

| Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services | | | | | | |
|-----------------------------------------------------------------------------------------------------------|--------------------------|--------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------|------------------------------------------|--------------------------------------------------------|
| Company Name: Motorola, Inc. | | | Vendor ID. # 0000012630 | | Terms: Net 45 Days | |
| Address: 85 Harristown Road, Glenn Rock, NJ 07452 | | | Delivery: Under \$50.00 subject to Shipping Fee | | | |
| Tel. No.: (201) 447-7500 or (860) 675-4896 | | | Fax No.: (201) 447-7800 or (860) 675-4897 | | | |
| Contact Person: Richard Polulak or Andy Celli | | | Agrees to Supply Political Sub-Divisions: Yes | | | |
| Certification Type (SBE, MBE, WBE or None): None | | | Contract Value: \$50,000 | | | |
| Company E-mail Address: | | andrew.cell@motorola.com | | Company Website: | | www.motorola.com |
| Pricing below are for all Motorola Inc. Portable, Mobile Radios and Desktop Control Stations | | | | | | |
| Installation Charges (ph- per hour / pv - per vehicle) | | Cars | Trucks | Work Trucks (i.e. snow plows) | Other (i.e. Fire Truck/Ambulance) | Desktop Control Station |
| Installation on Vendors Site | | \$ 182.00 p/v | \$ 107.00 p/h | \$ 107.00 p/h | \$ 107.00 p/h | N/A |
| Installation On-site (Contractor Users) (3 Hour Minimum Charge) | | \$ 235.00 p/v | \$ 136.00 p/h | \$ 136.00 p/h | \$ 136.00 p/h | N/A |
| Areas (Counties) for on site service | | All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham | | | | |
| Labor Rates - | | | | Price - Per Hour | | |
| Carry- In Service | | | | \$107.00 | | |
| On-Site During normal work hours (M-F 8:00 AM 5:00 PM) | | | | \$136.00 | | |
| After Hours, weekends, and holidays (minimum 4-hour call-out charge) | | | | \$200.00 | | |
| Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) | | | | \$255.00 | | |
| * Emergency Service Phone # | | NECS - (860) 632-2678, Northeastern Comm., (203) 575-9008, Utility Comm., (203) 287-1306, Ct Radio (860) 563-4867 | | | | |
| Areas (Counties) for on-site service | | All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham | | | | |
| Programming Additional Channels | | | | | | |
| 1 -32 Included | Additional 32 \$45.00 | Additional 64 \$45.00 | Additional 96 \$45.00 | Additional 128 \$45.00 | Additional 160 \$45.00 | Additional 192 + \$45.00 |
| Description of Products and Services | | | | Price - Per Hour | | |
| Percentage Discount from manufacturers Product Catalog and Price List of Products | | | | See APC code pricing matrix in pricing section | | |
| Percentage Discount from manufacturers Product Catalog & Price List of Maintenance & Support | | | | N/A | | |
| Hourly Rate(s) for Professional Services | | | | \$1400.00 per day | Field Technical Support | |
| (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review) | | | | \$1500.00 per day | Engineering Support Services | |

MOTOROLA APC CODE / DISCOUNT SUMMARY UPDATE Bid Schedule Price Page - ITB - 06ITZ0008 3/13/2007
 Bid Schedule Pricing Discount Company Name: Motorola, Inc
 Brand Name Motorola Contact Person: Andrew Celli
 Listed Approve Counties: ALL COUNTIES Catalog: Motorola ECAT 03 - March -07

| PORTABLES | Frequency Range | APC | DISCOUNT 1 to 10 units | DISCOUNT 11 to 20 units | DISCOUNT 21 - 30 units | DISCOUNT 30+ units | Warranty |
|----------------------------|---------------------|-----------|---------------------------|----------------------------|---------------------------|-----------------------|----------|
| XTS5000 | 700/800 | 721 | 19% | 19% | 19% | 19% | 1 year |
| XTS5000 | UHF & VHF | 320 | 19% | 19% | 19% | 19% | 1 year |
| XTS2500 | 700/800 | 205 | 19% | 19% | 19% | 19% | 1 year |
| XTS2500 | UHF & VHF | 407 | 19% | 19% | 19% | 19% | 1 year |
| XTS1500 | 700/800, UHF & VHF | 687 | 19% | 19% | 19% | 19% | 1 year |
| PR1500 | UHF & VHF | 626 | 20% | 20% | 20% | 20% | 2 years |
| MT1500 | 800, UHF & VHF | 687 | 20% | 20% | 20% | 20% | 1 year |
| PR860 | UHF/ VHF / Low Band | 005 | 20% | 20% | 20% | 20% | 2 years |
| EX500 | UHF & VHF | 004 | 20% | 20% | 20% | 20% | 2 years |
| EX600 XLS | UHF & VHF | 004 | 20% | 20% | 20% | 20% | 2 years |
| HT1250 LS+ | UHF & VHF | 008 | 20% | 20% | 20% | 20% | 2 years |
| HT1250 LS+ | 200 or 700 | 008 | 20% | 20% | 20% | 20% | 2 years |
| HT1550 XLS | UHF & VHF | 841 | 20% | 20% | 20% | 20% | 2 years |
| HT750 - 2 channel | UHF/ VHF | 672 | 13% | 13% | 13% | 13% | 2 years |
| HT750 - 16 channel | UHF/ VHF / Low Band | 672 | 19% | 19% | 19% | 19% | 2 years |
| HT1250 | UHF/ VHF / Low Band | 749 | 20% | 20% | 20% | 20% | 2 years |
| MTX850 | 800 | 921 | 20% | 20% | 20% | 20% | 1 year |
| MTX950 | 900 | 921 | 20% | 20% | 20% | 20% | 1 year |
| MTX8250 | 800 | 921 | 20% | 20% | 20% | 20% | 1 year |
| MTX9250 | 900 | 921 | 20% | 20% | 20% | 20% | 1 year |
| MTX850 LS | 800 | 642 | 20% | 20% | 20% | 20% | 1 year |
| MTX8250 LS | 800 | 749 | 20% | 20% | 20% | 20% | 1 year |
| PR400 | UHF & VHF | 442 | 16% | 16% | 16% | 16% | 2 years |
| CP150 | UHF & VHF | 018 | 10% | 10% | 10% | 10% | 2 years |
| CP200 | UHF & VHF | 018 | 13% | 13% | 13% | 13% | 2 years |
| KVL 3000 Plus Keyloader | All | 201 / 462 | 15% | 15% | 15% | 15% | 1 year |

| MOTOROLA APC CODE / DISCOUNT SUMMARY UPDATE | | | Bid Schedule Price Page - ITB - 06ITZ0008 | | | | 3/13/2007 |
|----------------------------------------------|------------------------|----------------------------|----------------------------------------------|------------------------------------|-----------------------------------|-------------------------------|-----------------|
| Bid Schedule Pricing Discount | | | Company Name: <u>Motorola, Inc</u> | | | | |
| Brand Name <u>Motorola</u> | | | Contact Person: <u>Andrew Celli</u> | | | | |
| Listed Approve Counties: <u>ALL COUNTIES</u> | | | Catalog: <u>Motorola ECAT 03 - March -07</u> | | | | |
| EXPRESS SERVICE PLUS (ESP) | All Bands | 185 | 0% | 0% | 0% | 0% | n/a |
| FLASHport® Upgrade | n/a | various | 0% | 0% | 0% | 0% | n/a |
| Programming Hardware | n/a | 261 / 262 / 264 / 644 /721 | 0% | 0% | 0% | 0% | 1 year |
| Mobile Accessories | n/a | various | 25% | 25% | 25% | 25% | 1 year |
| Mobiles | Frequency Range | APC | DISCOUNT 1 to 10 units | DISCOUNT 11 to 20 units | DISCOUNT 21 - 30 units | DISCOUNT 30+ units | Warranty |
| XTL5000 | 700/800 | 500 | 19% | 19% | 19% | 19% | 1 year |
| XTL5000 | UHF & VHF | 585 | 19% | 19% | 19% | 19% | 1 year |
| XTL2500 | 700/800 | 514 | 19% | 19% | 19% | 19% | 1 year |
| XTL2500 | UHF & VHF | 518 | 19% | 19% | 19% | 19% | 1 year |
| XTL1500 | 700/800 | 775 | 19% | 19% | 19% | 19% | 1 year |
| XTL1500 | UHF & VHF | 726 | 19% | 19% | 19% | 19% | 1 year |
| CDM750 | UHF/ VHF / Low Band | 103 | 17% | 17% | 17% | 17% | 2 years |
| CDM1250 | UHF/ VHF / Low Band | 109 | 18% | 18% | 18% | 18% | 2 years |
| CDM1550 | LOW BAND | 792 | 20% | 20% | 20% | 20% | 2 years |
| PM1500 | UHF & VHF | 483 | 20% | 20% | 20% | 20% | 2 years |
| MCS2000 | 900 | USG | 20% | 20% | 20% | 20% | 1 year |
| CDM1550 LS+ | 700 / 200 | 001 | 20% | 20% | 20% | 20% | 2 years |
| CDM1550 LS+ | UHF & VHF | 001 | 20% | 20% | 20% | 20% | 2 years |
| CM200 | UHF & VHF | 019 | 15% | 15% | 15% | 15% | 2 years |
| CM300 | UHF & VHF | 019 | 15% | 15% | 15% | 15% | 2 years |
| Digital Vehicular Repeater | VHF/UHF/700/800 | 207 | 7% | 7% | 7% | 7% | 1 year |
| PM400 | UHF & VHF | 019 | 15% | 15% | 15% | 15% | 2 years |
| EXPRESS SERVICE PLUS (ESP) | All Bands | 185 | 0% | 0% | 0% | 0% | n/a |
| FLASHport® Upgrade | n/a | various | 0% | 0% | 0% | 0% | n/a |

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|--------------------------------------------------------------------------------|------------------------|-----------------------------|-------------------------------|----------------------------------------------|-------------------------------|---------------------------|-----------------|
| Bid Schedule Pricing Discount | | | | Company Name: <u>Motorola, Inc</u> | | | |
| Brand Name <u>Motorola</u> | | | | Contact Person: <u>Andrew Celli</u> | | | |
| Listed Approve Counties: <u>ALL COUNTIES</u> | | | | Catalog: <u>Motorola ECAT 03 - March -07</u> | | | |
| Portable Accessories | n/a | various | 25% | 25% | 25% | 25% | 1 year |
| Programming Hardware | n/a | 261 / 262 / 264 / 644 / 721 | 0% | 0% | 0% | 0% | 1 year |
| Control Stations / Desktop Accessories | Frequency Range | APC | DISCOUNT 1 to 10 units | DISCOUNT 11 to 20 units | DISCOUNT 21 - 30 units | DISCOUNT 30+ units | Warranty |
| XTL5000 CONSOLETTTE | 700/800 & UHF & VHF | 276 / 500 | 19% | 19% | 19% | 19% | 1 year |
| EXPRESS SERVICE PLUS (ESP) | All Bands | 185 | 0% | 0% | 0% | 0% | n/a |
| MCC3000 Digital Deskset | n/a | 124 | 15% | 15% | 15% | 15% | 1 year |
| MC2000 DESKSET | n/a | 124 | 15% | 15% | 15% | 15% | 1 year |
| MC2500 DESKSET | n/a | 124 | 15% | 15% | 15% | 15% | 1 year |
| MC1000 DESKSET | n/a | 124 | 15% | 15% | 15% | 15% | 1 year |
| Extended Local Control Accessories | n/a | 124 | 15% | 15% | 15% | 15% | 1 year |
| Fixed Station Antennas / Drop Ship | various | 207 | 7% | 7% | 7% | 7% | 1 year |
| Control Station: Transmission line and connectors / Drop Ship / Site equipment | n/a | 207 | 7% | 7% | 7% | 7% | 1 year |
| FLASHport® Upgrade | n/a | various | 0% | 0% | 0% | 0% | n/a |
| Miscellaneous | Frequency Range | APC | DISCOUNT 1 to 10 units | DISCOUNT 11 to 20 units | DISCOUNT 21 - 30 units | DISCOUNT 30+ units | Warranty |
| Minitor V | Low/VHF/UHF | 136 | 22% | 22% | 22% | 22% | 1 year |
| Minitor V Charger | n/a | 136 | 22% | 22% | 22% | 22% | 1 year |