

Mobile Radios

CA06ITZ00008

Company Name: D & R COMMUNICATIONS, LLC

Contact Person: ROGER B SANTERRE

Brand Name MOTOROLA INC

Catalog MOTOROLA RETAIL PRICE PAGES 1/9/2006

Most Current (Reference #, Volume # or Date)

List Approved Counties (qualified to resell & service)

(Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland, Windham)

*** Price of Radios to include: radio, programming of the radio(32-Channels), and warranty (3 years)**

Model No./Description	Includes	Band	Channel
CDM 750 45 WATT	RADIO, MICROPHONE,BRACKET AND CABLES	VHF	4 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
1 - 10	\$608.00	20%	\$ 486.40
11 - 20	\$608.00	21%	\$ 480.32
21 - 30	\$608.00	21%	\$ 480.32
30 +	\$608.00	22%	\$ 474.24

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price %				re Warrantee	Extra Warranty
			(1-10)	11-20	21-30	30+		
HAD4008A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
RLN5898	DUAL HEAD KIT	\$775.00	10%	12%	15%	20%	1 YEAR	N/A
RLN4801	REMOTE MOUNT KIT	\$93.50	10%	12%	15%	20%	1 YEAR	N/A
RKN4079	REMOTE MOUNT CABLE	\$13.00	10%	12%	15%	20%	1 YEAR	N/A
RSN4001	13 WATT SPEAKER	\$66.00	10%	12%	15%	20%	1 YEAR	N/A
HSN8145	7.5 WATT SPEAKER	\$47.50	10%	12%	15%	20%	1 YEAR	N/A
G400	UPGRADE TO 3 YEAR WARRANTY	\$33.00	0%	0%	0%	0%	2 YEAR	1 YEAR
6881091C62	BASIC SERVICE MANUAL	\$13.50	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL	INCLUDED	0%	0%	0%	0%	N/A	NA
SOFTWARE	MUST BE PURCHASED DIRECT							
	FROM MOTOROLA							

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	Work Trucks <i>(i.e. snow plow)</i>	Other <i>(i.e. Fire Truck Ambulance)</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
2	Installation On-Site (Contractor Users)	\$150.00	\$150.00	\$200.00	\$400.00
	Areas (Counties) for on-site service	WINDHAM TOLLAND AND NEW LONDON			

Labor Rate for Mobile Radio <i>(Travel time and/or mileage will not be allowed under this contract)</i>		Pricing - Per Hour
1	Carry- In Service	\$ 70.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service- _____ WINDHAM TOLLAND AND NEW LONDON	
3	After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 130.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _____ 800-647-9649	\$

Programing Addition Channels

1-32 Included	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
	\$25.00	\$50.00	\$75.00	\$100.00	\$125.00	\$150.00

Description of Products and Services

Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10%
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10%
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00 \$

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Model No./Description	Includes	Band	Channel
CDM 750 45 WATT	RADIO, MICROPHONE,BRACKET AND CABLES	VHF	4 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
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11 - 20	\$608.00	21%	\$ 480.32
21 - 30	\$608.00	21%	\$ 480.32
30 +	\$608.00	22%	\$ 474.24

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price % (1-10)	Quantity Discount			Manufacture Warrantee	Extra Warranty
				11-20	21-30	30+		
HAD4008A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
RLN5898	DUAL HEAD KIT	\$775.00	10%	12%	15%	20%	1 YEAR	N/A
RLN4801	REMOTE MOUNT KIT	\$93.50	10%	12%	15%	20%	1 YEAR	N/A
RKN4079	REMOTE MOUNT CABLE	\$13.00	10%	12%	15%	20%	1 YEAR	N/A
RSN4001	13 WATT SPEAKER	\$66.00	10%	12%	15%	20%	1 YEAR	N/A
HSN8145	7.5 WATT SPEAKER	\$47.50	10%	12%	15%	20%	1 YEAR	N/A
G400	UPGRADE TO 3 YEAR WARRANTY	\$33.00	0%	0%	0%	0%	2 YEAR	1 YEAR
6881091C62	BASIC SERVICE MANUAL	\$13.50	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL	INCLUDED	0%	0%	0%	0%	N/A	NA
SOFTWARE	MUST BE PURCHASED DIRECT FROM MOTOROLA							

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance)</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
2	Installation On-Site (Contractor Users)	\$150.00	\$150.00	\$200.00	\$400.00
	Areas (Counties) for on-site service	WINDHAM TOLLAND AND NEW LONDON			

Labor Rate for Mobile Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 70.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service- _____ WINDHAM TOLLAND AND NEW LONDON	
3	After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 130.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _____ 800-647-9649	\$

Programing Addition Channels

1-32 Included	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
	\$25.00	\$50.00	\$75.00	\$100.00	\$125.00	\$150.00

Description of Products and Services

Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10%
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3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00 \$

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*** Price of Radios to include: radio, programming of the radio(32-Channels), and warranty (3 years)**

Model No./Description	Includes	Band	Channel
CDM1250 60 WATT	RADIO, MICROPHONE,BRACKET AND CABLES	LOW BAND	64 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
1 - 10	\$817.00	20%	\$ 653.60
11 - 20	\$817.00	21%	\$ 645.43
21 - 30	\$817.00	21%	\$ 645.43
30 +	\$817.00	22%	\$ 637.26

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price % (1-10)	Quantity Discount			Manufacture Warrantee	Extra Warranty
				11-20	21-30	30+		
HAD4008A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
RLN5899	DUAL HEAD KIT	\$807.00	10%	12%	15%	20%	1 YEAR	N/A
RLN4802	REMOTE MOUNT KIT	\$93.50	10%	12%	15%	20%	1 YEAR	N/A
RKN4079	REMOTE MOUNT CABLE	\$13.00	10%	12%	15%	20%	1 YEAR	N/A
RSN4001	13 WATT SPEAKER	\$66.00	10%	12%	15%	20%	1 YEAR	N/A
HSN8145	7.5 WATT SPEAKER	\$47.50	10%	12%	15%	20%	1 YEAR	N/A
G400	UPGRADE TO 3 YEAR WARRANTY	\$33.00	0%	0%	0%	0%	2 YEAR	1 YEAR
6881091C62	BASIC SERVICE MANUAL	\$13.50	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL	INCLUDED	0%	0%	0%	0%	N/A	NA
SOFTWARE	MUST BE PURCHASED DIRECT FROM MOTOROLA							

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance)</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
2	Installation On-Site (Contractor Users)	\$150.00	\$150.00	\$200.00	\$400.00
	Areas (Counties) for on-site service	WINDHAM TOLLAND AND NEW LONDON			

Labor Rate for Mobile Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 70.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service- _____ WINDHAM TOLLAND AND NEW LONDON	
3	After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 130.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _____ 800-647-9649	\$

Programing Addition Channels

1-32 Included	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
	\$25.00	\$50.00	\$75.00	\$100.00	\$125.00	\$150.00

Description of Products and Services

Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10%
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10%
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00 \$

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*** Price of Radios to include: radio, programming of the radio(32-Channels), and warranty (3 years)**

Model No./Description	Includes	Band	Channel
CDM1250 45 WATT	RADIO, MICROPHONE,BRACKET AND CABLES	VHF	64 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
1 - 10	\$742.00	20%	\$ 593.60
11 - 20	\$742.00	21%	\$ 586.18
21 - 30	\$742.00	21%	\$ 586.18
30 +	\$742.00	22%	\$ 578.76

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price % (1-10)	Quantity Discount			Manufacture Warrantee	Extra Warranty
				11-20	21-30	30+		
HAD4008A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
RLN5899	DUAL HEAD KIT	\$807.00	10%	12%	15%	20%	1 YEAR	N/A
RLN4802	REMOTE MOUNT KIT	\$93.50	10%	12%	15%	20%	1 YEAR	N/A
RKN4079	REMOTE MOUNT CABLE	\$13.00	10%	12%	15%	20%	1 YEAR	N/A
RSN4001	13 WATT SPEAKER	\$66.00	10%	12%	15%	20%	1 YEAR	N/A
HSN8145	7.5 WATT SPEAKER	\$47.50	10%	12%	15%	20%	1 YEAR	N/A
G400	UPGRADE TO 3 YEAR WARRANTY	\$33.00	0%	0%	0%	0%	2 YEAR	1 YEAR
6881091C62	BASIC SERVICE MANUAL	\$13.50	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL	INCLUDED	0%	0%	0%	0%	N/A	NA
SOFTWARE	MUST BE PURCHASED DIRECT FROM MOTOROLA							

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance)</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
2	Installation On-Site (Contractor Users)	\$150.00	\$150.00	\$200.00	\$400.00
	Areas (Counties) for on-site service	WINDHAM TOLLAND AND NEW LONDON			

Labor Rate for Mobile Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 70.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service- _____ WINDHAM TOLLAND AND NEW LONDON	
3	After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 130.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _____ 800-647-9649	\$

Programing Addition Channels

1-32 Included	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
	\$25.00	\$50.00	\$75.00	\$100.00	\$125.00	\$150.00

Description of Products and Services

Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10%
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*** Price of Radios to include: radio, programming of the radio(32-Channels), and warranty (3 years)**

Model No./Description	Includes	Band	Channel
CDM1250 45 WATT	RADIO, MICROPHONE,BRACKET AND CABLES	UHF	64 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
1 - 10	\$808.00	20%	\$ 646.40
11 - 20	\$808.00	21%	\$ 638.32
21 - 30	\$808.00	21%	\$ 638.32
30 +	\$808.00	22%	\$ 630.24

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price % (1-10)	Quantity Discount			Manufacture Warrantee	Extra Warranty
				11-20	21-30	30+		
HAD4008A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
RLN5899	DUAL HEAD KIT	\$807.00	10%	12%	15%	20%	1 YEAR	N/A
RLN4802	REMOTE MOUNT KIT	\$93.50	10%	12%	15%	20%	1 YEAR	N/A
RKN4079	REMOTE MOUNT CABLE	\$13.00	10%	12%	15%	20%	1 YEAR	N/A
RSN4001	13 WATT SPEAKER	\$66.00	10%	12%	15%	20%	1 YEAR	N/A
HSN8145	7.5 WATT SPEAKER	\$47.50	10%	12%	15%	20%	1 YEAR	N/A
G400	UPGRADE TO 3 YEAR WARRANTY	\$33.00	0%	0%	0%	0%	2 YEAR	1 YEAR
6881091C62	BASIC SERVICE MANUAL	\$13.50	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL	INCLUDED	0%	0%	0%	0%	N/A	NA
SOFTWARE	MUST BE PURCHASED DIRECT FROM MOTOROLA							

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
2	Installation On-Site (Contractor Users)	\$150.00	\$150.00	\$200.00	\$400.00
	Areas (Counties) for on-site service	WINDHAM TOLLAND AND NEW LONDON			

Labor Rate for Mobile Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 70.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service- _____ WINDHAM TOLLAND AND NEW LONDON	
3	After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 130.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _____ 800-647-9649	\$

Programing Addition Channels

1-32 Included	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
	\$25.00	\$50.00	\$75.00	\$100.00	\$125.00	\$150.00

Description of Products and Services

Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10%
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10%
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00 \$

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Model No./Description	Includes	Band	Channel
CDM1250 45 WATT	RADIO, MICROPHONE,BRACKET AND CABLES	VHF	160 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
1 - 10	\$800.00	20%	\$ 640.00
11 - 20	\$800.00	21%	\$ 632.00
21 - 30	\$800.00	21%	\$ 632.00
30 +	\$800.00	22%	\$ 624.00

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price % (1-10)	Quantity Discount			Manufacture Warrantee	Extra Warranty
				11-20	21-30	30+		
HAD4008A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
RLN5900	DUAL HEAD KIT	\$885.00	10%	12%	15%	20%	1 YEAR	N/A
RLN4802	REMOTE MOUNT KIT	\$93.50	10%	12%	15%	20%	1 YEAR	N/A
RKN4079	REMOTE MOUNT CABLE	\$13.00	10%	12%	15%	20%	1 YEAR	N/A
RSN4001	13 WATT SPEAKER	\$66.00	10%	12%	15%	20%	1 YEAR	N/A
HSN8145	7.5 WATT SPEAKER	\$47.50	10%	12%	15%	20%	1 YEAR	N/A
G400	UPGRADE TO 3 YEAR WARRANTY	\$33.00	0%	0%	0%	0%	2 YEAR	1 YEAR
6881091C62	BASIC SERVICE MANUAL	\$13.50	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL	INCLUDED	0%	0%	0%	0%	N/A	NA
SOFTWARE	MUST BE PURCHASED DIRECT FROM MOTOROLA							

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
2	Installation On-Site (Contractor Users)	\$150.00	\$150.00	\$200.00	\$400.00
	Areas (Counties) for on-site service	WINDHAM TOLLAND AND NEW LONDON			

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	Areas (Counties) for on-site service- _____ WINDHAM TOLLAND AND NEW LONDON	
3	After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 130.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _____ 800-647-9649	\$

Programing Addition Channels

1-32 Included	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
	\$25.00	\$50.00	\$75.00	\$100.00	\$125.00	\$150.00

Description of Products and Services

Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10%
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10%
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00 \$

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Model No./Description	Includes	Band	Channel
CDM1250 45 WATT	RADIO, MICROPHONE,BRACKET AND CABLES	UHF	160 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
1 - 10	\$867.00	20%	\$ 693.60
11 - 20	\$867.00	21%	\$ 684.93
21 - 30	\$867.00	21%	\$ 684.93
30 +	\$867.00	22%	\$ 676.26

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price % (1-10)	Quantity Discount			Manufacture Warrantee	Extra Warranty
				11-20	21-30	30+		
HAD4008A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
RLN5900	DUAL HEAD KIT	\$885.00	10%	12%	15%	20%	1 YEAR	N/A
RLN4802	REMOTE MOUNT KIT	\$93.50	10%	12%	15%	20%	1 YEAR	N/A
RKN4079	REMOTE MOUNT CABLE	\$13.00	10%	12%	15%	20%	1 YEAR	N/A
RSN4001	13 WATT SPEAKER	\$66.00	10%	12%	15%	20%	1 YEAR	N/A
HSN8145	7.5 WATT SPEAKER	\$47.50	10%	12%	15%	20%	1 YEAR	N/A
G400	UPGRADE TO 3 YEAR WARRANTY	\$33.00	0%	0%	0%	0%	2 YEAR	1 YEAR
6881091C62	BASIC SERVICE MANUAL	\$13.50	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL	INCLUDED	0%	0%	0%	0%	N/A	NA
SOFTWARE	MUST BE PURCHASED DIRECT FROM MOTOROLA							

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
2	Installation On-Site (Contractor Users)	\$150.00	\$150.00	\$200.00	\$400.00
	Areas (Counties) for on-site service	WINDHAM TOLLAND AND NEW LONDON			

Labor Rate for Mobile Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 70.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service- _____ WINDHAM TOLLAND AND NEW LONDON	
3	After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 130.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _____ 800-647-9649	\$

Programing Addition Channels

1-32 Included	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
	\$25.00	\$50.00	\$75.00	\$100.00	\$125.00	\$150.00

Description of Products and Services

Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10%
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10%
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00
		\$

Mobile Radios

CA06ITZ00008

Company Name: D & R COMMUNICATIONS, LLC

Contact Person: ROGER B SANTERRE

Brand Name MOTOROLA INC

Catalog MOTOROLA RETAIL PRICE PAGES 1/9/2006

Most Current (Reference #, Volume # or Date)

List Approved Counties (qualified to resell & service)

(Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland, Windham)

*** Price of Radios to include: radio, programming of the radio(32-Channels), and warranty (3 years)**

Model No./Description	Includes	Band	Channel
MCS2000 110 WATT	CONTROL HEAD, SPEAKER CABLES, H35AT SOFTWARE	VHF	160 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price
1 - 10	\$1,827.00	20%	\$ 1,461.60
11 - 20	\$1,827.00	21%	\$ 1,443.33
21 - 30	\$1,827.00	21%	\$ 1,443.33
30 +	\$1,827.00	22%	\$ 1,425.06

ACCESSORIES - Includes manufacture warranty

Manufacturer/ Model No.	Description	List Price	Discounted Price %				Manufacture Warrantee	Extra Warranty
			(1-10)	11-20	21-30	30+		
HAD4006A	1/4 VHF ANTENNA	\$19.50	10%	12%	15%	20%	1 YEAR	N/A
RAD4010	3DB VHF ANTENNA	\$58.50	10%	12%	15%	20%	1 YEAR	N/A
B800	DUAL HEAD KIT	\$975.00	20%	21%	21%	22%	1 YEAR	N/A
G310AF	13 WATT SPEAKER	\$30.00	10%	10%	10%	10%	1 YEAR	N/A
B109W	HEADSET OPTION	\$140.00	20%	21%	21%	22%	1 YEAR	N/A
G24AG	UPGRADE TO 3 YEAR WARRANTY	\$65.00	0%	0%	0%	0%	1 YEAR	2 YEAR
6881080C41	SERVICE MANUAL	\$56.00	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL ENCLUDED	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance)</i>
1	Installation on Vendors Site	\$125.00	\$125.00	\$175.00	\$400.00
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B800	DUAL HEAD KIT	\$975.00	20%	21%	21%	22%	3 YEAR	N/A
G310AF	13 WATT SPEAKER	\$30.00	20%	21%	21%	22%	4 YEAR	N/A
B109W	HEADSET OPTION	\$140.00	20%	21%	21%	22%	5 YEAR	N/A
G24AG	UPGRADE TO 3 YEAR WARRANTY	\$65.00	0%	0%	0%	0%	1 YEAR	2 YEAR
6881080C41	SERVICE MANUAL	\$56.00	0%	0%	0%	0%	N/A	N/A
MANUAL	OPERATORS MANUAL ENCLOSED	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Installation Charges (Indicate per hour (ph) or per vehicle (pv))		Cars	Trucks	<i>(i.e. snow plow)</i>	<i>Ambulance)</i>
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