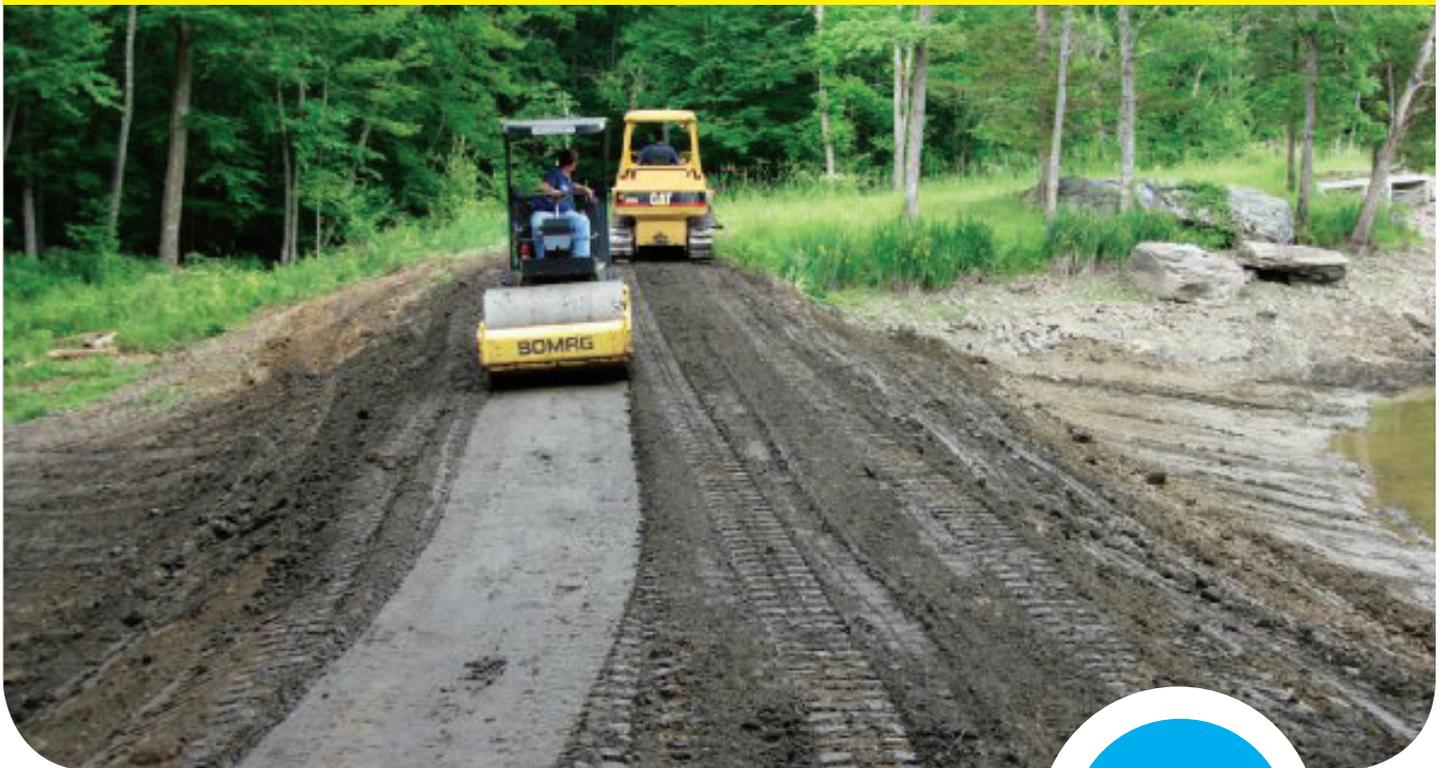




Department of Rehabilitation Services

Success Stories

Arthur H. Howland & Associates, P.C., New Milford, CT



connect-ability

While others see obstacles, New Milford's Arthur H. Howland & Associates, providers of civil engineering and land surveying services, sees opportunity. It's how a summer hire became an employee, providing a true competitive advantage.



Armed with a high school diploma and some graphic design classes, Sean Quigg looked to the Bureau of Rehabilitation Services (BRS) for help with finding a job. Having muscular dystrophy presented a challenge because many entry-level jobs can sometimes require physical abilities.

On advice from BRS, Sean, who uses a wheelchair, reached out to everyone in the community for a job, including Paul Szymanski, President of A.H. Howland. While Paul, new to the position as President, had no job openings, he had an open mind. So Paul and Sean met and Paul was impressed with the job seeker's enthusiasm.

So how do you turn a good first meeting into a job? Lauren McAulay, Employment Consultant for BRS, talked with Paul and they came up with an idea – bring Sean in on a trial basis. The Summer Employment Youth Program, funded by the BRS, was a perfect opportunity.

"We're can-do and that's what Sean is all about."

Paul Szymanski, President

Sean started by studying the company's clientele, which includes municipalities, commercial and retail. He also researched specific processes to arm the staff with additional knowledge on the project at hand.

Then, Sean's summer job turned into an Internship, funded by BRS. "We're can-do and that's what Sean is all about," said Paul. In addition, A.H. Howland was eligible for the Work Opportunity Tax Credit that's part of On-the-Job Training and Internships.

The story could end here but this one has an even happier ending. Civil Engineer Paul Szymanski became Sean's mentor, not in civil engineering, but rather, Search Engine Optimization (SEO). Building on Sean's online research skills, Paul asked Sean to learn all about SEO to help enhance the

company's image. And Sean did just that – spending time long after everyone else had left for the day to learn more and do more.

Today, Sean is an SEO strategist, creating a marketing presence for A.H. Howland online and a unique competitive advantage. "I just want to do more," said Sean. And more is what Sean Quigg delivers every day.

How we help:

- Summer Youth Employment Program
- Paid Internship
- Paid Internships
- On-the-Job Training
- Job Placement
- Work Opportunity Tax Credit



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