

Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services						
Company Name: EFJohnson			Vendor ID. # 0000016395		Terms: Net 45 Days	
Address: 1440 Corporate Drive, Irving TX 75034			Delivery: Under \$50.00 subject to Shipping Fee			
Tel. No.: (518) 494-3884			Fax No.: (518) 494-3885			
Contact Person: Kip Wilson			Agrees to Supply Political Sub-Divisions: Yes			
Certification Type (SBE, MBE, WBE or None): None			Contract Value: \$50,000			
Company E-mail Address:		<a href="mailto:kwilson@efjohnson.com">kwilson@efjohnson.com</a>	Company Website:		<a href="http://www.efjohnson.com">www.efjohnson.com</a>	
<b>Pricing below are for all EFJohnson, Portable, Mobile, and Desktop Control Station Radios</b>						
<b>Installation Charges</b> (ph- per hour / pv - per vehicle)		<b>Cars</b>	<b>Trucks</b>	<b>Work Trucks</b> (i.e. snow plows)	<b>Other (i.e. Fire Truck/Ambulance)</b>	<b>Desktop Control Station</b>
Installation on Vendors Site		\$100.00 PH	\$100.00 PH	\$100.00 PH	\$100.00 PH	N/A
Installation On-site (Contractor Users) ( 3 Hour Minimum Charge)		\$125.00 PH	\$125.00 PH	\$125.00 PH	\$125.00 p/h	\$125.00 ph
Areas (Counties) for on site service		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham				
<b>Labor Rates</b>				<b>Price - Per Hour</b>		
Carry- In Service				\$100.00	(Minimum 1 Hour)	
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)				\$125.00	(Minimum 2 Hour)	
After Hours, weekends, and holidays ( minimum 4-hour call-out charge)				\$175.00	(Minimum 4 Hour)	
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)				\$175.00	(Minimum 4 Hour)	
* Emergency Service Phone #	<b>(800) 328-3911 option 4</b>					
Areas (Counties) for on-site service		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham				
<b>Programming Additional Channels</b>						
1 -32 Included	Additional 32 \$95.00	Additional 64 \$128.00	Additional 96 \$250.00	Additional 128 \$250.00	Additional 160 \$250.00	Additional 192 + \$250.00
<b>Description of Products and Services</b>				<b>Price - Per Hour</b>		
Percentage Discount from manufacturers Product Catalog and Price List of Products				20%		
Percentage Discount from manufacturers Product Catalog & Price List of Maintenance & Support				20%		
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)				\$150.00		