

Connecticut Weekly AGRICULTURAL REPORT

Dannel P. Malloy, Governor
Steven K. Reviczky, Commissioner
Steve Jensen, Editor



Connecticut Department of Agriculture
August 2, 2016



WAUREGAN COMPANY MAKING MOVES TO FILL THE VOID IN STATE'S LIVESTOCK FEED SUPPLY

By Steve Jensen, Office of Commissioner Steven K. Reviczky

WAUREGAN - It was getting toward noon on a hot, dusty day last week when the phone rang yet again in Dave Bunn's cramped office just off the loading dock at his Wauregan Grain Co.

On the other end of the line was another farmer searching for a new bulk livestock feed supplier after the recent closure of the Central Connecticut Cooperative in Manchester.

"We'll have it sometime today," Bunn assured the anxious caller. "They're making it now."

The closing of the Manchester facility last week after nearly 80 years in business left Wauregan as the only other existing bulk commercial feed manufacturer in Connecticut.

"I can't make it fast enough - they're coming from everywhere," Bunn said late last week. "The answering machine is full every night."

In response, Bunn has already made several moves to scale-up his operation and fill the void. He's bought three new grain silos, and has already poured the concrete slab where they will be installed next to others lining a railway spur where freight cars unload corn, soybean, canola meal

and other ingredients harvested in the Midwest.

Delivery of the increased production will be greatly helped by the purchase last week of an enormous truck specially equipped with a fan blower and an auger that speed the drop-off of loads at customer's farms.

He bought the truck from Central Connecticut Cooperative, even as the news of its closure was still spreading.

"We were friendly with them for many years - I hate to see it happen," Bunn said of the Manchester business, whose board of directors attribute its demise to increases in overhead costs, lack of interest from the co-op's membership, and an aging facility in need of a significant overhaul after recent serious equipment breakdowns. "A lot of people don't know where else to go to buy bulk feed."

Bunn said the biggest farms typically make their own feed, often mixing purchased inputs with corn they grow themselves. Small operations commonly use bagged feed, but many mid-sized farmers prefer to buy the more-economical bulk in loads of perhaps 1 to 3 tons.

(Continued on Page 3)

LANCASTER, PA., LIVESTOCK SUMMARY

Avg. Dressing

	LOW	HIGH
SLAUGHTER COWS Avg. Dressing		
breakers 75-80% lean	72.00	76.00
boners 80-85% lean	70.50	75.00
lean 88-90% lean	65.00	70.00
SLAUGHTER STEERS		
Hi Ch/Prime 3-4	116.50	123.50
Choice 2-3	114.00	118.00
Sel 1-2	110.00	115.50
SLAUGHTER HOLSTEIN STEERS		
Ch 2-3	106.00	111.00
Sel 1-2	97.00	104.00
SLAUGHTER HEIFERS		
Hi Ch/Prime 3-4	117.00	120.00
Ch 2-3	110.50	115.00
Select 1-2	101.00	108.00
CALVES - Graded bull		
No 1 90-128 lbs	115.00	160.00
No 1 83-90 lbs	127.00	132.00
SLAUGHTER LAMBS: Woolled & Shorn		
Markets: Choice and Prime 2-3		
50-60 lbs	215.00	215.00
60-70 lbs	207.00	242.00
80-90 lbs	195.00	220.00
90-110 lbs	197.00	214.00
110-130 lbs	195.00	210.00
130-150 lbs	182.00	192.00
SLAUGHTER EWES: Good 2-3		
80-120 lbs	82.00	100.00
120-160 lbs	82.00	100.00
160-200 lbs	77.00	87.00
200-300 lbs	87.00	87.00
SLAUGHTER BUCKS		
160-200 lbs	70.00	125.00
200-300 lbs	115.00	115.00
SLAUGHTER KIDS: Select 1, by head, est.		
40-50 lbs	160.00	175.00
50-60 lbs	180.00	205.00
60-80 lbs	190.00	225.00
80-100 lbs	235.00	235.00
SLAUGHTER NANNIES/DOES: Select 1, by head, est.		
80-130 lbs	190.00	220.00
130-180 lbs	215.00	250.00
SLAUGHTER BUCKS/BILLIES: Select 1		
150-250 lbs	335.00	345.00

DAIRY REPLACEMENT COWS

Sold by the head.

FRESH COWS:		
SUPREME	1625.00	1650.00
APPROVED	1300.00	1550.00
MEDIUM	1125.00	1300.00
SPRINGING COWS (7-9 MONTHS):		
APPROVED	1300.00	1450.00
SPRINGING HEIFERS (7-9 MONTHS):		
SUPREME	1350.00	1600.00
MEDIUM	1100.00	1300.00

NEW HOLLAND, PA. HOG AUCTION

Per cwt.

52-56	200-300 lbs	47.00	54.00
	300-350 lbs	41.00	46.00
	350-400 lbs	35.00	39.00
48-52	200-300 lbs	40.00	46.50
Sows, US 1-3			
	300-500 lbs	27.00	31.00
	500-800 lbs	31.50	33.50
Boars	200-400 lbs	24.00	33.00
	400-700 lbs	9.00	14.00

WHOLESALE FRUITS & VEGETABLES

Boston Terminal and Wholesale Grower Prices

NEW ENGLAND GROWN

	LOW	HIGH
ALFALFA SPROUTS, 12-4OZ	16.00	16.50
ALFALFA SPROUTS, 5 LBS	14.00	14.00
BEAN SPROUTS, 10 LBS	5.00	6.00
BEAN SPROUTS, 12-12 OZ	12.00	15.00
BEANS, FLAT GREEN, BU	24.00	25.00
BEANS, GREEN, HND PK, BU	14.00	15.00
BEANS, GREEN, MACH PK, BU	14.00	15.00
BEANS, WAX, BU	20.00	20.00
BEETS, RED, LOOSE, 25 LBS	12.00	12.00
BLUEBERRIES, CLAM, 12-1PT	24.00	26.00
BLUEBERRY, FILM WRP, 12-1PT	30.00	32.00
BLUEBERRIES, PULP, 12-1PT	30.00	36.00
BLUEBERRY, NONCULT, 12-1PT	60.00	60.00
BROCCOLI, BUNCHED, 14	13.00	13.00
BROCCOLI, CRWN CUT, 20 LBS	13.00	14.00
CABBAGE, 1.75 BU (50 LBS)	12.00	12.00
CAULIFLOWER, FLTJKTAK, 9	12.00	13.00
CAULIFLOWER, FLTJKTAK, 12	14.00	14.00
CHIVES, 1 LB, BUNCHED	8.00	10.00
COLLARDS, BUNCHED, 12	12.00	18.00
CORN, SWEET, BI-COLR, 5 DOZ	10.00	14.00
CORN, SWEET, BI-COLOR, EA	.50	.50
CUKES, 1-1/9, SUPER	14.00	14.00
CUKES, 1-1/9, SELECT	10.00	10.00
CUKES, PER LB	1.50	1.50
CUKES, 1-1/9, MED, WAXED	14.00	14.00
CUKES, PICKLERS, PER LB	1.50	1.50
EGGPLANT, 1-1/9	14.00	14.00
FIDDLEHEADS, 10 LBS	45.00	50.00
KALE, CTN, 12	12.00	13.00
KALE, LACINITO, CTN, 12	14.00	15.00
MINT, 1/2 BU, 12 BUNCHES	10.00	12.00
PEAS, ENGLISH, BU	75.00	75.00
PARSNIPS, 18-1 LB	18.00	20.00
PEPPERS, GRN BELL, 1-1/9	14.00	14.00
PEPPERS, JALAPENO, 1-1/9	12.00	12.00
RASPBERRIES, 18-1/2 PT	36.00	36.00
RHUBARB, OPEN FIELD, 20 LBS	35.00	35.00
SQUASH, YELLOW, 1/2 BU	5.00	10.00
SQUASH, GREEN, 1/2 BU	10.00	10.00
SQUASH, GRN/YLLW, PER LB	1.10	1.10
SQUASH, ZUCH, 1/2 BU	5.00	10.00
TARRAGON, 1 LB, 12 BUNCHES	8.00	10.00
TOMS, CHERRY, GHSE, 5LBS	16.00	18.00
TOMS, HEIRLM, GHSE, M-L, 10 LB	25.00	25.00
TOMS, ONVINE, GHSE, 11 LBS	11.00	12.00
TOMS, VINERIPE GHSE, 25 LBS	15.00	15.00

SHIPPED IN

BLACKBERRIES, CA, 12-6 OZ	24.00	27.00
CHERRIES, TART, NY, 12-11 OZ	44.00	44.00
CURRENTS, WHT, WA, 12-6OZ	48.00	48.00
LEEKs, NJ, 1-1/4, 12	17.00	18.00
MACHE, GHSE, PA, 3 LBS	12.00	12.00
NECTARINES, PA, 2 LYR, 48	27.00	27.00
PEACHES, NJ, 2-3/4", 1/2 BU	25.00	27.00
PEACHES, NJ, 2-1/2", 1/2 BU	22.00	25.00
PEACHES, NJ, 2-1/4", 1/2 BU	19.00	20.00
SQUASH, ACORN, NC, 1-1/9	15.00	15.00
SQUASH, BUTTNT, NC, 1-1/9	15.00	15.00
SQUASH, KABOCHA, NJ, 1-1/9	18.00	20.00
SQUASH, SPAGHETTI, NC, 1-1/9	15.00	15.00
TOMATOES, NJ, 25LB, VINE RIPE	16.00	16.00
TOMS, CHERRY, VA, 12-1 PT	12.00	14.00
TOMS, PLUM, TN, 25 LBS LOOSE	16.00	17.00
TURNIPS, PRPLTOP, CA, 25 LBS	16.00	18.00
WATERCRESS, AL, BUNCH, 24	17.00	20.00

MIDDLESEX LIVESTOCK AUCTION

Middlefield, CT - August 1, 2016

	LOW	HIGH
Bob Calves:		
45-60 lbs.	50.00	60.00
61-75 lbs.	87.50	95.00
76-90 lbs.	97.50	100.00
91-105 lbs.	102.50	107.50
106 lbs. & up	110.00	115.00
Farm Calves	120.00	150.00
Starter Calves	55.00	62.00
Veal Calves	160.00	165.00
Open Heifers	85.00	120.00
Beef Heifers	74.00	86.00
Feeder Steers	105.00	110.00
Beef Steers	93.00	108.00
Stock Bulls	100.00	105.00
Beef Bulls	89.00	96.00
Replacement Cows	n/a	n/a
Replacement Heifers	n/a	n/a
Boars	n/a	n/a
Sows	17.00	26.00
Butcher Hogs	65.00	80.00
Feeder Pigs each	n/a	n/a
Sheep each	85.00	95.00
Lambs each	115.00	230.00
Goats each	95.00	240.00
Kid Goats each	45.00	160.00
Canners	up to	70.00
Cutters	71.00	74.00
Utility Grade Cows	75.00	80.00
Rabbits each	6.00	18.00
Chickens each	3.00	19.00
Ducks each	6.00	17.50

NORTHEAST EGGS/USDA

Per doz. Grade A and Grade A white in cartons to retailers (volume buyers)

XTRA LARGE	.51	.67
LARGE	.45	.59
MEDIUM	.23	.36

NEW ENGLAND SHELL EGGS

Per doz. Grade A brown in carton delivered store door. (Range)

XTRA LARGE	.89	1.15
LARGE	.92	1.05
MEDIUM	.40	.49
SMALL	.27	.37

USDA NEAST REGION CUTFLOWERS

Wholesale, per unit, in dollars.

ACONITUM, NE, 10	14.00	14.00
AGERATUM, NJ, BN	7.50	8.00
ASCLEPIAS, NJ/PA, 10	7.50	7.50
BUPLEURUM, NJ, BN	7.50	8.75
CORNFLOWER, NE, 10	6.50	7.50
ECHINACEA, PA, BN	7.50	7.50
FREESIA, NE, MXD, 10	8.50	8.50
GOMPHRENA, NE/NJ, BN	7.50	10.00
GYPSY, NJ, PER BN	8.50	8.50
QN ANNE'SLACE, NJ, BN	7.00	7.50
SAFFLOWER, PA, BN	7.50	8.50
SALVIA, PA, BN	7.50	7.50
SNAPDRAGON, NE, 10	7.50	7.50
SUNFLWR, LGE, NJ/PA, 5	6.50	7.50
SUNFLWR, L, NJ, EA	1.75	1.75
SWEET WILLIAM, NE, BN	6.50	6.50
YARROW, PA, BN	7.50	7.50
ZINNIA, PA, 10	6.50	7.50

FOR SALE

1-R. Blumenthal & Donahue is now Connecticut's first independent NATIONWIDE Agri-Business Insurance Agency. Christmas tree growers, beekeepers, sheep breeders, organic farmers and all others, call us for all your insurance needs. 800-554-8049 or www.bludon.com

2-R. Farm, homeowner and commercial insurance—we do it all.

Call Blumenthal & Donahue 800-554-8049 or www.bludon.com

3-R. Gallagher electric fencing for farms, horses, deer control, gardens, & beehives. Sonpal's Power Fence 860-491-2290.

4-R. Packaging for egg sales. New egg cartons, flats, egg cases, 30 doz and 15 doz. Polinsky Farm 860-376-2227.

5-R. Nationwide Agribusiness Insurance Program, endorsed by the CT Farm Bureau, save up to 23% on your farm insurance and get better protection. References available from satisfied farmers. Call Marci today at 203-444-6553.

67-R. 99 Dart Hill Road, South Windsor. 5.5 acres, Rural Residential. Fully approved building lot with sewer available, well required. Ideal for horses, ambitious gardener, agricultural or home business. 800 foot driveway. Creative owner financing available. \$248,000.00. Annette Griffin, Berkshire Hathaway Home Services N.E. Properties. 860-604-7845.

78-R. Lynn Blackmer, Nationwide Farm Master Certified Agent, Woodstock, CT. Farm, commercial, life insurance, and more. Cell: 860-377-8947 to see how Nationwide compares.

80-R. Italian (Checchi & Magli) potato/bulb diggers, cultivator top-dressers, carousel transplanters, finger planters at Griffin Farm Equipment. 860-508-2426 or 800-832-0445 griffinfarm@aol.com

81-R. Tew produce wash line, 5 foot table, 24" wash, grade and pack. Must sell. Make a reasonable offer. 203-521-3141 or 860-619-8030 leave message or mortensen23@aol.com

82. 2002, 2003 Dodge RAM 1500 Pickup Engine, V-8 5.9L (360C.I). Also fits all DAKOTA models; RAM 1500 4 door Crew Cab. RAM 1500 Std. Cab 2 door. RAM 1500 Cargo Van. Motor has 41,000 miles on it. It has been in my house-attached garage since bought.

Fogged with oil when bought, and fogged by me liberally 2 more times to keep it fresh, using 'Seafoam' (top quality product) engine fogger w/ extended probe through spark plug openings. VIN #

1D7HU18Z22S526983. I have original B/Sale from 'Gallace Auto Dismantling' in Auburn, NY. I paid \$1,150.00 & \$92.00 tax (\$1,242.00).

Asking price \$995.00. Make me an offer, I will work with you on the price. (203)283-4472, leave message. E-mail cidermill5@yahoo.com

83-R. For Sale: Tobacco racks. 860-668-5330.

84. IH886 Tractor, 2550 hours. Excellent condition. Asking price \$11,700.00. Call 203-283-4472, leave message.

85-R. 8 yearling Baldy steers. 8 open yearling Baldy heifers. 4 bred Baldy heifers due August. 860-485-5720.

MISCELLANEOUS

6-R. Farm/Land specializing in land, farms, and all types of Real Estate. Established Broker with a lifetime of agricultural experience and 40 years of finance. Representing both Buyers and Sellers. Call Clint Charter of Wallace-Tetreault Realty (860) 644-5667.

PLANT SCIENCE DAY IS WEDNESDAY, AUGUST 3rd

The Connecticut Agricultural Experiment Station (CAES) invites the public to its annual Plant Science Day open house on Aug. 3 from 10 a.m. to 4 p.m.

The free event is held at Lockwood Farm, the Station's 75-acre research farm, at 890 Evergreen Ave. in Hamden. The program features updates on the Station's research advances in agriculture, food safety, the environment, and public health.

Attendees can also visit 85 field plots and exhibits, participate in walking and riding tours and activities for children including the Passport for Kids program. The Station's experts will be available to diagnose plant diseases, identify plants, insects, and weeds and collect soil samples for testing.

WAUREGAN COMPANY MAKING MOVES TO FILL THE VOID IN STATE'S LIVESTOCK FEED SUPPLY
(Continued from Page 1)

While there are countless suppliers of bagged feed, Wauregan is now the only bulk feed supplier in Connecticut registered with the Dept. of Agriculture.

The Department has published a list of bulk suppliers in nearby states on its website www.CTgrown.gov, and has staff available to advise anyone looking for a new supplier.

"We realize that farmers are very self-sufficient and most will likely find an alternative on their own," Agriculture Commissioner Steven K. Reviczky said. "But we just want the agricultural community to know that we are here to help during this time that has justifiably produced some uncertainty for livestock owners."

Bunn got his start in the business as a young man when his father, Ed Jr., opened a small feed mill in Cranston, Rhode Island.

His father bought the Wauregan facility, a former Blue Seal plant, around 1980 and Dave took it over when his father passed about 25 years ago.

He has expanded slowly over the ensuing years, adding manufacturing equipment including a pellet mill and a roller mill to produce cracked and flaked corn.

About 85-percent of his customers are dairy farmers, with most of the rest being horse owners. He said he typically moves 200 tons a week of bulk and another 65 tons of bagged.

The company now has more than 35 unique feed mixes registered with the state.

"I started this as a dream and everybody said we weren't going to make it," Bunn said. "But we've been struggling along for 30 years now and we've paid our dues to get where we are. If you think you're going to get in this business overnight you're crazy."

Another wrinkle in the current situation is that even farmers who may have a good supply of feed from the Manchester co-op on hand are looking to set up quickly with a new supplier because transitioning livestock too abruptly from one feed to another can cause digestion and milk-production issues.

"Everybody these days wants a custom mix," Bunn said.

He said the feed business has changed a lot in the last decade or so as agricultural trends, especially in the dairy industry, have evolved.

"The bigger farms just got bigger," he said, while the farmer who tends a few dozen cows or so is almost non-existent.

Another factor is the competition for the bagged-feed customer presented by the convenience of ordering on the internet.

"You can go online and order and get it delivered right to your door," he said, noting that even he has taken advantage of the service.

Still, Bunn is looking forward to working hard to meet the expected increased demand in the coming months.

"This business – you work on a small margin," he said.

"But I'd never want to sell the place. This isn't a job – this is my life."



SAVE THE DATE

Wednesday August 24th, 2016

9:00 am – 3:00 pm @ the Legislative Office Building Room 2C, 300 Capitol Avenue, Hartford, CT

“Agritourism – Protecting Public Health, Animal Health, and Your Farm”

This one day conference will include experts from the U.S. Centers for Disease Control and Prevention (CDC), Department of Agriculture, Department of Public Health, UConn Extension, USDA APHIS Veterinary Services and others who will be addressing risk management when visitors come to your farm. Be sure to watch for further details via email.

Pre-registration - \$10 ([REGISTER HERE](#) or <http://www.store.uconn.edu/>)

Walk ins are welcome - \$15 at the door



Above left: A worker at Wauregan Grain Co. removing the Central Connecticut Cooperative Farmer’s Association logo from a grain-delivery truck the company purchased from the Co-op after it closed last week.

Above: Company owner Dave Bunn inspects a newly-poured concrete slab where he will install three new grain silos bought to meet expected increased demand for his products caused by the Co-op’s closure.

Page 1: Bunn walks along a freight railroad siding where the new silos are being stored while awaiting installation.

Advertising Rates: Fifteen or fewer words: \$3.75 per insertion. More than 15 words: 25 cents per word per insertion. Ads must be related to agriculture in Connecticut and are accepted on a first-come, first-served basis. Payment must be received by noon on Friday before publication the following Wednesday. Make check or money order payable to the Connecticut Dept. of Agriculture, and mail copy and remittance to the department at 165 Capitol Avenue, Hartford, CT 06106. For more information contact Jane.Slupecki@ct.gov or call 860-713-2588.

POSTMASTER: Send address changes to the Connecticut Department of Agriculture, 165 Capitol Ave., Hartford, CT 06106.

Print subscriptions expire Dec. 31, 2017.

VOL. XCVI, No. 31, August 2, 2016

CONNECTICUT DEPARTMENT
OF AGRICULTURE
www.CTGrown.gov 860-713-2500

Commissioner steven.reviczky@ct.gov	Steven K. Reviczky 860-713-2501
Agricultural Development linda.piotrowicz@ct.gov	Linda Piotrowicz 860-713-2503
Regional Market linda.piotrowicz@ct.gov	Linda Piotrowicz 860-566-3699
Farmland Preservation cam.weimar@ct.gov	Cameron Weimar, Ph.D 860-713-2511
Regulation & Inspection bruce.sherman@ct.gov	Dr. Bruce Sherman 860-713-2504
State Veterinarian mary.lis@ct.gov	Dr. Mary J. Lis 860-713-2505
Aquaculture david.carey@ct.gov	David Carey 203-874-2855
Agricultural Report Editor steve.jensen@ct.gov	Steve Jensen 860-713-2519