2017 Managed Care Report

To
Governor Dannel P. Malloy
Insurance and Real Estate Committee
Public Health Committee

Presented by
Connecticut Insurance Department
Katharine L. Wade, Commissioner
March 1, 2017
I am pleased to present this annual report regarding the regulation of Managed Care in Connecticut, which provides an overview of the Insurance Department’s regulatory and enforcement activity of Managed Care Organizations (MCOs) for the calendar year 2016.

The Department continues to enhance its multi-pronged regulatory approach of oversight, advocacy, education, licensing and enforcement in carrying out our mission of consumer protection. This report highlights the activities of our Life & Health, Consumer Affairs and Market Conduct divisions, which now includes greater oversight of network adequacy and the lists of drugs that insurers cover.

This report updates our licensing activity of Utilization Review (UR) companies and Independent Review Organizations (IROs), which play key roles in providing consumers access to medically necessary treatment and in the appeals of claims denials. The Department also reports on the licensing of Preferred Provider Networks (PPN), Pharmacy Benefit Managers (PBM) and Medical Discount Plans (MDP).

Finally, consumer advocacy, education and outreach continue to be one of our prime focuses. In 2016, we helped recover nearly $4 million on behalf of health insurance customers who benefited from Department intervention. The Department strives to keep consumers well-informed in making health insurance choices that best suit their needs. In 2016 our Consumer Report Card underwent a major upgrade with enhanced data, including a breakout of behavioral health and substance abuse metrics and was published in a more user-friendly flipbook format. We also partnered with Capital Community College to produce an informational podcast on our consumer advocacy programs and more are planned for 2017. Our free online consumer newsletter, “Insurance Matters” is widely distributed and continues to provide consumers with topical, useful information.

We hope you find this report informative.

Sincerely,

Katharine L. Wade
Commissioner
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I. Insurance Department Organizational Chart

Of the 10 core divisions that make up the Insurance Department, there are three (3) units that have direct oversight of Managed Care:

- **Life & Health Division**
  - Reviews rates, forms, drug formularies and network adequacy
  - Licenses utilization review (UR) companies
  - Publishes Consumer Report Card

- **Consumer Affairs**
  - Investigates complaints
  - Mediates claims disputes
  - Oversees external reviews
  - Conducts outreach & education

- **Market Conduct**
  - Examines business practices
  - Oversees UR compliance
  - Sanctions violators through fines & remedial actions
### II. Licensed Managed Care Organizations (MCOs) in Connecticut as of December 31, 2016

<table>
<thead>
<tr>
<th>Managed Care Organization</th>
<th>Web site</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna Health, Inc.</td>
<td><a href="http://www.aetna.com">www.aetna.com</a></td>
</tr>
<tr>
<td>Aetna Life Insurance Company</td>
<td><a href="http://www.aetna.com">www.aetna.com</a></td>
</tr>
<tr>
<td>Anthem Blue Cross &amp; Blue Shield of CT, Inc.</td>
<td><a href="http://www.anthem.com">www.anthem.com</a></td>
</tr>
<tr>
<td>Celtic Insurance Company</td>
<td><a href="http://www.celtic-net.com">www.celtic-net.com</a></td>
</tr>
<tr>
<td>CIGNA Health &amp; Life Insurance Company</td>
<td><a href="http://www.cigna.com">www.cigna.com</a></td>
</tr>
<tr>
<td>CIGNA Healthcare of Connecticut, Inc.</td>
<td><a href="http://www.cigna.com">www.cigna.com</a></td>
</tr>
<tr>
<td>ConnectiCare, Inc.</td>
<td><a href="http://www.connecticare.com">www.connecticare.com</a></td>
</tr>
<tr>
<td>ConnectiCare Insurance Company, Inc.</td>
<td><a href="http://www.connecticare.com">www.connecticare.com</a></td>
</tr>
<tr>
<td>ConnectiCare Benefits, Inc.</td>
<td><a href="http://www.connecticare.com">www.connecticare.com</a></td>
</tr>
<tr>
<td>Connecticut General Life Insurance Company</td>
<td><a href="http://www.cigna.com">www.cigna.com</a></td>
</tr>
<tr>
<td>Golden Rule Insurance Company</td>
<td><a href="http://www.goldenrule.com">www.goldenrule.com</a></td>
</tr>
<tr>
<td>Harvard Pilgrim Healthcare of CT</td>
<td><a href="http://www.harvardpilgrim.org">www.harvardpilgrim.org</a></td>
</tr>
<tr>
<td>HPHC Insurance Company</td>
<td><a href="http://www.harvardpilgrim.org">www.harvardpilgrim.org</a></td>
</tr>
<tr>
<td>John Alden Life Insurance Company</td>
<td><a href="http://www.assuranthealth.com">www.assuranthealth.com</a></td>
</tr>
<tr>
<td>Oxford Health Insurance, Inc.</td>
<td><a href="http://www.oxhp.com">www.oxhp.com</a></td>
</tr>
<tr>
<td>Oxford Health Plans (CT), Inc.</td>
<td><a href="http://www.oxhp.com">www.oxhp.com</a></td>
</tr>
<tr>
<td>Time Insurance Company</td>
<td><a href="http://www.assuranthealthc.om">www.assuranthealthc.om</a></td>
</tr>
<tr>
<td>United HealthCare Insurance Company</td>
<td><a href="http://www.uhc.com">www.uhc.com</a></td>
</tr>
</tbody>
</table>
III. Other Licensed Entities

The Department also licenses and/or registers medical services providers other than managed care organizations that consumers use when accessing health care.

Those entities, Preferred Provider Networks (PPNs) and Pharmacy Benefit Managers (PBMs) contract with health insurers to offer provider networks and pharmacy benefits, respectively.

Others, such as Medical Discount Plans (MDP) provide consumers the opportunity to access medical services at discounted rates.

Below is the Department’s 2016 licensing/registration activity of these providers:

- Pharmacy Benefit Managers: 33
- Preferred Provider Networks: 29
- Medical Discount Plans: 15
IV. External Appeal Process

Independent Review Organizations (IROs) Licensed in 2016

Below are the three companies chosen through a competitive bidding process that provided independent external reviews of appeals of health insurance denials from January 1, 2016 to December 31, 2017.

<table>
<thead>
<tr>
<th>Independent Review Organization</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>IPRO, Inc.</td>
<td>Lake Success, NY</td>
</tr>
<tr>
<td>MAXIMUS Federal Services, Inc.</td>
<td>Reston, VA</td>
</tr>
<tr>
<td>National Medical Reviews, Inc.</td>
<td>Southampton, PA</td>
</tr>
</tbody>
</table>

External Review Requests in 2016

![Bar chart showing 2016 External Review Requests]

- Total Requests: 352
- Accepted for review: 216
- Ineligible for review: 117
- Withdrawn before review: 14
External Review Results in 2016

- 112 Denials Upheld
- 352 Total Requests Reviewed
- 99 Denials Reversed
- 5 Denials Revised
- 5 Reviews Pending

Insurance Department Resources for Appealing Denials

**CID Consumer’s Guide for Appeals:**

- Informs consumers of the eligibility requirements for filing appeals
- Explains how insurers conduct medical necessity reviews
- Provides necessary forms and information to properly file appeals
- Explains how the process works once information is submitted
- Is available on the CID Web site
V. Utilization Review

Licensing
The Department licenses all utilization review (UR) companies, entities contracted by managed care organizations to review requests for services based on medical necessity and to determine if the recommended treatment is appropriate. In 2016, the renewal date for utilization review companies changed from October 1 to January 1 per state regulations.

<table>
<thead>
<tr>
<th>UR Companies</th>
<th>Issued in 2016</th>
<th>Pending</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewals</td>
<td>47</td>
<td>5</td>
</tr>
<tr>
<td>New Licensees</td>
<td>3</td>
<td>4</td>
</tr>
</tbody>
</table>

Market Conduct
The Department’s Market Conduct Division examines UR business practices for compliance with all state laws and regulations and completed reviews are posted on the Department Web site. Criteria reviewed are:
- Timeliness of decisions and notification requirements
- Adherence to confidentiality laws
- Use of relevant medical personnel
- Protocols updates to reflect changes in medicine and statute

An overview of the Department’s 2016 monitoring of UR companies:

- Areas most frequently cited in 2016 for improvement:
  - Lack of appropriate, timely determination and appeal responses
  - Failure to maintain sufficient documentation for regulatory review
  - Lack of proper appeal language
  - Failure to provide timely determinations and appeal responses
VI. Consumer Advocacy & Outreach

The Consumer Affairs Unit (CAU) is the Department’s front line for policyholders. CAU Examiners are well-versed in state insurance law and field thousands of calls from the public each year, answering questions both simple and complex. The CAU is also an essential liaison between consumers and their insurers when complaints arise over claim denials and other health insurance coverage issues.

In addition, the CAU engages regularly with the public at numerous outreach events and maintains a free speakers’ bureau for organizations interested in providing programs that address topical insurance issues.

An overview of the Consumer Affairs Unit 2016 Activity:

- Total Consumer Recoveries - $5.9 million
- Health Insurance Recoveries - $3.7 million
- Health Insurance Complaints - 2,294
- MCO Complaints - 367
- MCO Provider Complaints - 102
- Outreach events - 34
- Consumers contacted via outreach - 2,645
- Brochure distribution - 2,481
- Requests for brochures - 2,478

A list of all insurance complaints fielded in 2016 by the Consumer Affairs Unit is on the Department Web site and on the state’s Open Data Portal.
VII. The Consumer Report Card
On Health Insurance Carriers in Connecticut

Since 1998, the Department has published a Consumer Report Card on
Health Insurance Carriers in Connecticut – commonly referred to as HMOs
– and up to 15 insurers with the highest premium volume in Connecticut,
that offer Managed Care Plans.

Widely distributed free of charge, it is posted online, shared through social
media, mailed to every library in the state, available at outreach events and
upon request.

The Department compiles and compares a number of quality measures,
including provider networks, covered services and member satisfaction.
The intent has always been to give consumers the information they need to
make informed decisions on health plans best suited for their needs.
Over the years this report has evolved as the Department has added more quality measures, including behavioral health and substance abuse coverage data. The 2016 edition also breaks out comprehensive metrics on behavioral health and substance abuse treatment for both adults and children.

The evolution of the “Consumer Report Card” continues and in 2016 the publication was reformatted to be more consumer friendly. It features an executive summary to help consumers understand what all this information means along with easy-to-read charts and graphs.

The Department collects data by July 1 of each year and publishes the Report Card each October, updating it yearly with new information to make more useful for consumers.

**In 2016, the following criteria were included in the Report Card:**

- Number of providers, specialists, hospitals and pharmacies by county
- Percentage of primary care physicians who are board certified
- Percentage of specialists who are board certified
- Enrollment
- National Committee for Quality Assurance accreditation status
- Federal medical loss ratios
- Utilization review statistics of medical necessity broken down by mental health/substance abuse and medical
- Customer service information
- Breast cancer screening measures
- Cervical cancer screening measures
- Colorectal cancer screening measures
- Controlling high blood pressure measures
- Childhood and adolescent immunizations measures, including female HPV vaccines
- Pre-natal and post-partum care
- Adult access to preventive care/ambulatory services
- Access to primary care physicians for children and adolescents
- Eye exams for people with diabetes
• Beta blocker treatments after a heart attack
• Claim denial data broken down by mental health/substance abuse and medical
• Member Satisfaction Survey results

Behavioral Health and Substance Abuse Metrics

Utilization Review (UR) statistics for Behavioral Health Services broken down by inpatient admissions, outpatient services, procedures and extensions of stay:
• Number of UR request received
• Number of denials (excluding partial denials)
• Number of partial denials
• Percentage of UR request that were denied (including partials)
• Number of appeals of denials
• Percentage of denials that were appealed
• Number of denials reversed on appeal
• Percentage of appealed denials that were reversed
• Number of upheld appeals that went to external appeal
• Percentage of all appeals that went to external appeal
• Percentage of external appeals that were reversed

Inpatient Discharges & Average Length of Stays:
• Total number of inpatient discharges with mental health as the principal diagnosis at either a hospital or treatment facility
• Total discharges/1,000 member months
• Average length of stay

Totals and percentage of members who received:
• Any mental health service
• Inpatient mental health service
• Intensive outpatient or partial hospitalization health services
• Outpatient or emergency department health services
Chemical dependency utilization:
- Total number of inpatient discharge at either hospital or treatment facility
- Average length of stay

Totals and percentage of members who received:
- Any chemical dependency service
- Inpatient chemical dependency services
- Intensive outpatient or partial hospitalization health services
- Outpatient or emergency department health services

Follow-up after hospitalization for mental illness for members 6 years and older:
- Percentage of members who had an outpatient visit, intensive outpatient visit or partial hospitalization with a mental health practitioner on the date of discharge up to 30 days after the hospital discharge
- Percentage who had an outpatient visit, intensive outpatient visit or partial hospitalizations with a mental health practitioner on the date of discharge up to seven days after the hospital discharge

Percentage of members 18 years and older treated with antidepressant medication who met at least one of the following criteria during intake period:
- An outpatient, intensive outpatient or partial hospitalization setting with a diagnosis of major depression
- An emergency department visit with any diagnosis of major depression
- At least one inpatient claim/encounter with any diagnosis of major depression
- Those who remained on antidepressant medication for at least an 84-day period (12 weeks)
- Those who remained on antidepressant medication for at least 180 days (six months)
Data reflecting denial and appeal rates for children and adults:
  - Authorization of Medical Necessity Coverage by Type and Level of Treatment
  - Denial of Medical Necessity Coverage by Type and Level of Treatment
  - Denials of Medical Necessity Upheld or Overturned by Type and Level of Treatment

Levels and Types of Treatment include the following:
  - Acute Inpatient
  - Residential
  - Partial hospitalization
  - Intensive Outpatient
  - Routine Outpatient
  - Substance Abuse Detox