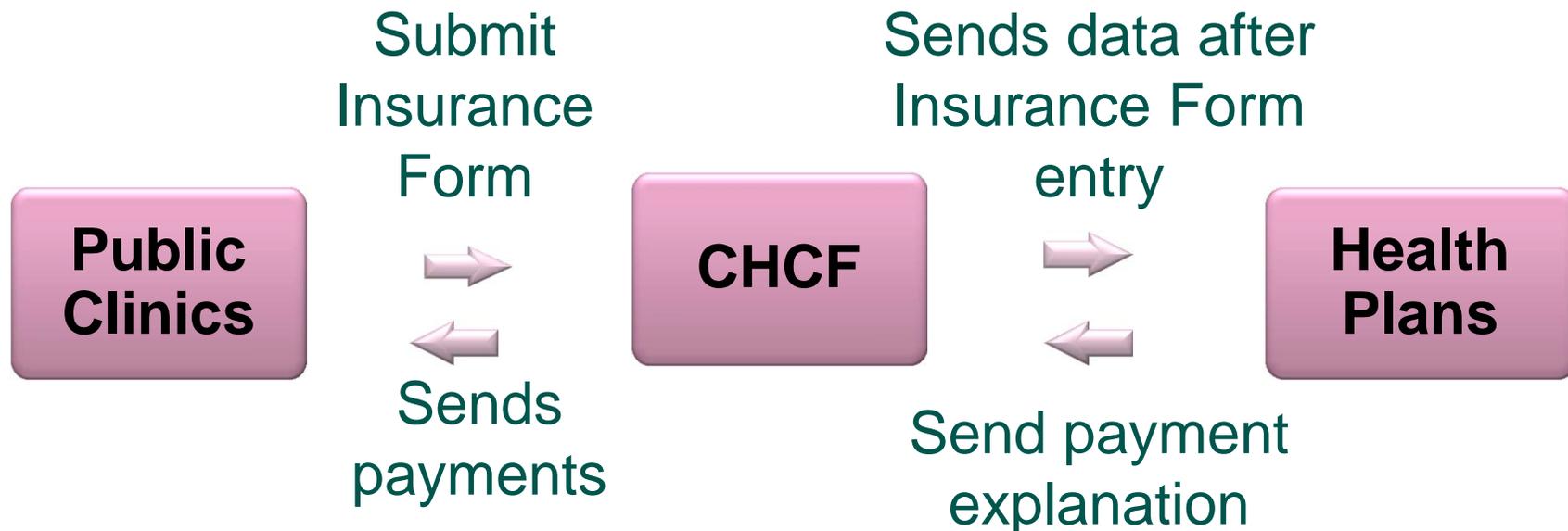
# CHCF reimbursement project

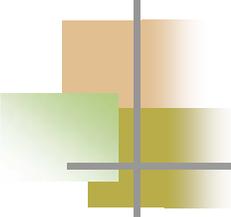
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- Cities and towns can bill contracted plans for the:
  - Administration of flu vaccine to those aged  $\geq 6$  mos
  - Cost of privately purchased flu vaccine administered to individuals aged  $\geq 19$  yrs
  - Administration of the pneumo vaccine to Medicare Advantage members

# Billing Process

- For 10% fee, CHCF electronically bills participating plans and distributes payments to public providers



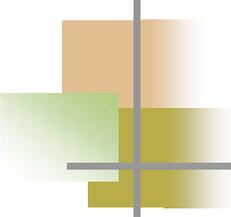


# Program Growth

Program Season	# of Public Health Providers	# of Claims Submitted
2009-2010	80	44,428
2010-2011	130	45,676
2011-2012	166	53,572



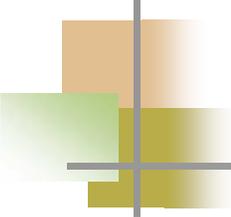
- Reimbursed LHDs for administration of flu vaccine during H1N1, under special waiver
- 2011 ACA Adult Immunization Grant
  - Medicaid one of our 4 project areas



## Where are we now

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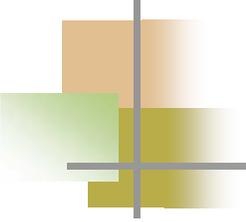
- RFA posted in August
- 7 municipalities enrolled
- Enrolled municipalities have option to
  - Submit electronic claims directly to MassHealth
  - Submit paper claims through Commonwealth Medicine
    - Requires separate contract with CM



# What next?



- Expand CHCF and MassHealth programs to include all ACIP routinely-recommended adult vaccines
- Recruit national health plans
- Increase number of LHDs enrolled in MassHealth



## Barriers

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- MassHealth has other priorities, esp ACA implementation
  - This project is small change
- For LHDs
  - Very cumbersome application process
  - \$523 enrollment fee



## What worked

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- PH Commissioner got involved
  - One-on-one mtg with Medicaid Director
- ID interested parties within MassHealth
- Persistence, persistence, persistence



## MassHealth Flu Vaccine Program

Effective September 1, 2012, MassHealth will pay eligible local public health departments (LPHDs), and public school districts (PSDs) if there is no LPHD in the municipality, that are enrolled in the Massachusetts Department of Public Health (MDPH) Vaccine Program, for administering flu vaccine to MassHealth members of all ages, and for purchasing flu vaccine that is administered to adult members 19 years of age and older.

The goal of this initiative is to provide MassHealth members with increased access to the flu vaccine in public health settings by enrolling and paying eligible LPHDs and PSDs for eligible services.

### How Cities and Towns Can Participate

LPHDs and PSDs may apply to the MassHealth Flu Vaccine Program to receive payment for eligible administration and purchasing of flu vaccine for MassHealth members. LPHDs and PSDs that administer and purchase flu vaccine for MassHealth members who are eligible to receive these services and who are enrolled in MassHealth managed care organizations (MCOs) should bill the members' MCOs for eligible services.

MassHealth is e-mailing enrollment packets to LPHDs, and to PSDs in municipalities without LPHDs, that are enrolled in the MDPH Vaccine Program. To enroll in the MassHealth Flu Vaccine Program, eligible LPHDs and PSDs must complete, sign, and submit all applicable documents in the MassHealth Flu Vaccine Program enrollment packet.

LPHDs and PSDs must be enrolled in the MDPH Vaccine Program **before** they can enroll in the MassHealth Flu Vaccine Program. LPHDs and PSDs that receive state-supplied vaccine from MDPH are already enrolled in the MDPH Vaccine Program. To enroll in the MDPH's Flu Vaccine Program, call 617-983-6828.

Completed and signed enrollment packets should be sent to the following address.

MassHealth Customer Service  
Attention: Provider Enrollment and Credentialing  
P.O. Box 9118  
Hingham, MA 02043

[www.mass.gov/eohhs/gov/newsroom/masshealth/providers/mh-flu-vaccine-program.html](http://www.mass.gov/eohhs/gov/newsroom/masshealth/providers/mh-flu-vaccine-program.html)



# Commonwealth Medicine

*the health care consulting division of UMass Medical School*

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[Services](#)

[Experience](#)

[Our Mission in Action](#)

[Careers](#)

## CONTRACT MATERIALS

[Contract](#)

[UMW-9](#)

## DOCUMENTS AND FORMS

[2012-2013 Insurance Information Form \(English\)](#)

[2012-2013 Insurance Information Form \(Portuguese\)](#)

[2012-2013 Insurance Information Form \(Spanish\)](#)

## Vaccine Reimbursement Program for Public Providers

On behalf of the Department of Public Health, UMass Medical School's Commonwealth Medicine division is working with both traditional and Medicare Advantage health plans to provide reimbursement for the administration of seasonal flu vaccine in public settings.

The goal of this initiative is to increase access to the seasonal influenza vaccine in public clinics while providing financial support to public providers.

### How Does It Work?

For a 10% fee, the Center for Health Care Financing (CHCF) will bill the contracted health plans for the:

## ADDITIONAL RESOURCES

[2012 Training Guide](#)

[FAQ](#)

[August Newsletter](#)

[October Newsletter](#)

[2012 MassHealth Flu Vaccine Program](#)

[Public Flu Clinic Schedule](#)

<http://commed.umassmed.edu/flureimbursement>

