**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, FAO***

*Telephone Number:*
***(860) 622-2591***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **January 5, 2011** |

# CONTRACT AWARD SUPPLEMENT #17

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**Contract Expiration Date Extended to August 1, 2012** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement# 17 Changes/Updates the following:

**Updates Course Offerings for: ONCL Training Centers**
**Semi-annual update to course catalog**

**(See listing on the following page)**

**All Terms and Conditions and Contract Pricing remain the same**

**Date Issued: January 5, 2011**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**ONLC TRAINING CENTERS**
**STATE OF CONNECTICUT - AWARD NUMBER: 06ITZ0061 ADDENDUM**

| COURSE CATEGORY | VENDOR NAME | CURRENT CATALOG PRICE | DISC % | DISC TOTAL | TOTAL PRICE |
|---|---|---|---|---|---|
| **END USER** | | | | | |
| ***Crystal Reports*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 895.00 | 30% | $ 268.50 | $ 626.50 |
| ***Database (Access)*** | | | | | |
| 2 Days, 1 Student @ Vendor Site | ONLC Training Centers | $ 695.00 | 30% | $ 208.50 | $ 486.50 |
| ***Spreadsheets (Microsoft Excel: Introduction, Intermedite & Advanced)*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 250.00 | 30% | $ 75.00 | $ 175.00 |
| ***Spreadsheets (Microsoft Excel: Programming)*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 398.00 | 30% | $ 119.40 | $ 278.60 |
| ***Presentation/Desktop Publishing (Microsoft PowerPoint, Publisher)*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 250.00 | 30% | $ 75.00 | $ 175.00 |
| ***Word Processing (Microsoft Word: Introduction, Intermediate & Advanced)*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 250.00 | 30% | $ 75.00 | $ 175.00 |
| **TECHNICAL** | | | | | |
| ***A+ Fast Track*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 499.00 | 30% | $ 149.70 | $ 349.30 |
| ***Citrix*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 599.00 | 30% | $ 179.70 | $ 419.30 |
| ***JAVA*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 375.00 | 25% | $ 93.75 | $ 281.25 |
| ***Microsoft Authorized*** | | | | | |
| 1 Day, 1 Student @ Vendor Site - Standard | ONLC Training Centers | $ 499.00 | 30% | $ 149.70 | $ 349.30 |
| 1 Day, 1 Student @ Vendor Site - Premium | ONLC Training Centers | $ 599.00 | 30% | $ 179.70 | $ 419.30 |
| ***Security*** | | | | | |
| 1 Day, 1 Student @ Vendor Site - Standard | ONLC Training Centers | $ 499.00 | 30% | $ 149.70 | $ 349.30 |
| 1 Day, 1 Student @ Vendor Site - Premium | ONLC Training Centers | $ 599.00 | 30% | $ 179.70 | $ 419.30 |
| ***SharePoint Technical Training*** | | | | | |
| 1 Day, 1 Student @ Vendor Site | ONLC Training Centers | $ 499.00 | 30% | $ 149.70 | $ 349.30 |

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, FAO***

*Telephone Number:*
***(860) 622-2591***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **December 8, 2010** |

## CONTRACT AWARD SUPPLEMENT #16

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**Contract Expiration Date Extended to August 1, 2012** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement# 16 Changes/Adds the following:

## Adnet Technologies LLC – "NEW Additional Project Management Training Courses"

## See Listing on the following 2 pages

## All Terms and Conditions and Contract Pricing remain the same

**Date Issued:** **December 8, 2010**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

| Course Category | Vendor Name | Current Catalog Price | Disc % | DISC Total | Total Price |
|---|---|---|---|---|---|
| Introduction to Project Management (1 day) | | | | | |
| 1 Day, 1 Student @ Vendor Site | ADNET | $510.00 | 10% | $51.00 | $459.00 |
| 1 Day, 12 Students, @ Client Site, No equipment and set up | ADNET | $6,120.00 | 10% | $612.00 | $5,508.00 |
| 1 Day, 12 Students, @ Client Site, with equipment and set up | ADNET | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required |
| 1 Day, 12 Students, @ Vendor Site, Private class | ADNET | $6,120.00 | 10% | $612.00 | $5,508.00 |
| Project Management Fundamentals (2 day) | | | | | |
| 2 Days, 1 Student @ Vendor Site | ADNET | $1,225.00 | 10% | $122.50 | $1,102.50 |
| 2 Days, 12 Students, @ Client Site, No equipment and set up | ADNET | $14,700.00 | 10% | $1,470.00 | $13,230.00 |
| 2 Days, 12 Students, @ Client Site, with equipment and set up | ADNET | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required |
| 2 Days, 12 Students, @ Vendor Site, Private class | ADNET | $14,700.00 | 10% | $1,470.00 | $13,230.00 |
| PMP Certification Preparation (2 days) | | | | | |
| 2 Days, 1 Student @ Vendor Site | ADNET | $1,225.00 | 10% | $122.50 | $1,102.50 |
| 2 Days, 12 Students, @ Client Site, No equipment and set up | ADNET | $14,700.00 | $14,700.00 | $14,700.00 | $14,700.00 |
| 2 Days, 12 Students, @ Client Site, with equipment and set up | ADNET | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required |
| 2 Days, 12 Students, @ Vendor Site, Private class | ADNET | $14,700.00 | $14,700.00 | $14,700.00 | $14,700.00 |
| Project Management Series: Project Management Fundamentals and Certification Preparation (13 three-hour sessions or 5 days) | | | | | |
| 5 Days (or 13 three-hour sessions), 1 Student @ Vendor Site | ADNET | $2,795.00 | 10% | $279.50 | $2,515.50 |

| | | | | | |
|---|---|---|---|---|---|
| 5 Days (or 13 three-hour sessions), 12 Students, @ Client Site, No equipment and set up | ADNET | $24,500.00 | 10% | $2,450.00 | $22,050.00 |
| 5 Days (or 13 three-hour sessions), 12 Students, @ Client Site, with equipment and set up | ADNET | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required | N/A - no equipment required |
| 5 Days (or 13 three-hour sessions), 12 Students, @ Vendor Site, Private class | ADNET | $24,500.00 | 10% | $2,450.00 | $22,050.00 |

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, FAO***

*Telephone Number:*
***(860) 622-2591***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **November 16, 2010** |

## CONTRACT AWARD SUPPLEMENT #15

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**Contract Expiration Date Extended to August 1, 2012** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement# 15 Changes/Adds the following:

**Vendor Name Change: Adnet Technologies LLC**

**Vendor ID: 0000134822**

**Core CT Contract Number: 06ITZ0061AL**

**All Terms and Conditions and Contract Pricing remain the same**

**Date Issued: November 16, 2010**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, FAO***

*Telephone Number:*
***(860) 622-2591***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **September 27, 2010** |

## CONTRACT AWARD SUPPLEMENT #14

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**Contract Expiration Date Extended to August 1, 2012** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 14 Changes/Adds the following:**

**Updates Course Offerings for: Adnet Technologies, Inc.**

**VMware View 4.0 Prep: 2 Day, 1 Student @ Vendor Site**
**$1,995.00 with 20% Discount = $1,596.00**

**Client Site – N/A**

**VMware View 4.0 Prep: 2 Day, 12 Students @ Vendor Site (private/custom class)**
**$23,940.00 with 25% Discount = $17,955.00**

**All Terms and Conditions and Contract Pricing remain the same**

***APPROVED***_____

**Date Issued: September 27, 2010**

***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, FAO***

*Telephone Number:*
***(860) 622-2591***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **August 10, 2010** |

## CONTRACT AWARD SUPPLEMENT #13

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 12 Changes/Adds the following:**

**Updates Course Offerings for: Connecticut Computer Service, Inc.**

**(See following two pages)**

**All Terms and Conditions and Contract Pricing remain the same**

***APPROVED***_____

**Date Issued: August 10, 2010**

***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

# Microsoft Bootcamp Supplement to State of CT, DOIT Training Contract 06ITZ0061

| Course Category | Vendor | Catalog Price | Discount (%) | Discount ($) | State Price |
|---|---|---|---|---|---|
| **Microsoft Bootcamps** (Pricing includes Microsoft Official Courseware, Exam Voucher(s), & Test Prep Materials) | | | | | |
| MCITP Certification (Full Track), 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $8,395.00 | 10.0000% | $839.50 | $7,555.50 |
| MCITP Certification (MCSE Upgrade), 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $5,295.00 | 10.000% | $529.50 | $4,765.50 |
| MCITP Certification (MCSA Upgrade), 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $6,495.00 | 10.000% | $649.50 | $5,845.50 |
| MCTS Certification, 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | Varies | 10.000% | Varies | Varies |

# VMware Training Supplement to State of CT, DOIT Training Contract 06ITZ0061

| Course Category | Vendor | Catalog Price | Discount (%) | Discount ($) | State Price |
|---|---|---|---|---|---|
| | | | | | |
| **Vmware** | | | | | |
| | | | | | |
| 4 days, 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $2,195.00 | 15.0000% | $329.25 | $1,865.75 |
| | | | | | |
| 4 days, 12 Students @ Vendor Site Private / Custom Class | Connecticut Computer Service, Inc. | $11,995.00 | 20.000% | $2,399.00 | $9,596.00 |
| | | | | | |

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, FAO***

*Telephone Number:*
***(860) 622-2591***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **August 1, 2010** |

## CONTRACT AWARD SUPPLEMENT #12

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 12 Changes/Adds the following:**

- **Extends the Contract Expiration Date to: August 1, 2012**
- **Updates Vendor Contact Information Pages**

**All Terms and Conditions and Contract Pricing remain the same**

**Date Issued: August 1, 2010**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, FAO***

*Telephone Number:*
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**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **April 20, 2010** |

## CONTRACT AWARD SUPPLEMENT #11

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement#11 Changes/Adds the following:
## Adds the following courses for: ADNET Technologies, Inc.
## Adds new address and phone number for ADNET (as of May 3, 2010)

| Course Category | Vendor Name | Current Catalog Price | Disc % | DISC Total | Total Price |
|---|---|---|---|---|---|
| VMWare View 4 Ultimate Bootcamp | | | | | |
| 3 Day, 1 Student @ Vendor Site | ADNET | $2,495.00 | 20% | $499.00 | $1,996.00 |
| Client Site | ADNET | n/a | n/a | n/a | n/a |
| 3 Day, 12 Students, @ Vendor Site, Private/custom class | ADNET | $29,940.00 | 25% | $7,485.00 | $22,455.00 |

**New Address:** **312 Farmington Avenue, Farmington, CT 06032**
**PHONE: (860) 409-1724**

**All other Terms and Conditions, Courses and Pricing Remain the Same**

**Date Issued:** **April 20, 2010**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, PA***

*Telephone Number:*
***(860) 622-2591***

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**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **April 6, 2010** |

## CONTRACT AWARD SUPPLEMENT #10

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

# Supplement#10 Changes/Adds the following:

**Changes Contact Person for: Knowledge Services:**

**Cindy Becher – E-mail cindy_becher@knowledgeservices.com**
**Phone: (317) 806-6104**
**Toll-Free: (877) 256-6948**
**FAX: (317) 806-6104**

**All other Terms and Conditions, Courses and Pricing Remain the Same**

**Date Issued: April 6, 2010**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, PA***

*Telephone Number:*
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**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **March 5, 2010** |

## CONTRACT AWARD SUPPLEMENT #9

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

# Supplement#9 Changes/Adds the following:

**Name change -** **MindLeaders.com name changed to**

**MindLeaders, Inc. – Vendor ID 0000122408**

**All other Terms and Conditions, Courses and Pricing Remain the Same**

**Date Issued:** **March 5, 2010**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, PA***

*Telephone Number:*
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**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| **Contract Award Number** |
|---|
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **January 20, 2010** |

## CONTRACT AWARD SUPPLEMENT #8

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| FOR: | TERM OF CONTRACT: |
|---|---|
| **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | **3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement# 8 Changes/Adds the following:

**Semi-Annual Update to Catalog -**

**Adds the following courses for Adnet Education Group, LLC/dba KeyLogic:**

**Classes: Requirements Management - (2 days)**
**Proactive User Acceptance Testing - (1 day)**
**Up to 8 Students - $10,725.00 for all three days**
**$900.00 for each additional student**

**Class: General Technology Overview Session – includes topics below:**
**SharePoint, Production Hosting, Support Desk,**
**Database and .NET - (1 day)**
**Up to 40 Students - $2,400 for the day**

**All other Terms and Conditions, Courses and Pricing Remain the Same**

***APPROVED***_____

**Date Issued: January 20, 2010**

***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Liz Herron, PA***

*Telephone Number:*
***(860) 622-2591***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **January 8, 2010** |

## CONTRACT AWARD SUPPLEMENT #7

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement# 7 Changes/Adds the following:

**Adds the following Cisco classes for *Connecticut Computer Service, Inc*:**

**See next page for course listing and prices per student**
**Contact: Jason Cooper (860) 426-2014 or Jason.Cooper@ctcomp.com**

**All other Terms and Conditions, Courses and Pricing Remain the Same**

**Date Issued: January 8, 2010**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

# Cisco Training Supplement to State of CT, DOIT Training Contract 06ITZ0061

| Course Category | Vendor | Catalog Price | Discount (%) | Discount ($) | State Price |
|---|---|---|---|---|---|
| **Cisco - Building Scalable Cisco Internetworks** | | | | | |
| 5 days, 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $2,995.00 | 20.0000% | $599.00 | $2,396.00 |
| **Cisco - Building Cisco Multilayered Switched** | | | | | |
| 5 days, 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $3,295.00 | 20.0000% | $659.00 | $2,636.00 |
| **Cisco - Securing Networks with ASA Fundamentals** | | | | | |
| 5 days, 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $3,295.00 | 20.0000% | $659.00 | $2,636.00 |
| **Cisco - Securing Networks with ASA Advanced** | | | | | |
| 5 days, 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $3,295.00 | 20.0000% | $659.00 | $2,636.00 |

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Paula Mitchell, PSO II***

*Telephone Number:*
***(860) 622-2215***

# STATE OF CONNECTICUT

***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| Contract Award Number |
|---|
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **November 16, 2009** |

## CONTRACT AWARD SUPPLEMENT #6

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| FOR: | TERM OF CONTRACT: |
|---|---|
| **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | **3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement #6 Changes/Updates the following:

- **Updates contact information for Mindleaders.com, Inc. to:**

**Ms. Brenda Reddy**
**(800) 223-3732 ext. 1551**
**(614) 880-1552 (Fax)**
***breddy@mindleaders.com***

**Date Issued: November 16, 2009**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Paula Mitchell, PSO II***

*Telephone Number:*
***(860) 622-2215***

# STATE OF CONNECTICUT

***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| Contract Award Number |
|---|
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **July 20, 2009** |

## CONTRACT AWARD SUPPLEMENT #5

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| FOR: | TERM OF CONTRACT: |
|---|---|
| **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | **3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement #5 Changes/Updates the following:

- **This supplement extends this contract for one year through August 1, 2010.**

**Date Issued: July 20, 2009**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Paula Mitchell, AFAO***

*Telephone Number:*
***(860) 622-2215***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **October 7, 2008** |

**CONTRACT AWARD SUPPLEMENT #4**

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 4 Changes/Adds the following:**

**Includes classes for VMWARE and pricing from I.T. Training vendors Adnet and Connecticut Computer Service.**

**Date Issued: October 7, 2008**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

# VMware Training Supplement to State of CT, DOIT Training Contract 06ITZ0061

| Course Category | Vendor | Catalog Price | Discount (%) | Discount ($) | State Price |
|---|---|---|---|---|---|
| **Vmware** | | | | | |
| 5 days, 1 Student @ Vendor Site | Connecticut Computer Service, Inc. | $3,995.00 | 7.5000% | $299.63 | $3,695.38 |
| 5 days, 12 Students @ Client Site, No Equipment, No Setup | Connecticut Computer Service, Inc. | $42,295.00 | 15.000% | $6,344.25 | $35,950.75 |
| 5 days, 12 Students @ Client Site, with Equipment and Setup | Connecticut Computer Service, Inc. | $44,995.00 | 15.000% | $6,749.25 | $38,245.75 |
| 5 days, 12 Students @ Vendor Site Private / Custom Class | Connecticut Computer Service, Inc. | $39,995.00 | 20.000% | $7,999.00 | $31,996.00 |

SUPPLEMENT # 4 VMWare Bootcamp (5 days) from ADNET.

| Course Category | Vendor Name | Current Catalog Price | Disc % | DISC Total | Total Price |
|---|---|---|---|---|---|
| VMWare Bootcamp | | | | | |
| 5 Day, 1 Student @ Vendor Site | ADNET | $3995.00 | 20% | $799.00 | $3,196.00 |
| Client Site | ADNET | n/a | n/a | n/a | n/a |
| 5 Day, 12 Students, @ Vendor Site, Private/custom class | ADNET | $47,940.00 | 25% | $11,940.00 | $36,000.00 |

We are not able to offer this class at the Client site because of the equipment that is needed to run this course.

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Paula Mitchell, AFAO***

*Telephone Number:*
***(860) 622-2215***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **April 1, 2008** |

**CONTRACT AWARD SUPPLEMENT #3**

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 3 Changes/Adds the following:**
**updated courses and pricing for I.T. Training for the training vendor, Knowledge Services.**

**Date Issued: March 28, 2008**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

# Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Oracle Certification Testing Center Electronic Exam Voucher | Database | $125 |
| Oracle Certification Online Electronic Exam Voucher | Database | $90 |
| Introduction to LDAP and Oracle Internet Directory - Online Course | Database | $600 |
| Oracle9i: SQL Basics for Developers - Online Course | Database | $600 |
| Oracle9i: XML and Java - Online Course | Database | $600 |
| Oracle9i: Manage Java Development with SCM - Online Course | Database | $600 |
| OCP Oracle9i Program with PL/SQL Exam Prep - Online Course | Database | $600 |
| OCP - Oracle9i New Features for Administrators Exam Prep: Modules 1 -19 - RWC | Database | $3,000 |
| OCP - Oracle9i Database Administrator Fundamentals 1 Exam Review - RWC | Database | $3,000 |
| OCP - Oracle9i Database Administrator Fundamentals 2 Exam Review: Modules 1-19 - RWC | Database | $3,000 |
| OCP - Oracle9i Database Performance Tuning Exam Prep: Modules 1- 15 - RWC | Database | $3,000 |
| Oracle Certification Testing Center Electronic Exam Voucher | Database | $125 |
| Oracle Certification Online Electronic Exam Voucher | Database | $90 |
| OCP - 8i Networking Exam Preparation - RWC | Database | $1,200 |
| OCP - 8.0 to 8i Upgrade Exam Prep - RWC | Database | $2,400 |
| OCP - 8i Backup and Recovery Exam Prep - RWC | Database | $2,400 |
| OCP - 8i DBA Exam Prep - RWC | Database | $3,000 |
| OCP - Oracle8i Performance Tuning Exam Prep - RWC | Database | $3,000 |
| Oracle Database 10g: Oracle Spatial Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Manage Distributed Environments - General Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Oracle Spatial Enhancements - Online Course | Database | $600 |

| Course Title | Product | Catalog Price |
|---|---|---|
| Oracle Database 10g: Oracle Text Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Self-Managing Database - General Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Develop Applications - XML Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: OLAP Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Develop Applications - Java Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Develop Applications - SQL and PL/SQL Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Maximize Availability - Data Guard Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Maximize Availability - General Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Maximize Availability - Human Error Correction - Online Course | Database | $600 |
| Oracle Database 10g: Clustering Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Manage Distributed Environments - Streams Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Self-Managing Database - Tools and Utilities - Online Course | Database | $600 |
| Oracle Database 10g: Data Mining Enhancements - Online Course | Database | $600 |
| Oracle Database 10g: Develop Applications - API Enhancements Ed1 - Online Course | Database | $600 |
| Oracle Database 10g: Self-Managing Database - Space Management - Online Course | Database | $600 |
| Oracle JDeveloper 10g: Build Web Applications with ADF UIX - Online Course | Database | $600 |
| Oracle JDeveloper 10g: Introduction to ADF - Online Course | Database | $600 |
| Oracle Database 10g: Maximize Availability - Backup and Recovery Enhancements - RWC | Database | $600 |
| Oracle Database 10g: Maximize Performance - General Enhancements - RWC | Database | $600 |
| Oracle Database 10g: Overall BI and Data Warehousing Enhancements - RWC | Database | $600 |
| Oracle Database 10g: Manage Jobs with the Scheduler - RWC | Database | $600 |
| Oracle Database 10g: Self-Managing Database - Integrated Storage Services - RWC | Database | $600 |
| Oracle Database 10g: Security Enhancements - RWC | Database | $600 |
| Oracle Database 10g: Self-Managing Database - Common Infrastructure - RWC | Database | $600 |
| Oracle Database 10g: Self-Managing Database - Performance Management - Online Course | Database | $600 |
| Introduction to LDAP and Oracle Internet Directory - Online Course | Application Server | $600 |

| Course Title | Product | Catalog Price |
|---|---|---|
| Oracle9i: Security Concepts in an Internet Environment - Online Course | Application Server | $600 |
| Oracle9iAS: Security - Online Course | Application Server | $600 |
| Oracle9iAS Forms Services: Deploy Applications - RWC | Application Server | $600 |
| OracleAS Discoverer 10g: Implement Secure Portlets with SSO and VPD - Online Course | Application Server | $600 |
| Oracle Database 10g: Develop Global Internet Applications Using GDK NEW - Online Course | Application Server | $600 |
| Oracle9i Reports: Create Reports for the Web and Portals - RWC | Application Server | $300 |
| Oracle9iAS: Release 2 Integrate Discoverer and Portal - RWC | Application Server | $300 |
| Oracle9iAS Portal Release 2: Enhance Portlet Performance using Web Cache - RWC | Application Server | $300 |
| OracleAS 10g: Configure Discoverer - Online Course | Application Server | $600 |
| OracleAS Discoverer 10g: Share and View Your Reports - Online Course | Application Server | $600 |
| Oracle9iAS: Release 2 Integrate Discoverer and Portal - RWC | Application Server | $300 |
| OracleAS 10g: Wireless New Features - Online Course | Application Server | $600 |
| OracleAS 10g: Content Management New Features - Online Course | Application Server | $600 |
| OracleAS 10g: JSP Multimedia Tag Library New Features - Online Course | Application Server | $600 |
| OracleAS 10g: Process Management New Features - Online Course | Application Server | $600 |
| OracleAS 10g: Build Advanced EJBs - Online Course | Application Server | $600 |
| OracleAS 10g: Content Management SDK Administration - Online Course | Application Server | $600 |
| OracleAS Portal 10g: Export and Import Utilities - Online Course | Application Server | $600 |
| OracleAS Portal 10g (9.0.4): New Features - Online Course | Application Server | $600 |
| OracleAS 10g: Configure Discoverer - Online Course | Application Server | $600 |
| Oracle9i Designer: New Features - RWC | Development Tools | $600 |
| Oracle9iAS Forms Services: Deploy Applications - RWC | Development Tools | $600 |
| Oracle9i JDeveloper: Explore the BI Beans Query Model - Online Course | Development Tools | $600 |
| Oracle9i JDeveloper: Activity Modeling - Online Course | Development Tools | $600 |
| Oracle9i: Access the Database with JDBC and Stored Procedures - Online Course | Development Tools | $600 |
| Oracle9i: Build Web Applications with Struts - Online Course | Development Tools | $600 |
| Oracle9i: Build Advanced JSPs - Online Course | Development Tools | $600 |
| Oracle9i: Use SCM for Java Source Control - Online Course | Development Tools | $600 |
| OracleAS 10g: Build Advanced EJBs - Online Course | Development Tools | $600 |
| Oracle9i JDeveloper: Class Modeling - RWC | Development Tools | $600 |

| Course Title | Product | Catalog Price |
|---|---|---|
| Oracle9i: Introduction for J2EE Developers - RWC | Development Tools | $600 |
| Oracle9i JDeveloper Version 9.0.3: New Features - RWC | Development Tools | $600 |
| Oracle9i Forms Developer: Use Data Structures Effectively - Online Course | Development Tools | $600 |
| Oracle9i Forms Developer: Enhance Usability - Online Course | Development Tools | $600 |
| Oracle9i Forms Developer: Use TranslationHub - Online Course | Development Tools | $600 |
| Oracle Forms Developer 10g: Move to the Web - Online Course | Development Tools | $600 |
| OCP Preparation: Oracle iDS Forms Runtime Environments and Query Methodologies - RWC | Development Tools | $300 |
| Oracle iDS Forms: Using Java Pluggable Components - RWC | Development Tools | $600 |
| OCP Preparation: Introduction to Oracle iDS Forms - RWC | Development Tools | $600 |
| OCP Preparation: Oracle iDS Forms 1 Advanced Level - RWC | Development Tools | $600 |
| OCP Preparation: Build Internet Applications II Part 1 - RWC | Development Tools | $600 |
| OCP Preparation: Build Internet Applications II Part 3 - RWC | Development Tools | $600 |
| Oracle9iAS Forms Services: Deploy Applications - RWC | Development Tools | $600 |
| OCP Preparation: Build Internet Applications II Part 2 - RWC | Development Tools | $1,800 |
| OCP Preparation: Oracle iDS 6i Forms 1 Intermediate Level - RWC | Development Tools | $3,000 |
| Oracle9iAS: Security - Online Course | Development Tools | $600 |
| Oracle Warehouse Builder 10g: New Features - Online Course | Development Tools | $600 |
| Oracle Database 10g: Develop Applications - Java Enhancements - Online Course | Development Tools | $600 |
| Oracle Database 10g: Data Mining Enhancements - Online Course | Development Tools | $600 |
| Oracle9i Warehouse Builder 9.0.4: New Features - Online Course | Development Tools | $600 |
| Oracle9i Warehouse Builder: Scripting - Online Course | Development Tools | $600 |
| Oracle9i Warehouse Builder: Perform OLAP Integration - Online Course | Development Tools | $600 |
| Oracle9i Warehouse Builder: Cleansing Data - Online Course | Development Tools | $600 |
| Oracle9i JDeveloper: Explore the BI Beans Query Model - Online Course | Development Tools | $600 |
| Oracle9i JDeveloper: Activity Modeling - Online Course | Development Tools | $600 |
| Oracle Database 10g: Develop Applications - XML Enhancements - Online Course | Development Tools | $600 |
| Oracle9i: Access the Database with JDBC and Stored Procedures - Online Course | Development Tools | $600 |
| Oracle9i: Build Web Applications with Struts - Online Course | Development Tools | $600 |
| Oracle9i: Build Advanced JSPs - Online Course | Development Tools | $600 |
| Oracle9i: XML and Java - Online Course | Development Tools | $600 |
| Oracle9i: Use SCM for Java Source Control - Online Course | Development Tools | $600 |
| Oracle Database 10g: Develop Global Internet Applications Using GDK NEW - Online Course | Development Tools | $600 |

| Course Title | Product | Catalog Price |
|---|---|---|
| OracleAS 10g: Build Advanced EJBs - Online Course | Development Tools | $600 |
| Oracle 10g: Access the Database with JDBC - Online Course | Development Tools | $600 |
| Oracle9i JDeveloper: Class Modeling - RWC | Development Tools | $600 |
| Oracle Database 10g: Develop Applications - SQL and PL/SQL Enhancements - Online Course | Development Tools | $600 |
| OCP Oracle9i Program with PL/SQL Exam Prep - Online Course | Development Tools | $600 |
| OCP - Introduction to Oracle 9i: SQL Exam Prep - RWC | Development Tools | $2,400 |
| OracleAS 10g: Configure Discoverer - Online Course | Development Tools | $600 |
| OracleAS Discoverer 10g: Implement Secure Portlets with SSO and VPD - Online Course | Development Tools | $600 |
| OracleAS 10g: Configure Discoverer - Online Course | Development Tools | $600 |
| | Development Tools | $600 |
| Oracle Warehouse Builder 10g: New Features - Online Course | Data Warehousing and Business Intelligence | $600 |
| Oracle Database 10g: Develop Applications - Java Enhancements - Online Course | Data Warehousing and Business Intelligence | $600 |
| Oracle Database 10g: Data Mining Enhancements - Online Course | Data Warehousing and Business Intelligence | $600 |
| Oracle9i Warehouse Builder 9.0.4: New Features - Online Course | Data Warehousing and Business Intelligence | $600 |
| Oracle9i Warehouse Builder: Scripting - Online Course | Data Warehousing and Business Intelligence | $600 |
| Oracle9i Warehouse Builder: Perform OLAP Integration - Online Course | Data Warehousing and Business Intelligence | $600 |
| Oracle9i Warehouse Builder: Cleansing Data - Online Course | Data Warehousing and Business Intelligence | $600 |
| OracleAS 10g: Configure Discoverer - Online Course | Data Warehousing and Business Intelligence | $600 |
| OracleAS Discoverer 10g: Share and View Your Reports - Online Course | Data Warehousing and Business Intelligence | $600 |
| Oracle9iAS: Release 2 Integrate Discoverer and Portal - RWC | Data Warehousing and Business Intelligence | $300 |
| Oracle9iAS: Security - Online Course | Data Warehousing and Business Intelligence | $600 |

| Course Title | Product | Catalog Price |
|---|---|---|
| Oracle9i Reports: New Features Overview - RWC | Data Warehousing and Business Intelligence | $300 |
| Oracle9i Reports: Publish Any Data to Any Destination - RWC | Data Warehousing and Business Intelligence | $300 |
| Oracle9i Reports: Create Reports for the Web and Portals - RWC | Data Warehousing and Business Intelligence | $300 |
| Oracle9i Reports: Integrate Pluggable Data Sources - RWC | Data Warehousing and Business Intelligence | $300 |
| OracleAS 10g: Configure Discoverer - Online Course | Data Warehousing and Business Intelligence | $600 |

# Oracle/PeopleSoft Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Online Marketing 8.9 - RWS | CRM | $300 |
| Application Classes with examples used in CRM - RWC | CRM | $300 |
| CRM 8.8/8.4 Infosync Implementation - RWC | CRM | $300 |
| CRM Fundamentals 8.9 - RWC | CRM | $600 |
| Introduction to PS for CRM 8.8 - RWC | CRM | $600 |
| Marketing 8.9 - RWC | CRM | $1,200 |
| Marketing End User Overview - RWC | CRM | $300 |
| Support and HelpDesk 8.9 - RWC | CRM | $1,200 |
| CRM Architecture and Technology 8.8 to 8.9 Delta - RWS | CRM | $300 |
| CRM Collaborative Selling 8.9 Delta - RWS | CRM | $300 |
| CRM HelpDesk 8.8 to 8.9 Delta - RWS | CRM | $300 |
| CRM Marketing 8.8 to 8.9 Delta - RWS | CRM | $300 |
| CRM Multichannel Communications 8.8 to 8.9 Delta - RWS | CRM | $300 |
| CRM Sales 8.8 to 8.9 Delta - RWS | CRM | $300 |
| CRM Support 8.8 to 8.9 Delta - RWS | CRM | $300 |
| CRM Wealth Management Solution 8.9 - RWS | CRM | $300 |
| Enterprise Pricing - RWS | CRM | $300 |
| CRM for Government 8.4 RWC | CRM | $300 |
| Using PeopleSoft CRM 8.8 - HelpDesk for Human Resources Online Course | CRM | $600 |
| CRM Advanced Topics RWC | CRM | $600 |
| Online Marketing 8.8 Architecture and Operations RWS | CRM | $300 |
| HelpDesk for Human Resources RWS | CRM | $300 |
| PeopleTools 8.4 Mobile Technologies RWS | CRM | $300 |
| HelpDesk 8.4 to 8.8 Delta RWS | CRM | $300 |
| CRM Multichannel Interactions Overview RWS | CRM | $300 |
| Quality 8.4 to 8.8 Delta RWS | CRM | $300 |
| Field Service 8.4 to 8.8 Delta RWS | CRM | $300 |
| Marketing 8.4 to 8.8 Delta RWS | CRM | $300 |
| Sales 8.4 to 8.8 Delta RWS | CRM | $300 |
| CRM Common Components RWC | CRM | $1,200 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| CRM Advisor Overview RWS | CRM | $300 |
| CRM Configurator Overview RWS | CRM | $300 |
| CRM for Energy Overview RWS | CRM | $300 |
| CRM for Financial Services Overview RWS | CRM | $300 |
| CRM for High Technology Overview RWS | CRM | $300 |
| CRM for Insurance Overview RWS | CRM | $300 |
| Using PeopleSoft CRM 8.8 HelpDesk Online Course | CRM | $600 |
| Using PeopleSoft CRM 8.8 Sales Online Course | CRM | $600 |
| Using PeopleSoft CRM 8.8 Support Online Course | CRM | $600 |
| CRM Fundamentals 8.8 RWC | CRM | $600 |
| Introduction to PS for CRM Rel 8.9 RWC | CRM | $600 |
| Introduction to PeopleSoft for CRM - Spanish Version - RWC | CRM | $600 |
| Marketing and TeleMarketing RWC | CRM | $300 |
| HelpDesk for HR 8.8 to 8.9 Delta - RWS | CRM | $300 |
| Intro to CRMs Partner Relationship Management 8.9 - RWS | CRM | $300 |
| Introducing CRM Strategic Account Planning 8.9 - RWS | CRM | $300 |
| Realtime Collaboration using PeopleTools MCF - RWS | CRM | $300 |
| Global Payroll 8.8 to 8.9 Delta - RWS | Human Resources | $300 |
| Government Portal Solution - RWS | Human Resources | $300 |
| HR Executive Overview (8.0/8.3/8.8) - RWS | Human Resources | $300 |
| Recruiting Solutions 8.9 Overview - RWS | Human Resources | $300 |
| Using PeopleSoft 8.8 eProfile - RWS | Human Resources | $300 |
| Using PeopleSoft 8.8 Benefits Administration - Online Course | Human Resources | $600 |
| Using PeopleSoft 8.8 Payroll for North America (U.S.) - Online Course | Human Resources | $600 |
| Using PeopleSoft 8.8 Time and Labor - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Administer and Budget Training - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Administer Base Benefits - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Administer Workforce - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Manage Competencies - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Manage Labor Relations - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Manage Positions - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Monitor Absence - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Monitor Health & Safety - Online Course | Human Resources | $600 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Using PeopleSoft HR 8.8 - Plan Careers - Online Course | Human Resources | $600 |
| Using PeopleSoft HR 8.8 - Recruit Workforce - Online Course | Human Resources | $600 |
| Using PeopleSoft North American Payroll (US) - Online Course | Human Resources | $600 |
| Using Reporting Tools for HCM 8.8 - Crystal - Online Course | Human Resources | $600 |
| Using Reporting Tools for HCM 8.8 - Query 8.42 - Online Course | Human Resources | $600 |
| Introduction to PS for HRMS - RWC | Human Resources | $600 |
| eProfile/eProfile Manager Desktop - RWC | Human Resources | $300 |
| eDevelopment - RWC | Human Resources | $300 |
| Training Administration - RWC | Human Resources | $600 |
| Administering Pension - RWC | Human Resources | $1,200 |
| Benefits 7.5 to 8.8 Delta - RWC | Human Resources | $600 |
| Benefits 7.5 to 8.8 Delta - Canada - RWC | Human Resources | $600 |
| Career/Succession Planning rel 8.8 - RWC | Human Resources | $600 |
| COBRA/Benefits Billing 8.8 - RWC | Human Resources | $600 |
| Competency Management rel 8.8 - RWC | Human Resources | $600 |
| HRMS Overview 8.8 - RWC | Human Resources | $600 |
| HRMS Security Overview 8.8 - RWC | Human Resources | $600 |
| HRMS Self Service Overview 8.8 - RWC | Human Resources | $600 |
| HRMS Warehouse - RWC | Human Resources | $600 |
| HRMS Workflow Overview 8.8 - RWC | Human Resources | $300 |
| Human Resources 7.5 to 8.8 Delta - RWC | Human Resources | $600 |
| Enterprise Human Resources 8.8 - RWC | Human Resources | $1,200 |
| Human Resources Overview 8.8 - RWC | Human Resources | $600 |
| Implementing HRMS Self-Service Applications - RWC | Human Resources | $1,200 |
| Maximizing Your HR Workforce Performance Solutions Investment 8.8 - RWC | Human Resources | $600 |
| Maximizing Your PeopleSoft Payroll for NA - RWC | Human Resources | $600 |
| Maximizing Your PS HR Compensation Investment - RWC | Human Resources | $600 |
| Maximizing Your PS HR Recruiting Investment - RWC | Human Resources | $600 |
| Maximizing Your PS Reporting Tools Investment - RWC | Human Resources | $600 |
| Payables 8 to 8.8 Delta - RWC | Human Resources | $600 |
| Payroll 7.5 to 8.8 Delta - Canada - RWC | Human Resources | $600 |
| Payroll 7.5 to 8.8 Delta - U.S. - RWC | Human Resources | $600 |
| Payroll II - Canada - RWC | Human Resources | $1,200 |
| Payroll Interface Overview 8.8 - RWC | Human Resources | $600 |
| Payroll Overview - Canada - RWC | Human Resources | $600 |
| Payroll Overview - U.S 8.8 - RWC | Human Resources | $600 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Payroll Reporting and Reconciliations - Canada - RWC | Human Resources | $600 |
| Payroll Retroactive Processing - U.S. - RWC | Human Resources | $600 |
| Position Management - RWC | Human Resources | $600 |
| Salary Planning 8.8 - RWC | Human Resources | $600 |
| Sales Incentive Management Overview - RWC | Human Resources | $300 |
| Setting up N.A. Payroll for General Ledger Integration - U.S. - RWC | Human Resources | $600 |
| Stock Administration 8.8 - RWC | Human Resources | $600 |
| Training Administration 8.8 - RWC | Human Resources | $600 |
| Troubleshooting Tax Calculations and Setups for PeopleSoft Payroll - RWC | Human Resources | $300 |
| Variable Compensation 8.8 - RWC | Human Resources | $600 |
| Year-End Payroll - U.S 2004 rel 8.3 - RWC | Human Resources | $600 |
| Year-End Payroll - U.S 2004 rel 8.8 - RWC | Human Resources | $600 |
| ePay - RWC | Human Resources | $300 |
| eManage Time Overview - RWS | Human Resources | $300 |
| ePerformance 8.9 - RWS | Human Resources | $300 |
| FLSA Processing for North American Payroll - RWS | Human Resources | $300 |
| Global Features of HRMS 8.8 - RWS | Human Resources | $300 |
| HRMS Collaborative Applications Overview RWC | Human Resources | $600 |
| HRMS 8.3 to 8.8 Delta Ed 1 - RWS | Human Resources | $300 |
| Using Enterprise Benefits Administration 8.8 - Online Course | Human Resources | $600 |
| Using Enterprise ePay 8.8 - Online Course | Human Resources | $600 |
| Using Enterprise ePerformance 8.8 - Online Course | Human Resources | $600 |
| Using Enterprise eProfile 8.8 - Online Course | Human Resources | $600 |
| Using Enterprise Human Resources 8.8 - Online Course | Human Resources | $600 |
| Integrating PS Security with LDAP - RWS | Tools & Technology | $300 |
| Introduction to Directory Interface - RWS | Tools & Technology | $300 |
| LCM - Deployment Assistant - RWS | Tools & Technology | $300 |
| Performance Monitor 8.44 Overview - RWS | Tools & Technology | $300 |
| Process Scheduler 8.43 to 8.44 Delta - RWS | Tools & Technology | $300 |
| Reporting Tools 8.4 - RWS | Tools & Technology | $300 |
| Setup Manager 8.8 Overview - RWS | Tools & Technology | $300 |
| Supportability Overview 8.44 - RWS | Tools & Technology | $300 |
| Using PeopleSoft Query 8.44 - Online Course | Tools & Technology | $600 |
| PeopleSoft Financials and SCM 8.8: Introduction to Trees 8.44 - Online Course | Tools & Technology | $600 |
| AdHoc Workflow - RWC | Tools & Technology | $300 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Application Designer 8.12 to 8.4 Delta - RWC | Tools & Technology | $600 |
| Best Practices for Customizing PS Applications - RWC | Tools & Technology | $600 |
| Concepts in Enterprise Portal Development - RWC | Tools & Technology | $600 |
| Crystal Advanced 8.44 - RWC | Tools & Technology | $600 |
| Enterprise Portal 8.4 to 8.8 Delta - RWC | Tools & Technology | $1,200 |
| Implementing the Enterprise Portal - RWC | Tools & Technology | $600 |
| Integrating Process and Reports - RWC | Tools & Technology | $600 |
| Enterprise Introduction to Crystal - RWC | Tools & Technology | $600 |
| PeopleCode 7.5 to 8.4 Delta - RWC | Tools & Technology | $1,200 |
| PeopleCode 7.5 to 8.44 Delta - RWC | Tools & Technology | $1,200 |
| PeopleTools I 7.5 to 8.4 Delta Spanish Version - RWC | Tools & Technology | $600 |
| PeopleTools I 7.5 to 8.44 Delta - RWC | Tools & Technology | $600 |
| PeopleTools Overview 8.4 - RWC | Tools & Technology | $1,200 |
| Query Windows to Web Delta - RWC | Tools & Technology | $600 |
| Reporting Tools Overview - RWC | Tools & Technology | $600 |
| Security 8 to 8.4 Delta - RWC | Tools & Technology | $600 |
| Tree Manager for Functional Users 8.4 - RWC | Tools & Technology | $300 |
| Tree Manager for Technical Users 8.4 - RWC | Tools & Technology | $600 |
| Application Engine 8.4 Enhancements - RWS | Tools & Technology | $300 |
| Application Maintenance 8.44 Overview - RWS | Tools & Technology | $300 |
| Data Archive Manager 8.44 Overview - RWS | Tools & Technology | $300 |
| Application Messaging Administration RWC | Tools & Technology | $600 |
| Delta Seminar On Demand for JD Edwards EnterpriseOne Tools Release 8.95 RWS | Tools & Technology | $300 |
| Gradebook - RWS | Campus Solutions | $300 |
| Instructor Workload - RWS | Campus Solutions | $300 |
| Late Fees - RWS | Campus Solutions | $300 |
| Managing Data Interfaces - RWS | Campus Solutions | $300 |
| Membership Management - RWS | Campus Solutions | $300 |
| Pell Payment Processing - RWS | Campus Solutions | $300 |
| PeopleSoft 8: Student Admin/Contributor Relations 8.0 Training - RWS | Campus Solutions | $300 |
| Printing Perkins Loan Promissory Notes - RWS | Campus Solutions | $300 |
| Processing Accounts Payable Refunds - RWS | Campus Solutions | $300 |
| Restricted Aid - RWS | Campus Solutions | $300 |
| Return of Title IV Funds - RWS | Campus Solutions | $300 |
| Running Cashiering - RWS | Campus Solutions | $300 |
| Student Administration 7.6 to 8.0 Delta - RWS | Campus Solutions | $300 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Student Financials Billing - RWS | Campus Solutions | $300 |
| Student Financials/HRMS Dependencies - RWS | Campus Solutions | $300 |
| TRA 97: Set up for the Hope Scholarship - RWS | Campus Solutions | $300 |
| Tuition Deposit Fees for Student Financials 8 - RWS | Campus Solutions | $300 |
| Verification Financial Aid 8.0 - RWS | Campus Solutions | $300 |
| Volunteer Management - RWS | Campus Solutions | $300 |
| Write-Offs Student Financials 8.0 - RWS | Campus Solutions | $300 |
| Using PeopleSoft 8.0 Academic Advisement - Online Course | Campus Solutions | $600 |
| Using PeopleSoft 8.0 Campus Community - Online Course | Campus Solutions | $600 |
| Using PeopleSoft 8.0 Financial Aid - Online Course | Campus Solutions | $600 |
| Using PeopleSoft 8.0 Recruiting & Admissions - Online Course | Campus Solutions | $600 |
| Using PeopleSoft 8.0 Student Financials - Online Course | Campus Solutions | $600 |
| Advanced Packaging 1: Packaging Basics - RWC | Campus Solutions | $300 |
| 3C's 7.6 to 8 Delta - RWC | Campus Solutions | $300 |
| Advanced Packaging 5: Mass Pkg Part 2 - RWC | Campus Solutions | $600 |
| Campus Community 7.6 to 8 Delta - RWC | Campus Solutions | $600 |
| Cashiering Setup - RWC | Campus Solutions | $600 |
| Collecting Receivables - RWC | Campus Solutions | $600 |
| Commonline Loan Processing - RWC | Campus Solutions | $600 |
| Contributor Relations 7.6 to 8 Delta - RWC | Campus Solutions | $600 |
| Direct Loan Processing - RWC | Campus Solutions | $600 |
| General Ledger Processing for SA - RWC | Campus Solutions | $300 |
| Open Entry Open Exit 7.6 to 8 Delta - RWC | Campus Solutions | $300 |
| Processing Payroll Refunds - RWC | Campus Solutions | $300 |
| Student Administration Security Overview - RWC | Campus Solutions | $600 |
| Student Payment Plans - RWC | Campus Solutions | $300 |
| Summer Aid - RWC | Campus Solutions | $600 |
| The 3C Engine & Mass Change - RWC | Campus Solutions | $1,200 |
| Third Party Contracts - RWC | Campus Solutions | $1,200 |
| Transfer Credit Processing - RWC | Campus Solutions | $300 |
| Transfer Credit Setup - RWC | Campus Solutions | $300 |
| Tuition Calculation Fine Tuning - RWC | Campus Solutions | $300 |
| 3C's in Financial Aid and Generating a FAN - RWS | Campus Solutions | $300 |
| Advanced Packaging 2: Packaging Plans - RWS | Campus Solutions | $300 |
| Advanced Packaging 3: Packaging Equations - RWS | Campus Solutions | $300 |
| Aging Student Financials Accounts - RWS | Campus Solutions | $300 |
| Application Fees for Student Financials 8 - RWS | Campus Solutions | $300 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Attendance Tracking - RWS | Campus Solutions | $300 |
| Campus Solutions 8.0 to 8.9 Delta - RWS | Campus Solutions | $300 |
| Canceling Enrollments - RWS | Campus Solutions | $300 |
| Commonline Loan Setup - RWS | Campus Solutions | $300 |
| Consolidated Statistics - RWS | Campus Solutions | $300 |
| Deferral Contracts - RWS | Campus Solutions | $300 |
| Defining Student Financials Framework for 8.0 - RWS | Campus Solutions | $300 |
| Direct Loan Setup - RWS | Campus Solutions | $300 |
| Event Management - RWS | Campus Solutions | $300 |
| Activity Based Management 8.3 to 8.8 Delta - RWS | EPM | $300 |
| Planning and Budgeting 8.9 Overview - RWS | EPM | $300 |
| Project Portfolio Overview - RWS | EPM | $300 |
| Introduction to PS for EPM - RWC | EPM | $600 |
| Financials Warehouse 8.9 Overview - RWS | EPM | $300 |
| Global Consolidations - RWC | EPM | $1,200 |
| Budgeting 8.3 to 8.8 Delta - RWS | EPM | $300 |
| Business Planning 8.3 to 8.8 Delta - RWS | EPM | $300 |
| Enterprise Scorecard 8.3 to 8.8 Delta - RWS | EPM | $300 |
| Enterprise Warehouse 8.8 SP2 - RWS | EPM | $300 |
| EPM FSI 8.3 to 8.8 Delta - RWS | EPM | $300 |
| Global Consolidations 8.8 to 8.9 Delta - RWS | EPM | $300 |
| PeopleSoft 8: EPM Overview RWS | EPM | $300 |
| Using Enterprise Budgeting 8.8 - Online Course | EPM | $600 |
| Financials Security Overview 8.4 - RWC | Financial Management | $300 |
| Payables 8.4 to 8.8 Delta - RWS | Financial Management | $300 |
| Program Management 8.8 - RWS | Financial Management | $300 |
| Project Costing 8.4 to 8.8 Delta - RWS | Financial Management | $300 |
| Receivables 8.4 to 8.8 Delta - RWS | Financial Management | $300 |
| Resource Management 8.4 to 8.8 Delta - RWS | Financial Management | $300 |
| eSettlements 8.8 Overview - RWS | Financial Management | $300 |
| Using PeopleSoft 8.4 Projects - Online Course | Financial Management | $600 |
| Using PeopleSoft 8.4 Receivables - Online Course | Financial Management | $600 |
| Using PeopleSoft 8.8 Budgeting - Online Course | Financial Management | $600 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Using Reporting Tools for PeopleSoft 8.4 Financials - Crystal - Online Course | Financial Management | $600 |
| Using Reporting Tools for PeopleSoft 8.4 Financials - PS/nVision - Online Course | Financial Management | $600 |
| Using Reporting Tools for PeopleSoft 8.4 Financials - Query - Online Course | Financial Management | $600 |
| Asset Management 8 to 8.8 Delta - RWC | Financial Management | $600 |
| Financial Allocations 8.8 - RWC | Financial Management | $600 |
| Financials Overview 8.8 - RWC | Financial Management | $600 |
| Financials Portal Solutions Overview - RWC | Financial Management | $600 |
| Financials Security Overview rel 8.8 - RWC | Financial Management | $600 |
| General Ledger 7.5 to 8.4 Delta for E&G - RWC | Financial Management | $600 |
| Withholding 8.8 - RWC | Financial Management | $600 |
| Intro to Peoplesoft for Fin/SCM - RWC | Financial Management | $600 |
| Asset Management 8.4 to 8.8 Delta - RWS | Financial Management | $300 |
| Average Daily Balance - RWS | Financial Management | $300 |
| Bank Reconciliation - RWS | Financial Management | $300 |
| CFO Portal Solution - RWS | Financial Management | $300 |
| Expenses 8.4 to 8.8 Delta - RWS | Financial Management | $300 |
| General Ledger 8.4 to 8.8 Delta - RWS | Financial Management | $300 |
| Receivables 8 to 8.8 Delta RWC | Financial Management | $600 |
| Enterprise Asset Management 8.0 to 8.9 Delta RWS | Financial Management | $300 |
| General Ledger 8 to 8.8 Delta RWC | Financial Management | $600 |
| Recruiting Solutions RWC | Financial Management | $600 |
| Using Enterprise Asset Management 8.8 - Online Course | Financial Management | $600 |
| Using Enterprise Billing 8.8 - Online Course | Financial Management | $600 |
| Using Enterprise Contracts 8.8 - Online Course | Financial Management | $600 |
| Using Enterprise Expenses 8.8 - Online Course | Financial Management | $600 |
| Using Enterprise FSCM 8.8 Reporting Tools - Online Course | Financial Management | $600 |
| Intercompany Processing - RWS | Supply Chain | $300 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| Online Marketing 8.9 - RWS | Supply Chain | $300 |
| Purchasing 8.4 to 8.8 Delta - RWS | Supply Chain | $300 |
| Return Material Authorization - RWS | Supply Chain | $300 |
| Return to Vendor - RWS | Supply Chain | $300 |
| Services Procurement 8.4 to 8.8 Delta - RWS | Supply Chain | $300 |
| Strategic Sourcing 8.4 to 8.8 Delta - RWS | Supply Chain | $300 |
| Supplier Portal 8.4 to 8.8 Delta - RWS | Supply Chain | $300 |
| Using PeopleSoft 8.4 Order Management - Online Course | Supply Chain | $600 |
| Using PeopleSoft 8.4 Purchasing - Online Course | Supply Chain | $600 |
| Catalog Management - RWC | Supply Chain | $600 |
| CRM 8.8/8.4 Infosync Implementation - RWC | Supply Chain | $600 |
| Demand Planning/Inventory Policy Planning Overview - RWC | Supply Chain | $600 |
| Inventory 8 to 8.8 Delta - RWC | Supply Chain | $600 |
| Product Configurator Overview - RWC | Supply Chain | $600 |
| Promotions Management 8.8 - RWC | Supply Chain | $600 |
| Strategic Sourcing - RWC | Supply Chain | $900 |
| Billing and eBill Payment 8.4 to 8.8 Delta - RWS | Supply Chain | $300 |
| Engineering and Manufacturing 8.4 to 8.8 Delta - RWS | Supply Chain | $300 |
| Enterprise Pricer 8.8 Overview - RWS | Supply Chain | $300 |
| eProcurement 8.4 to 8.8 Delta - RWS | Supply Chain | $300 |
| Purchasing 8 to 8.8 Delta RWC | Supply Chain | $600 |
| eSupplier Connection: Implementation Overview - RWS | Supply Chain | $300 |
| Intro to Usability & User Interface Design for PS Applications - RWS | General | $300 |
| Usability & User Interface Design - Introduction to Human Computer Interaction - RWS | General | $300 |
| Usability & User Interface Design - Introduction to Usability Testing - RWS | General | $300 |
| Usability & User Interface Design - Introduction to User Profiling - RWS | General | $300 |
| Usability & User Interface Design - Methods for Evaluating User Interfaces - RWS | General | $300 |
| PeopleSoft HCM 8.8: Introduction to Trees 8.42 - Online Course | General | $600 |
| PeopleSoft PeopleTools 8.4: Internet Architecture - Online Course | General | $600 |
| Using PeopleSoft - Fundamentals (Version 8.8 Financials and SCM) - Online Course | General | $600 |
| Using PeopleSoft - Fundamentals Version 8.8 - Online Course | General | $600 |
| PeopleSoft 8.4: Introduction to Workflow - Online Course | General | $600 |

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

| Course Title | Product | Catalog Price |
|---|---|---|
| HCM and CRM 8.8: Running Reports Using Process Scheduler - Online Course | General | $600 |
| PeopleSoft 8.4: Running Reports Using Process Scheduler - Online Course | General | $600 |
| PeopleSoft 8.8: Introduction to Business Units and SetIDs - Online Course | General | $600 |
| PeopleSoft 8.8: Introduction to Workflow - Online Course | General | $600 |
| PeopleSoft Financials and SCM 8.8: Introduction to Business Units and SetIDs - Online Course | General | $600 |
| PeopleSoft Financials and SCM 8.8: Running Reports Using Process Scheduler - Online Course | General | $600 |
| Accessibility issues in User Interface Design - RWS | General | $300 |
| Tips and Tricks for Successful Implementation - RWC | General | $600 |
| Customizing End-User Training Guides 8.8 - RWS | General | $300 |
| Nondiscrimination Testing RWS | General | $300 |
| Family and Medical Leave Act RWS | General | $300 |
| PeopleSoft 8.4: Introduction to Business Units and SetIDs (English, Español) Online Course | General | $600 |
| PeopleSoft 8.4: Introduction to Trees Online Course | General | $600 |
| Using PeopleSoft - Fundamentals (Version 8.4) Online Course | General | $600 |

| **Oracle Technology Course Catalog**<br>Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| **Database Administrator** | | | | |
| *11i Install, Patch, and Maintain Oracle Applications | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Enterprise DBA Part 1B: Backup and Recovery | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Introduction to Oracle Database 10*g* for Experienced SQL Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Introduction to Oracle9i for Experienced SQL Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Introduction to Oracle9i: SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Managing Oracle on Linux | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Managing Oracle on Windows 2000 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Migrate from SQL Server to Oracle Database 10*g* | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Migrate from Sybase to Oracle Database 10*g* | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle 9i: DBA OCP Upgrade Exam Cram | 1.5 Days | $ 900 | N/A | N/A |
| Oracle Collaboration Suite 10*g*: Content Services Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Database 10*g* New Manageability Features | 1 Day | $ 600 | $5,450 | $5,000 |
| Oracle Database 10*g*: 2 Day DBA | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Database 10*g*: 2 Day DBA Release 2 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Database 10*g*: Administration Workshop I Release 2 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10*g*: Administration Workshop II Rel 2 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10*g*: Advanced PL/SQL | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Database 10*g*: Data Guard Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Database 10*g*: Develop Applications Using HTML DB | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Database 10*g*: Develop Applications Using HTML DB | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Database 10*g*: Implement Streams | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10*g*: Implement and Administer a Data Warehouse | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Oracle Database 10*g*: Introduction to SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10*g*: New Features Overview | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Database 10*g*: New Features for Administrators | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10*g*: New Features for Administrators R 2 | 5 Days | $ 3,000 | $27,250 | $25,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| Oracle Database 10*g*: New Features for Oracle8i DBAs | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10*g*: Oracle Certified Master (OCM) | 2 Days | $ 2,000 | $10,900 | $10,000 |
| Oracle Database 10*g*: Performance Tuning | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Oracle Database 10*g*: Program with PL/SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *Oracle Database 10*g*: Real Application Clusters | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle Database 10*g*: SQL Tuning Workshop | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Database 10*g*: Security | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Database 10*g*: Using OLAP | 2 Days | $ 1,200 | $10,900 | $10,000 |
| *Oracle Enterprise Manager 10*g* Grid Control | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Enterprise Manager 10g Grid Control Release 2 | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle Enterprise Manager 9i | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Oracle Net Services: Advanced Administration | 2 Days | $ 1,200 | $10,900 | $10,000 |
| *Oracle Spatial 10*g*: Advanced | 2 Days | $ 1,500 | $10,900 | $10,000 |
| *Oracle Spatial 10*g*: Fundamentals | 3 Days | $ 2,250 | $16,350 | $15,000 |
| Oracle Testing Center (OTC) Exam | 2 Days | $ 125 | N/A | N/A |
| Oracle Testing Center (OTC) SQL Exam | 1 Day | $ 90 | N/A | N/A |
| Oracle TimesTen 5.0: Developing Applications | 1 Day | $ 600 | $5,450 | $5,000 |
| Oracle TimesTen 5.0: Replication | 1 Day | $ 600 | $5,450 | $5,000 |
| Oracle TimesTen 5.1: Administering Database Caches | 1 Day | $ 600 | $5,450 | $5,000 |
| Oracle TimesTen 5.1: Core Concepts and Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle TimesTen 5.1: Developing Applications | 1 Day | $ 600 | $5,450 | $5,000 |
| Oracle TimesTen 5.1: Replication | 1 Day | $ 600 | $5,450 | $5,000 |
| *Oracle9i DBA Certified Master Practicum | 2 Days | $ 2,000 | N/A | N/A |
| Oracle9i Data Guard Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Database Administration Fundamentals I | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Database Administration Fundamentals II | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Database Performance Tuning | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Database: Advanced Backup and Recovery Using RMAN | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Database: Advanced Replication | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Database: Data Mining Techniques | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i Database: Implement Partitioning | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i Database: New Features for Administrators | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Database: Program with OLAP DML | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i Database: Real Application Clusters on Linux | 2 Days | $ 1,200 | $10,900 | $10,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| Oracle9i Database: SQL Tuning Workshop R2 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Database: Security | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Database: Seminar Series for Oracle Server | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Database: Spatial | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Release 2: Real Application Clusters | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i: Advanced PL/SQL | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i: Build J2EE Applications | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i: Data Warehouse Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i: Database Fundamentals for Developers | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i: Implement Advanced Queuing | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i: New Features for Developers | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i: Program with PL/SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i: SQL for End Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i: XML Fundamentals for Developers | 3 Days | $ 1,800 | $16,350 | $15,000 |
| OracleAS 10*g* R3: Java Programming | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Tuning Using Statspack Analysis | 1 Day | $ 600 | $5,450 | $5,000 |
| **Application Server** | | | | |
| *11i Install, Patch, and Maintain Oracle Applications | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Configuring the COREid Identity & Access System 7.x | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle 10g: XML Fundamentals | 3 Days | $ 1,800 | $16,350 | $15,000 |
| *Oracle Application Server 10g R2: Administration I | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Application Server 10g R2: Administration II | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle Application Server 10g Release 2: New Features for Administrators | 3 Days | $ 1,800 | $16,350 | $15,000 |
| *Oracle Application Server 10g: Administration II | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Application Server 10g: New Features for Administrators | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Application Server 10g: New Features for Administrators NEW | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle BPEL Process Manager: Services Orchestration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Collaboration Suite 10g: Content Services Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Collaboration Suite 10g: Supporting Users | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Discoverer Administrator 10g: Develop an EUL | 3 Days | $ 1,800 | $16,350 | $15,000 |
| *Oracle Enterprise Manager 10g Grid Control | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Enterprise Manager 10g Grid Control Release 2 NEW | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle Forms Developer 10g: Move to the Web | 2 Days | $ 1,200 | $10,900 | $10,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| Oracle Reports Developer 10g: Build Reports | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Reports Developer 10g: Move to the Web | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i Discoverer Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9iAS Portal Release 2: Build Corporate Portals | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9iAS Portal Release 2: Build Portlets with Java | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS Portal Release 2: Build Portlets with PL/SQL | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS Release 2: Administer Oracle Internet Directory | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9iAS Release 2: Basic Administration | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9iAS Release 2: Develop Web Services | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS Release 2: Discoverer for End Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS Release 2: Overview | 1 Day | $ 600 | $5,450 | $5,000 |
| Oracle9iAS TopLink: Implement Persistent Java Objects | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9iAS: Generate Dynamic HTML from PL/SQL | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleAS 10g R3: Java Programming | 5 Days | $ 3,000 | $27,250 | $25,000 |
| OracleAS 10g: Develop Web Services | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleAS 10g: Enterprise Identity Management | 5 Days | $ 3,000 | $27,250 | $25,000 |
| OracleAS Discoverer 10g: Create Queries and Reports | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleAS Portal 10g: Build Corporate Portals | 3 Days | $ 1,800 | $16,350 | $15,000 |
| OracleAS Portal 10g: Build Portlets with Java | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleAS Portal 10g: Build Portlets with PL/SQL | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleBI Discoverer Administrator 10g: Develop an EUL | 3 Days | $ 1,800 | $16,350 | $15,000 |
| OracleBI Discoverer Plus 10g: Analyze Relational and OLAP Data | 2 Days | $ 1,200 | $10,900 | $10,000 |
| **Development Tools** | | | | |
| Data Modeling and Relational Database Design | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Data Warehouse Database Design | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Data Warehousing Fundamentals | 2 Days | $ 1,200 | $10,900 | $10,000 |
| *Development Tools Accelerated Rel 8.94 | 5 Days | $ 6,000 | $27,250 | $25,000 |
| Introduction to Oracle Database 10g for Experienced SQL Users N | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Introduction to Oracle9i for Experienced SQL Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Introduction to Oracle9i: SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Object Oriented Analysis and Design using the Unified Modeling Language (UML) | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle 10g: Build J2EE Applications | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle 10g: Java Programming | 5 Days | $ 3,000 | $27,250 | $25,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| *Oracle Application Server 10g R2: Administration I | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Application Server 10g R2: Administration II | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Application Server 10g: New Features for Administrators | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle Database 10g: Advanced PL/SQL | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Database 10g: Implement and Administer a Data Warehouse | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Oracle Database 10g: Introduction to SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10g: Program with PL/SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Database 10g: SQL Tuning Workshop | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle Database 10g: Using OLAP | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Discoverer Administrator 10g: Develop an EUL | 3 Days | $ 1,800 | $16,350 | $15,000 |
| *Oracle Enterprise Manager 10g Grid Control Release 2 | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle Forms Developer 10g: Build Internet Applications | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Forms Developer 10g: Move to the Web | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle HTML DB 2.0: Develop Web Applications | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle JDeveloper 10g: Build Applications with ADF | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Reports Developer 10g: Build Reports | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Reports Developer 10g: Move to the Web | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Testing Center (OTC) Exam | 2 Days | $ 125 | N/A | N/A |
| Oracle Testing Center (OTC) SQL Exam | 1 Day | $ 90 | N/A | N/A |
| Oracle iDS Forms: Build Internet Applications I | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle iDS Forms: Build Internet Applications II | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle iDS Reports: Build Internet Reports | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Database: Program with OLAP DML | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i Database: SQL Tuning Workshop R2 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Designer: First Class | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Designer: Forms Design and Generation | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Designer: Web PL/SQL Design and Generation | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Discoverer Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i Forms Developer: Build Internet Applications | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Forms Developer: New Features | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i Reports Developer: Build Reports | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Warehouse Builder: Implementation | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Oracle9i: Access the Database with Java and JDBC | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i: Advanced PL/SQL | 3 Days | $ 1,800 | $16,350 | $15,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| Oracle9i: Advanced SQL | 1 Day | $ 600 | $5,450 | $5,000 |
| Oracle9i: Build J2EE Applications | 5 Days | $ 3 ,000 | $27,250 | $25,000 |
| Oracle9i: Data Warehouse Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i: Java Programming | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i: New Features for Developers | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9i: Program with PL/SQL | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i: SQL for End Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i: XML Fundamentals for Developers | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9iAS Portal Release 2: Build Portlets with Java | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS Portal Release 2: Build Portlets with PL/SQL | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS Release 2: Develop Web Services | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS Release 2: Discoverer for End Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9iAS TopLink: Implement Persistent Java Objects | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9iAS: Generate Dynamic HTML from PL/SQL | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleAS 10g R3: Java Programming NEW | 5 Days | $ 3,000 | $27,250 | $25,000 |
| OracleAS 10g: Develop Web Services | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleAS Discoverer 10g: Create Queries and Reports | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleBI Discoverer Administrator 10g: Develop an EUL | 3 Days | $ 1,800 | $16,350 | $15,000 |
| **DataWarehouse and Business Intelligence** | | | | |
| 11i Enterprise Asset Management Fundamentals | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Data Warehouse Database Design | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Data Warehousing Fundamentals | 2 Days | $ 1,200 | $10,900 | $10,000 |
| GC3 Data Model Reporting | 2 Days | $ 1,200 | $10,900 | $10,000 |
| *Oracle Application Server 10g R2: Administration II | 5 Days | $ 3,750 | $27,250 | $25,000 |
| *Oracle Application Server 10g: New Features for Administrators | 5 Days | $ 3,750 | $27,250 | $25,000 |
| Oracle Database 10g: Implement and Administer a Data Warehouse | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Oracle Database 10g: Using OLAP | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Database 10g: Using OLAP NEW | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle Discoverer Administrator 10g: Develop an EUL | 3 Days | 1,800 | $16,350 | $15,000 |
| Oracle Reports Developer 10g: Build Reports | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle Reports Developer 10g: Move to the Web | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle iDS Reports: Build Internet Reports | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Database: Program with OLAP DML | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Oracle9i Discoverer Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event [1] at Vendor Facility [2] | Private Event [1] at Client Facility [3] |
|---|---|---|---|---|
| Oracle9i Reports Developer: Build Reports | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Oracle9i Warehouse Builder: Implementation | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Oracle9i: Data Warehouse Administration | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Oracle9iAS Release 2: Discoverer for End Users | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleAS Discoverer 10g: Create Queries and Reports | 2 Days | $ 1,200 | $10,900 | $10,000 |
| OracleBI Discoverer Administrator 10g: Develop an EUL | 3 Days | $ 1,800 | $16,350 | $15,000 |
| OracleBI Discoverer Plus 10g: Analyze Relational and OLAP Data | 2 Days | $ 1,200 | $10,900 | $10,000 |

All prices are for Instructor led Training in class delivery at current catalog price. A 15% discount would apply to all the above prices

[1] All Private Events are priced to included course delivery and courseware for up to 16 students. Additional charges apply for instructor travel expenses or customization. Instructor expenses can be billed as per diem or as actual expenses. Customization charges are incurred when combining topics from more than one class. .

[2]Room Rental charges apply to Private Events held at Vendor Facility. The current rate is a flat $450 per day.

[3]The equipment and technical setup and environment are the responsibility of the client for private events held at their location.

* Indicates a premium priced course.

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| 3Cs - Communications, Checklists and Comments Rel 8.0 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| 3Cs - Communications, Checklists, and Comments Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Absence Management Rel 8.9 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Academic Advisement Fundamentals Rel 8.9 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Academic Structure Release 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Admissions Fundamentals Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Application Designer 8.1 to 8.4 Delta | 1 Day | $ 600 | $5,450 | $5,000 |
| Application Engine Rel 8.44 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| *Application Engine/PeopleCode - Accelerated Rel 8.44 | 5 Days | $ 5,400 | $47,250 | $45,000 |
| Asset Management Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Asset Management Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Base Benefits - U.S. Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Benefits Administration Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *Billing / Receivables Accelerated Rel 8.8 | 5 Days | $ 5,400 | $47,250 | $45,000 |
| Billing Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Billing Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Budgeting Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| CRM Automation and Configuration Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| CRM Automation and Configuration Rel 8.9 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| CRM Fundamentals Rel 8.9 | 1 Day | $ 600 | $5,450 | $5,000 |
| Commitment Control Rel 8.8 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Commitment Control Rel 8.9 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Contracts Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Data Administration Tools Rel 8.44 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Data Administration and Upgrade Rel 8.44 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *EPM Core & Technical Accelerated Rel 8.9 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| EPM Foundation for Analytic Applications Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| EPM Technical Foundations & Multi-Dimensional Reporting Rel 8.9 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Enterprise Learning Management Rel 8.81 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Enterprise Portal Administration Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Equations Engine Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Expenses Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Expenses Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| External Test Score Loading/Creating Prospects Rel 8.9 | 1 Day | $ 600 | $5,450 | $5,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| Financial Aid Fundamentals Rel 8.01 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Financial Aid Fundamentals Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| *General Ledger Foundation Accelerated Rel 8.8 | 5 Days | $ 3,600 | $32,250 | $30,000 |
| General Ledger Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| General Ledger Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Global Consolidations Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Global Payroll Core Absence Rel 8.9 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| *Global Payroll Core Engine and Absence Accelerated Rel 8.8 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| *Global Payroll Core Engine and Absence Accelerated Rel 8.9 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| Global Payroll Rules Brazil | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Grants Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| HRMS 8.01 to 8.9 Delta | 2 Days | $ 1,200 | $10,900 | $10,000 |
| HelpDesk for Human Resources Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Human Resources Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Implementing HRMS Self-Service Applications Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Integration Tools Rel 8.44 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Integration Tools Rel 8.46 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Internal Control Enforcer | 1 Day | $ 600 | $5,450 | $5,000 |
| Intro to PS for CS Rel 8.9 | 1 Day | $ 600 | $5,450 | $5,000 |
| Intro to PS for FMS and SCM Rel 8.8 | 1 Day | $ 600 | $5,450 | $5,000 |
| *Intro to PS/HR/Benefits Accelerated - US Rel 8.8 | 4 Days | $ 3,000 | $21,800 | $20,000 |
| *Intro to PS/HR/Benefits Accelerated - US Rel 8.9 | 4 Days | $ 3,000 | $21,800 | $20,000 |
| Introduction to PS for CRM Rel 8.9 | 1 Day | $ 600 | $5,450 | $5,000 |
| Introduction to PS for EPM Rel 8.8 | 1 Day | $ 600 | $5,450 | $5,000 |
| Introduction to PS for HRMS Rel 8.9 | 1 Day | $ 600 | $5,450 | $5,000 |
| Introduction to PeopleSoft for Financials and SCM Rel 8.9 | 1 Day | $ 600 | $5,450 | $5,000 |
| Inventory Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Inventory Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Manufacturing and Production Management Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Marketing Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Order Capture Rel 8.9 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Order Management Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| PS / nVision for General Ledger Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *PS/nVision for GL Reporting Foundation Accelerated Rel 8.8 | 5 Days | $ 3,600 | $32,250 | $30,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event at Vendor Facility [1] | Private Event at Client Facility [2] |
|---|---|---|---|---|
| Payables Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Payables Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Payroll - Canada Rel. 8.9 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Payroll - Canada Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Payroll - U.S Rel 8.9 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Payroll 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *Payroll Foundations Accelerated - US Rel 8.8 | 5 Days | $ 4,200 | $37,250 | $35,000 |
| *Pension/Administering Pension Accelerated Rel 8.8 | 5 Days | $ 4,200 | $37,250 | $35,000 |
| PeopleCode 7.5 to 8.4 Delta | 2 Days | $ 1,200 | $10,900 | $10,000 |
| PeopleCode Rel 8.44 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *PeopleCode/SQR - Accelerated Rel 8.44 | 5 Days | $ 6,000 | $52,250 | $50,000 |
| *PeopleSoft Security Rel 8.44 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| PeopleSoft Server Administration and Installation Rel 8.44 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *PeopleTools I / PeopleTools II - Accelerated Rel 8.44 | 5 Days | $ 6,000 | $52,250 | $50,000 |
| PeopleTools I 7.5 to 8.4 Delta | 1 Day | $ 600 | $5,450 | $5,000 |
| PeopleTools I Rel 8.44 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *PeopleTools I/Security - Accelerated Rel 8.44 | 5 Days | $ 5,400 | $47,250 | $45,000 |
| PeopleTools II Rel 8.44 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| PeopleTools Overview Rel 8.44 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Performance Management Core Concepts Rel. 8.9 | 1 Day | $ 600 | $5,450 | $5,000 |
| Performance Mgt Core Concepts and Analytics Rel 8.9 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Planning and Budgeting Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Projects Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| *Purchasing / Payables Accelerated Rel 8.8 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| *Purchasing / Payables Accelerated Rel 8.9 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| *Purchasing / eProcurement Accelerated Rel 8.8 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| Purchasing Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Purchasing Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| *Purchasing/Inventory Accelerated Rel 8.8 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| *Purchasing/Inventory Accelerated Rel 8.9 | 5 Days | $ 4,800 | $42,250 | $40,000 |
| Query Reporting Rel 8.44 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Query/Crystal Power Combo Rel 8.44 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Query/Crystal for Financials Rel 8.8 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Query/Crystal for HRMS Rel 8.8 | 2 Days | $ 1,200 | $10,900 | $10,000 |

# Oracle PeopleSoft Course Catalog

| Course Category/Description | Duration | Public Course per Student | Private Event [1] at Vendor Facility [2] | Private Event [1] at Client Facility [3] |
|---|---|---|---|---|
| Receivables Rel 8.8 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Receivables Rel 8.9 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Recruiting Solutions Rel 8.8 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Recruiting Solutions Release 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| SQR Rel 8.44 | 5 Days | $ 3,000 | $27,250 | $25,000 |
| Sales Rel 8.9 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Services Procurement Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Strategic Sourcing Rel 8.8 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Student Enrollment Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Student Financials Fundamentals Rel 8.0 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Student Financials Fundamentals Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Support and HelpDesk Rel 8.9 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| Time and Labor - North America Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Time and Labor - North America Rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Time and Labor Technical Rules Rel 8.8 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Treasury Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| UPK Developer | 3 Days | $ 1,800 | $16,350 | $15,000 |
| User Productivity Kit Developer | 3 Days | $ 1,800 | $16,350 | $15,000 |
| VAT/GST Rel 8.8 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| Workflow Rel 8.44 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| Year-End Payroll 2005 - US Rel 8.01/8.31 | 1 Day | $ 600 | $5,450 | $5,000 |
| Year-End Payroll 2005 - US Rel 8.81/8.9 | 1 Day | $ 600 | $5,450 | $5,000 |
| ePerformance Rel 8.8 | 2 Days | $ 1,200 | $10,900 | $10,000 |
| ePerformance Rel. 8.9 | 3 Days | $ 1,800 | $16,350 | $15,000 |
| eProcurement Rel 8.8 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| eProcurement rel 8.9 | 4 Days | $ 2,400 | $21,800 | $20,000 |
| nVision Using Queries Rel 8.4 | 3 Days | $ 1,800 | $16,350 | $15,000 |

All prices are for Instructor led Training in class delivery at current catalog price. A 15% discount would apply to all the above prices

[1] All Private Events are priced to included course delivery and courseware for up to 16 students. Additional charges apply for instructor travel expenses or customization. Instructor expenses can be billed as per diem or as actual expenses. Customization charges are incurred when combining topics from more than one class.

[2]Room Rental charges apply to Private Events held at Vendor Facility. The current rate is $450 per day.

[3]The equipment and technical setup and environment are the responsibility of the client for private events held at their location.

* Indicates a premium priced course.

# Specification Sheet

| Current Catalog Pricing | | |
|---|---|---|
| **Delivery Type** | **What it Includes** | **Additional Fees** |
| Vendor Site 1 student | Attendance to a publicly scheduled course at vendor location. Vendor provides courseware and instructor delivery | None |
| 12 students at client site no equipment no set | Client provides facility, equipment, set up and technical environment<br><br>Vendor provides set up documentation, courseware, and instructor delivery | Instructor travel expenses-two options for billing instructor expenses; per diems and flat airfare or actual expenses incurred |
| 12 students at client site with equipment and set up | Client provides facility<br><br>Vendor provides equipment, set up, set up documentation, technical environment, courseware and instructor delivery | Instructor travel expenses-two options for billing instructor expenses; per diems and flat airfare or actual expenses |
| 12 student at vendor site private/custom class | Vendor provides facility, equipment, set up, setup documentation, technical environment, courseware and instructor delivery | Room Rental charge per day<br><br>Custom Development per day charge as applicable |

| Current Catalog Pricing (cont'd) | | |
|---|---|---|
| **Delivery Type** | **What it Includes** | **Additional Fees** |
| OnLine/E Learning | On demand course gives an individual student access to the course purchased for a 1-calendar year period from the date of enrollment. This is 24 hours a day, seven days a week | None |
| OnLine/E Learning (Series, Group, Program or Library of Courses | Multi user access for OnLine/E Learning as stated above. Minimum purchase 25 users | Additional discounts may be applied to a purchase of 50 or more users |
| Customized Course/Curriculum Development | 1 or more public courses tailored to meet client specifications, labs customized to include client data or curriculum developed per client requirements | None |
| Room Rental at Vendor Site (Per Day) | Facility, Equipment, Setup documentation, set up and technical environment | None |

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Paula Mitchell, PSO II***

*Telephone Number:*
***(860) 622-2215***

**STATE OF CONNECTICUT**
***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award Number** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **September 12, 2007** |

**CONTRACT AWARD SUPPLEMENT #2**

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| | |
|---|---|
| FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | TERM OF CONTRACT:<br>**3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 2 Changes/Updates the following for**
**Adnet, Inc.**
Implementing Win SharePoint Server 3.0
M5061 – Implementing MS Office SharePoint Server 7.0
(Custom 4 day class)
Up to 12 students

**$3,000 per day – Total course cost: $12,000**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**Date Issued: September 12, 2007**

**CONTRACT SUPPLEMENT**
SP-37 Rev. 01/02

*Purchasing Contact:*
***Paula Mitchell, PSO II***

*Telephone Number:*
***(860) 622-2215***

# STATE OF CONNECTICUT

***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| Contract Award Number |
|---|
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **SUPPLEMENT DATE** |
| **November 9, 2006** |

## CONTRACT AWARD SUPPLEMENT # 1

**IMPORTANT:** *This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.*

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

| FOR: | TERM OF CONTRACT: |
|---|---|
| **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**<br>**101 East River Drive**<br>**East Hartford, CT 06108** | **3 Year contract with one year option to extend at the States Sole Discretion** |
| | *"All other Terms and Conditions remain the same."* |
| | AGENCY REQUISITION NUMBER: |

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

## Supplement # 1 Changes / Updates the following:

**Discovery Training Services, LLC**

**Database 2 Day**
**2 Day, 12 students @ client site - no equip, no set up cost is $1,800.00**

**Project Management**
**2 Day, 12 students @ client site - no equip, no set up cost is $2,400.00**

**Date Issued: November 9, 2006**

***APPROVED***_____
***Jacqueline Shirley***
***Director of Contract & Purchasing* Division**
(Original Signature on Document in Procurement Files)

**CONTRACT AWARD**
SP-38 Rev. 03/06

*Purchasing Contact:*
***Paula Mitchell, PSO II***

*Telephone Number:*
***(860) 622-2215***

# STATE OF CONNECTICUT

***DEPARTMENT OF INFORMATION TECHNOLOGY***
**CONTRACTS & PURCHASING DIVISION**
**101 EAST RIVER DRIVE, 4th Floor**
**EAST HARTFORD, CT 06108-3274**

| |
|---|
| **Contract Award #** |
| **06ITZ0061** |
| **Contract Award Date** |
| **August 2, 2006** |
| **Expiration Date** |
| **August 1, 2009** |

## CONTRACT AWARD

**IMPORTANT:** *THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.*

COMMODITY CLASS/SUBCLASS & DESCRIPTION: **Computer Technology Related Training Courses and Services**

FOR: **Department of Information Technology, All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**
**101 East River Drive**
**East Hartford, CT 06108**

DELIVERY DATE REQ'D: **Earliest Guaranteed Delivery Date**

TERM OF CONTRACT: **Three (3) year contract with a one year extension option at the State's Sole Discretion**

AGENCY REQUISITION NUMBER:

| IN STATE (NON-SB) CONTRACT VALUE | DAS *CERTIFIED* SMALL BUSINESS CONTRACT VALUE | OUT OF STATE CONTRACT VALUE | TOTAL CONTRACT AWARD VALUE |
|---|---|---|---|
| **$** | **$500,000.00 (est)** | **$** | **$500,000.00 (est)** |

**NOTICE TO CONTRACTORS:** This notice of award is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on purchase order.
**NOTE**: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

**NOTICE TO AGENCIES:** A complete explanatory report shall be furnished promptly to the Director concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

- CASH DISCOUNTS: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.
- PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

**VENDOR INFORMATION:**

**See attached award schedule**

***APPROVED***_____
***Paula Mitchell***
***Purchasing Officer II***
***IT Contracts & Purchasing Division***
(Original Signature on Document in Procurement Files)

***APPROVED***_____
***Jacqueline Shirley***
***Director of IT Contracts & Purchasing Division***
(Original Signature on Document in Procurement Files)

**Date Issued: August 2, 2006**

| | | |
|---|---|---|
| *Purchasing Contact:*<br>***Liz Herron, FAO***<br><br>*Telephone Number:*<br>***(860) 622-2591***<br><br>*E-Mail Address:*<br>Liz.Herron@ct.gov | **CONTRACT AWARD**<br>**SCHEDULE**<br><br>**06ITZ0061** | CONTRACT AWARD DATE<br>**August 2, 2006**<br><br>DELIVERY<br>*Earliest Guarantee Delivery Date*<br><br>PAYMENT TERMS: **Net 45 Days**<br>CASH DISCOUNT: -- % -- Days |

| | |
|---|---|
| ***Pricing includes all transportation charges FOB State Agency.*** | **VENDOR NAMES: See attached award schedule** |
| **Page 1 OF** | **VENDOR ID #: See attached award schedule** |

**Department of Information Technology** is issuing this contract award for
**All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education**
***for***
**Computer Technology Related Courses and Services**

## INSTRUCTIONS FOR USE BY ALL USING STATE AGENCIES

**STATE AGENCIES** utilizing this award may only select training courses and services from the vendors listed on the contract. State Agencies must determine which of the contracted vendors is the most cost-effective in the following manner:

1. Select the desired course category
2. Select the specification within the course category
3. Choose the most cost effective vendor
4. Contact that vendor to arrange training classes or services
5. Verify the pricing and discounts offered to you by the vendor are that same as those appearing in the Contract Award Schedule.

## Vendor Contact Information

| | |
|---|---|
| **Vendor Name: Discovery Training Services, LLC** | **Vendor Name: Monroe Business Associates, LLC** |
| **Vendor Contact: Christine Mansfield** | **Vendor Contact: Marilyn Greenberg** |
| **Address: 86 North Main Street, Wallingford, CT 06492** | **Address: 35 Corporate Drive, Trumbull, CT 06611** |
| **Phone: (203) 269-2624 Fax: (203)-269-4736** | **Phone : (203)-452-8390 Fax: (203)-445-0356** |
| **E-mail:** cmansfield@discoverytrain.com | **E-mail:** mgreenberg@monroebusiness.com |
| **Web Address: www.discoverytrain.com** | **Web*www.monroebusiness.com*** |
| **Core-CT Vendor ID# : 0000073301** | **Core-CT Vendor ID# :0000088077** |

| | |
|---|---|
| **Vendor Name: ADNET Technologies LLC**<br>**Vendor Contact: Margaret Crispens**<br>**Address:** 312 Farmington Avenue, Farmington **CT 06032**<br>**Phone: (860) 409-1724 Fax : (860)**<br>**E-mail:** mcrispens@goADNET.com<br>**Web Address: www.goADNET.com**<br>**Core-CT Vendor ID# : 0000134822 06ITZ0061AL** | **Vendor Name: Online Consulting Inc, d.b.a. ONLC Training Centers**<br>**Vendor Contact: Andrea Procak**<br>**Address: 300 Delaware Ave, 14th Floor. Wilmington, DE 19801**<br>**Phone : (800) 288-8221 Ext. 128 Fax: (302) 658-4051**<br>**E-mail:** andreap@onlc.com<br>**Web Address:** www.onlc.com<br>**Core-CT Vendor ID# : 0000089256** |
| | |
| **Vendor Name: Golden Consulting Group**<br>**Vendor Contact: William F. Lee**<br>**Address: 800 Cottage Grove Road, Bloomfield, CT 06002**<br>**Phone : (860) 242-7704 X106 Fax: (860) 242-7866**<br>**E-mail: blee@godelncg.com**<br>**Web Address: www.goldencg.com**<br>**Core-CT Vendor ID# : 0000066980** | **Vendor Name: Applied Geographics, Inc.**<br>**Vendor Contact: Richard Grady**<br>**Address: 24 School Street, Suite 500. Boston, MA 02108**<br>**Phone : (617) 447-2400 Fax: (617) 259-1688**<br>**E-mail: rgrady@appgeo.com**<br>**Web Address: www.appgeo.com**<br>**Core-CT Vendor ID# : 0000032219** |
| | |
| **Vendor Name: Connecticut Computer Service, Inc.**<br>**Vendor Contact: Jason Cooper**<br>**Address: 101 East Summer Street, Plantsville, CT 06479**<br>**Phone: (860) 426-2014 Fax : (860)276-1289**<br>**E-mail: Jason.Cooper@ctcomp.com**<br>**Web Address: www.ctcomp.com**<br>**Core-CT Vendor ID# : 0000011815** | **Vendor Name: Mindleaders.com, Inc.**<br>**Vendor Contact: Brenda Reddy**<br>**Address: 5500 Glendon Court, Suite 200, Dublin, OH 43016**<br>**Phone : (800) 223-3732 Ext. 1551 Fax: (614) 880-1552**<br>**E-mail: breddy@mindleaders.com**<br>**Web Address:** www.Mindleaders.com<br>**Core-CT Vendor ID# : 0000020656** |
| | |
| **Vendor Name: Guidesoft, Inc. d.b.a Knowledge Services**<br>**Vendor Contact: Cindy Becher**<br>**Address: 8275 Allison Pointe Trail, Suite 200, Indianapolis, IN 46250**<br>**Phone: (317) 806-6104 Toll-Free : (877) 256-6948**<br>**E-mail: cindy_becher@knowledgeservices.com**<br>**Web Address: www.knowledge-services.com**<br>**Core-CT Vendor ID# 0000067099** | |

**All correspondence regarding this contract award must be in writing and submitted to:**

Liz Herron, FAO, Contract Award # **06ITZ0061**
DOIT - Contract & Purchasing Division
101 East River Drive, 4th Floor
East Hartford, CT 06108

| COURSE CATEGORY | VENDOR NAME | CURRENT CATALOG PRICE | DISC % | DISC Total | Total Price |
|---|---|---|---|---|---|
| | | | | | |
| **Computer Basics** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Discovery Training Services, LLC** | **$ 180.00** | **10.00%** | **$ 18.00** | **$ 162.00** |
| | **Monroe Business Associates, LLC** | **$ 195.00** | **10.00%** | **$ 19.50** | **$ 175.50** |
| | **Connecticut Computer Service, Inc.** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **Online Training Centers** | **$ 350.00** | **30.00%** | **$ 105.00** | **$ 245.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 225.00** | **30.00%** | **$ 67.50** | **$ 157.50** |
| | | | | | |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | **Discovery Training Services, LLC** | **$ 900.00** | **10.00%** | **$ 90.00** | **$ 810.00** |
| | **Monroe Business Associates, LLC** | **$ 1,000.00** | **10.00%** | **$ 100.00** | **$ 900.00** |
| | **Connecticut Computer Service, Inc.** | **$ 2,000.00** | **25.00%** | **$ 500.00** | **$ 1,500.00** |
| | **Online Training Centers** | **$ 3,780.00** | **25.00%** | **$ 945.00** | **$ 2,835.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,150.00** | **20.00%** | **$ 230.00** | **$ 920.00** |
| | | | | | |
| *1 Day, 12 students @ Client Site with Equipment and SetUp* | **Connecticut Computer Service, Inc.** | **$ 2,500.00** | **25.00%** | **$ 625.00** | **$ 1,875.00** |
| | **Online Training Centers** | **$ 4,830.00** | **20.00%** | **$ 966.00** | **$ 3,864.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,650.00** | **20.00%** | **$ 330.00** | **$ 1,320.00** |
| | | | | | |
| *12 students @ Vendor Site Private /Custom Class* | **Connecticut Computer Service, Inc.** | **$ 1,850.00** | **30.00%** | **$ 555.00** | **$ 1,295.00** |
| | **Online Training Centers** | **$ 5,250.00** | **20.00%** | **$ 1,050.00** | **$ 4,200.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,400.00** | **20.00%** | **$ 280.00** | **$ 1,120.00** |
| ***A+ Fast Track*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 499.00** | **30.00%** | **$ 149.70** | **$ 349.30** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 3,525.00** | **20.00%** | **$ 705.00** | **$ 2,820.00** |
| *1 Day, 12 students @ Client Site with Equipment and SetUp* | | **$ 4,025.00** | **20.00%** | **$ 805.00** | **$ 3,220.00** |
| *12 students @ Vendor Site Private /Custom Class* | | **$ 3,525.00** | **20.00%** | **$ 705.00** | **$ 2,820.00** |
| ***A+ CORE 4 Days*** | | | | | |
| *4 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 850.00** | **15.00%** | **$ 127.50** | **$ 722.50** |
| *4 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 10,500.00** | **21.00%** | **$ 2,205.00** | **$ 8,295.00** |
| *4 Day, 12 students @ Client Site with Equipment and SetUp* | | **$ 14,500.00** | **15.20%** | **$ 2,204.00** | **$ 12,296.00** |

| | | | | | |
|---|---|---|---|---|---|
| *12 students @ Vendor Site Private /Custom Class* | | **$ 9,900.00** | **22.25%** | **$ 2,202.75** | **$ 7,697.25** |
| ***A+ Operating Systems, 3 Days*** | | | | | |
| *3 Days, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 725.00** | **15.00%** | **$ 108.75** | **$ 616.25** |
| *3 Days, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 9,300.00** | **21.00%** | **$ 1,953.00** | **$ 7,347.00** |
| *3 Days, 12 students @ Client Site with Equipment and SetUp* | | **$ 13,300.00** | **14.70%** | **$ 1,955.10** | **$ 11,344.90** |
| *12 students @ Vendor Site Private /Custom Class* | | **$ 8,700.00** | **22.45%** | **$ 1,953.15** | **$ 6,746.85** |
| ***Microsoft Operating System 1 Day*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 425.00** | **20.00%** | **$ 85.00** | **$ 340.00** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 5,700.00** | **42.10%** | **$ 2,399.70** | **$ 3,300.30** |
| *1 Day, 12 students @ Client Site with Equipment and SetUp* | | **$ 9,700.00** | **24.75%** | **$ 2,400.75** | **$ 7,299.25** |
| *12 students @ Vendor Site Private /Custom Class* | | **$ 5,100.00** | **44.70%** | **$ 2,279.70** | **$ 2,820.30** |
| ***Microsoft Operating System 2 Day*** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 814.00** | **32.00%** | **$ 260.48** | **$ 553.52** |
| *2 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 10,620.00** | **43.50%** | **$ 4,619.70** | **$ 6,000.30** |
| *2 Day, 12 students @ Client Site with Equipment and SetUp* | | **$ 14,620.00** | **31.50%** | **$ 4,605.30** | **$ 10,014.70** |
| *12 students @ Vendor Site Private /Custom Class* | | **$ 10,020.00** | **43.70%** | **$ 4,378.74** | **$ 5,641.26** |
| ***Microsoft Operating System 3 Day*** | | | | | |
| *3 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 1,221.00** | **32.00%** | **$ 390.72** | **$ 830.28** |
| *3 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 15,420.00** | **43.75%** | **$ 6,746.25** | **$ 8,673.75** |
| *3 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 19,420.00** | **34.60%** | **$ 6,719.32** | **$ 12,700.68** |
| *12 Students @ Vendor Site Private /Custom Class* | | **$ 14,820.00** | **42.90%** | **$ 6,357.78** | **$ 8,462.22** |
| ***Microsoft Operating System 4 Day*** | | | | | |
| *4 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 1,628.00** | **32.00%** | **$ 520.96** | **$ 1,107.04** |
| *4 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 20,220.00** | **43.60%** | **$ 8,815.92** | **$ 11,404.08** |

| | | | | | |
|---|---|---|---|---|---|
| *4 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 24,220.00 | 36.40% | $ 8,816.08 | $ 15,403.92 |
| *12 Students @ Vendor Site Private /Custom Class* | | $ 19,620.00 | 42.50% | $ 8,338.50 | $ 11,281.50 |
| ***Microsoft Operating System 5 Days*** | | | | | |
| *5 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | $ 2,035.00 | 32.00% | $ 651.20 | $ 1,383.80 |
| *5 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 25,020.00 | 43.60% | $ 10,908.72 | $ 14,111.28 |
| *5 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 29,020.00 | 37.60% | $ 10,911.52 | $ 18,108.48 |
| *12 Students @ Vendor Site Private /Custom Class* | | $ 24,420.00 | 42.25% | $ 10,317.45 | $ 14,102.55 |
| **Operating Systems** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | | | | |
| | **Discovery Training Services, LLC** | $ 180.00 | 10.00% | $ 18.00 | $ 162.00 |
| | **Monroe Business Associates, LLC** | $ 195.00 | 10.00% | $ 19.50 | $ 175.50 |
| | **Connecticut Computer Service, Inc.** | $ 250.00 | 30.00% | $ 75.00 | $ 175.00 |
| | **Online Training Centers** | $ 425.00 | 30.00% | $ 127.50 | $ 297.50 |
| | **ADNET Education Group, LLC / Key Logic** | $ 225.00 | 30.00% | $ 67.50 | $ 157.50 |
| | | | | | |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | **Discovery Training Services, LLC** | $ 900.00 | 10.00% | $ 90.00 | $ 810.00 |
| | **Monroe Business Associates, LLC** | $ 1,000.00 | 10.00% | $ 100.00 | $ 900.00 |
| | **Connecticut Computer Service, Inc.** | $ 1,750.00 | 30.00% | $ 525.00 | $ 1,225.00 |
| | **Online Training Centers** | $ 4,590.00 | 25.00% | $ 1,147.50 | $ 3,442.50 |
| | **ADNET Education Group, LLC / Key Logic** | $ 1,150.00 | 20.00% | $ 230.00 | $ 920.00 |
| | | | | | |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | **Connecticut Computer Service, Inc.** | $ 2,250.00 | 30.00% | $ 675.00 | $ 1,575.00 |
| | **Online Training Centers** | $ 5,865.00 | 20.00% | $ 1,173.00 | $ 4,692.00 |
| | **ADNET Education Group, LLC / Key Logic** | $ 1,650.00 | 20.00% | $ 330.00 | $ 1,320.00 |
| | | | | | |
| *12 Students @ Vendor Site Private /Custom Class* | **Connecticut Computer Service, Inc.** | $ 3,000.00 | 40.00% | $ 1,200.00 | $ 1,800.00 |
| | **Online Training Centers** | $ 6,375.00 | 20.00% | $ 1,275.00 | $ 5,100.00 |
| | **ADNET Education Group, LLC / Key Logic** | $ 1,400.00 | 20.00% | $ 280.00 | $ 1,120.00 |
| **Word Processing (Microsoft Word)** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Discovery Training Services, LLC** | $ 180.00 | 10.00% | $ 18.00 | $ 162.00 |
| | **Monroe Business Associates, LLC** | $ 195.00 | 10.00% | $ 19.50 | $ 175.50 |
| | **Connecticut Computer Service, Inc.** | $ 250.00 | 30.00% | $ 75.00 | $ 175.00 |

| | | | | | |
|---|---|---|---|---|---|
| | **Online Training Centers** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 225.00** | **30.00%** | **$ 67.50** | **$ 157.50** |
| | | | | | |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | **Discovery Training Services, LLC** | **$ 900.00** | **10.00%** | **$ 90.00** | **$ 810.00** |
| | **Monroe Business Associates, LLC** | **$ 1,000.00** | **10.00%** | **$ 100.00** | **$ 900.00** |
| | **Connecticut Computer Service, Inc.** | **$ 2,000.00** | **25.00%** | **$ 500.00** | **$ 1,500.00** |
| | **Online Training Centers** | **$ 2,700.00** | **25.00%** | **$ 675.00** | **$ 2,025.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,150.00** | **20.00%** | **$ 230.00** | **$ 920.00** |
| | | | | | |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | **Connecticut Computer Service, Inc.** | **$ 2,500.00** | **25.00%** | **$ 625.00** | **$ 1,875.00** |
| | **Online Training Centers** | **$ 3,450.00** | **20.00%** | **$ 690.00** | **$ 2,760.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,650.00** | **20.00%** | **$ 330.00** | **$ 1,320.00** |
| | | | | | |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | **Connecticut Computer Service, Inc.** | **$ 3,000.00** | **40.00%** | **$ 1,200.00** | **$ 1,800.00** |
| | **Online Training Centers** | **$ 3,750.00** | **20.00%** | **$ 750.00** | **$ 3,000.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,400.00** | **20.00%** | **$ 280.00** | **$ 1,120.00** |
| **Microsoft Word - Refresher** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Word - Intermediate (A)** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Word - Intermediate (B)** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Word - Advanced** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 125.00** | **5.00%** | **$ 6.25** | **$ 118.75** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 800.00** | **10.00%** | **$ 80.00** | **$ 720.00** |
| **Microsoft Word - Tips & Tricks** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Spreadsheets (Microsoft Excel)** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Discovery Training Services, LLC** | **$ 180.00** | **10.00%** | **$ 18.00** | **$ 162.00** |
| | **Monroe Business Associates, LLC** | **$ 195.00** | **10.00%** | **$ 19.50** | **$ 175.50** |
| | **Connecticut Computer Service, Inc.** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **Online Training Centers** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 225.00** | **30.00%** | **$ 67.50** | **$ 157.50** |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | **Discovery Training Services, LLC** | **$ 900.00** | **10.00%** | **$ 90.00** | **$ 810.00** |
| | **Monroe Business Associates, LLC** | **$ 1,000.00** | **10.00%** | **$ 100.00** | **$ 900.00** |
| | **Connecticut Computer Service, Inc.** | **$ 2,000.00** | **25.00%** | **$ 500.00** | **$ 1,500.00** |
| | **Online Training Centers** | **$ 2,700.00** | **25.00%** | **$ 675.00** | **$ 2,025.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,150.00** | **20.00%** | **$ 230.00** | **$ 920.00** |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | **Connecticut Computer Service, Inc.** | **$ 2,500.00** | **25.00%** | **$ 625.00** | **$ 1,875.00** |
| | **Online Training Centers** | **$ 3,450.00** | **20.00%** | **$ 690.00** | **$ 2,760.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,650.00** | **20.00%** | **$ 330.00** | **$ 1,320.00** |
| *12 students @ vendor site private /custom class* | **Connecticut Computer Service, Inc.** | **$ 1,850.00** | **30.00%** | **$ 555.00** | **$ 1,295.00** |
| | **Online Training Centers** | **$ 3,750.00** | **20.00%** | **$ 750.00** | **$ 3,000.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,400.00** | **20.00%** | **$ 280.00** | **$ 1,120.00** |
| **Microsoft Excel - Refresher** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Excel - Basic Formulas** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Excel - Intermediate (A)** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Excel - Intermediate (B)** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Excel - Intermediate (C)** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Excel - Tips & Tricks** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft Excel - Advanced** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 125.00** | **5.00%** | **$ 6.25** | **$ 118.75** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 800.00** | **10.00%** | **$ 80.00** | **$ 720.00** |
| **Presentation/DeskTop Publishing (Microsoft PowerPoint, Publisher)** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Discovery Training Services, LLC** | **$ 180.00** | **10.00%** | **$ 18.00** | **$ 162.00** |

| | | | | | |
|---|---|---|---|---|---|
| | **Monroe Business Associates, LLC** | **$ 195.00** | **10.00%** | **$ 19.50** | **$ 175.50** |
| | **Connecticut Computer Service, Inc.** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **Online Training Centers** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 225.00** | **30.00%** | **$ 67.50** | **$ 157.50** |
| | | | | | |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | **Discovery Training Services, LLC** | **$ 900.00** | **10.00%** | **$ 90.00** | **$ 810.00** |
| | **Monroe Business Associates, LLC** | **$ 1,000.00** | **10.00%** | **$ 100.00** | **$ 900.00** |
| | **Connecticut Computer Service, Inc.** | **$ 2,500.00** | **25.00%** | **$ 625.00** | **$ 1,875.00** |
| | **Online Training Centers** | **$ 2,700.00** | **25.00%** | **$ 675.00** | **$ 2,025.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,150.00** | **20.00%** | **$ 230.00** | **$ 920.00** |
| | | | | | |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | **Connecticut Computer Service, Inc.** | **$ 3,600.00** | **33.33%** | **$ 1,199.88** | **$ 2,400.12** |
| | **Online Training Centers** | **$ 3,450.00** | **20.00%** | **$ 690.00** | **$ 2,760.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,650.00** | **20.00%** | **$ 330.00** | **$ 1,320.00** |
| | | | | | |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | **Connecticut Computer Service, Inc.** | **$ 1,850.00** | **30.00%** | **$ 555.00** | **$ 1,295.00** |
| | **Online Training Centers** | **$ 3,750.00** | **20.00%** | **$ 750.00** | **$ 3,000.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,400.00** | **20.00%** | **$ 280.00** | **$ 1,120.00** |
| **Microsoft PowerPoint - Refresher** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 110.00** | **5.00%** | **$ 5.50** | **$ 104.50** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 600.00** | **10.00%** | **$ 60.00** | **$ 540.00** |
| **Microsoft PowerPoint - Advanced** | | | | | |
| *3 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 125.00** | **5.00%** | **$ 6.25** | **$ 118.75** |
| *3 Hours, 12 Students @ Vendor Site* | | **$ 800.00** | **10.00%** | **$ 80.00** | **$ 720.00** |
| ***Access Application Development*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 425.00** | **30.00%** | **$ 127.50** | **$ 297.50** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 3,000.00** | **20.00%** | **$ 600.00** | **$ 2,400.00** |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | **$ 3,500.00** | **20.00%** | **$ 700.00** | **$ 2,800.00** |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | **$ 3,000.00** | **20.00%** | **$ 600.00** | **$ 2,400.00** |
| ***JAVA*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 425.00** | **30.00%** | **$ 127.50** | **$ 297.50** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 3,000.00** | **20.00%** | **$ 600.00** | **$ 2,400.00** |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | **$ 3,500.00** | **20.00%** | **$ 700.00** | **$ 2,800.00** |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| ***Introduction to SQL*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 425.00 | 30.00% | $ 127.50 | $ 297.50 |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | $ 3,500.00 | 20.00% | $ 700.00 | $ 2,800.00 |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| ***Linux*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 425.00 | 30.00% | $ 127.50 | $ 297.50 |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | $ 3,500.00 | 20.00% | $ 700.00 | $ 2,800.00 |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| ***Premium DATABASE, Per Day*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 325.00 | 30.00% | $ 97.50 | $ 227.50 |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 1,425.00 | 20.00% | $ 285.00 | $ 1,140.00 |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | $ 1,925.00 | 20.00% | $ 385.00 | $ 1,540.00 |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 1,750.00 | 20.00% | $ 350.00 | $ 1,400.00 |
| **Database (Microsoft Access)** | | | | | |
| *2 Days, 1 Student @ Vendor Site* | **Discovery Training Services, LLC** | $ 360.00 | 10.00% | $ 36.00 | $ 324.00 |
| | **Monroe Business Associates, LLC** | $ 390.00 | 10.00% | $ 39.00 | $ 351.00 |
| | **Online Training Centers** | $ 850.00 | 30.00% | $ 255.00 | $ 595.00 |
| | **Connecticut Computer Service, Inc.** | $ 495.00 | 30.00% | $ 148.50 | $ 346.50 |
| | **ADNET Education Group, LLC / Key Logic** | $ 450.00 | 30.00% | $ 135.00 | $ 315.00 |
| | **Golden Consulting Group, LLC** | $ 900.00 | 20.00% | $ 180.00 | $ 720.00 |
| | **Guidesoft, Inc., dba Knowledge Services** | $ 1,200.00 | 15.00% | $ 180.00 | $ 1,020.00 |
| | | | | | |
| *2 Day, 12 Students, @ Client Site, with Equipment and Set-Up* | **Connecticut Computer Service, Inc.** | $ 3,200.00 | 30.00% | $ 960.00 | $ 2,240.00 |
| | **Discovery Training Services, LLC** | $1,800.00 | 10.00% | $ 180.00 | $ 1,620.00 |
| | **Online Training Centers** | $ 9,180.00 | 25.00% | $ 2,295.00 | $ 6,885.00 |
| | **ADNET Education Group, LLC / Key Logic** | $ 2,300.00 | 20.00% | $ 460.00 | $ 1,840.00 |

| | | | | | |
|---|---|---|---|---|---|
| | **Golden Consulting Group, LLC** | **$ 1,450.00** | **20.00%** | **$ 290.00** | **$ 1,160.00** |
| | **Guidesoft, Inc., dba Knowledge Services** | **$ 10,000.00** | **15.00%** | **$ 1,500.00** | **$ 8,500.00** |
| | **Monroe Business Associates, LLC** | **$ 1,800.00** | **10.00%** | **$ 180.00** | **$ 1,620.00** |
| | | | | | |
| *2 Day, 12 Students, @ Vendor Site, Private/custom class* | **Connecticut Computer Service, Inc.** | **$ 3,650.00** | **30.00%** | **$ 1,095.00** | **$ 2,555.00** |
| | **Online Training Centers** | **$ 11,730.00** | **20.00%** | **$ 2,346.00** | **$ 9,384.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 3,300.00** | **20.00%** | **$ 660.00** | **$ 2,640.00** |
| | **Golden Consulting Group, LLC** | **$ 3,000.00** | **20.00%** | **$ 600.00** | **$ 2,400.00** |
| | **Guidesoft, Inc., dba Knowledge Services** | **$ 14,000.00** | **15.00%** | **$ 2,100.00** | **$ 11,900.00** |
| | | | | | |
| *2 Day, 12 Students, @ Vendor Site, Private/custom class* | **Connecticut Computer Service, Inc.** | **$ 3,000.00** | **30.00%** | **$ 900.00** | **$ 2,100.00** |
| | **Online Training Centers** | **$ 12,750.00** | **20.00%** | **$ 2,550.00** | **$ 10,200.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 2,800.00** | **20.00%** | **$ 560.00** | **$ 2,240.00** |
| | **Golden Consulting Group, LLC** | **$ 2,000.00** | **20.00%** | **$ 400.00** | **$ 1,600.00** |
| | **Guidesoft, Inc., dba Knowledge Services** | **$ 10,900.00** | **15.00%** | **$ 1,635.00** | **$ 9,265.00** |
| ***Database Administrator 1 Day Course*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 600.00** | **15.00%** | **$ 90.00** | **$ 510.00** |
| *1 Day, 12 Students, @ Client Site, no Equipment,and Set-Up* | | **$ 5,000.00** | **15.00%** | **$ 750.00** | **$ 4,250.00** |
| *1 Day, @ client site 12 Students with equipment and set up* | | **$ 7,000.00** | **15.00%** | **$ 1,050.00** | **$ 5,950.00** |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | **$ 5,450.00** | **15.00%** | **$ 817.50** | **$ 4,632.50** |
| ***Database Administrator 2 Day Course*** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 1,200.00** | **15.00%** | **$ 180.00** | **$ 1,020.00** |
| | | | | | |
| *2 Day, 12 Students, @ Client Site, no Equipment,and Set-Up* | **Guidesoft, Inc., dba Knowledge Services** | **$ 10,000.00** | **15.00%** | **$ 1,500.00** | **$ 8,500.00** |
| | **Discovery Training Services, LLC** | **$ 1,800.00** | **10.00%** | **$ 180.00** | **$ 1,620.00** |
| | | | | | |
| *2 Day, @ client site 12 Students with equipment and set up* | **Guidesoft, Inc., dba Knowledge Services** | **$ 14,000.00** | **15.00%** | **$ 2,100.00** | **$ 11,900.00** |
| *2 Day, 12 Students, @ Vendor Site, Private/custom class* | **Guidesoft, Inc., dba Knowledge Services** | **$ 10,900.00** | **15.00%** | **$ 1,635.00** | **$ 9,265.00** |
| ***Database Administrator 3 Day Course*** | | | | | |
| *3 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 1,800.00** | **15.00%** | **$ 270.00** | **$ 1,530.00** |
| *3 Day, 12 Students, @ Client Site, no Equipment,and Set-Up* | | **$ 15,000.00** | **15.00%** | **$ 2,250.00** | **$ 12,750.00** |

| | | | | | |
|---|---|---|---|---|---|
| *3 Day, @ client site 12 Students with equipment and set up* | | $ 21,000.00 | 15.00% | $ 3,150.00 | $ 17,850.00 |
| *3 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 16,350.00 | 15.00% | $ 2,452.50 | $ 13,897.50 |
| **Database Administrator 4 Days** | | | | | |
| *4 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 2,400.00 | 15.00% | $ 360.00 | $ 2,040.00 |
| *4 Day, 12 Students, @ Client Site, no Equipment,and Set-Up* | | $ 20,000.00 | 15.00% | $ 3,000.00 | $ 17,000.00 |
| *4 Day, @ client site 12 Students with equipment and set up* | | $ 28,000.00 | 15.00% | $ 4,200.00 | $ 23,800.00 |
| *4 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 21,800.00 | 15.00% | $ 3,270.00 | $ 18,530.00 |
| **Database Administrator 5 Days** | | | | | |
| *5 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 3,000.00 | 15.00% | $ 450.00 | $ 2,550.00 |
| *5 Day, 12 Students, @ Client Site, no Equipment,and Set-Up* | | $ 25,000.00 | 15.00% | $ 3,750.00 | $ 21,250.00 |
| *5 Day, @ client site 12 Students with equipment and set up* | | $ 35,000.00 | 15.00% | $ 5,250.00 | $ 29,750.00 |
| *5 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 27,250.00 | 15.00% | $ 4,087.50 | $ 23,162.50 |
| **CITRIX, Per Day** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 599.00 | 30.00% | $ 179.70 | $ 419.30 |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 4,225.00 | 20.00% | $ 845.00 | $ 3,380.00 |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | $ 4,725.00 | 20.00% | $ 945.00 | $ 3,780.00 |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 4,225.00 | 20.00% | $ 845.00 | $ 3,380.00 |
| **CISSP, Per Day** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 599.00 | 30.00% | $ 179.70 | $ 419.30 |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 4,225.00 | 20.00% | $ 845.00 | $ 3,380.00 |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | $ 4,725.00 | 20.00% | $ 945.00 | $ 3,780.00 |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 4,225.00 | 20.00% | $ 845.00 | $ 3,380.00 |
| **WIRELESS, Per Day** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 599.00 | 30.00% | $ 179.70 | $ 419.30 |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 4,225.00 | 20.00% | $ 845.00 | $ 3,380.00 |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | $ 4,725.00 | 20.00% | $ 945.00 | $ 3,780.00 |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 4,225.00 | 20.00% | $ 845.00 | $ 3,380.00 |
| **Application Server 1 Day Course** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 600.00 | 15.00% | $ 90.00 | $ 510.00 |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 5,000.00 | 15.00% | $ 750.00 | $ 4,250.00 |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 7,000.00 | 15.00% | $ 1,050.00 | $ 5,950.00 |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | $ 5,450.00 | 15.00% | $ 817.50 | $ 4,632.50 |
| **Application Server 2 Days** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 1,200.00 | 15.00% | $ 180.00 | $ 1,020.00 |
| *2 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 10,000.00 | 15.00% | $ 1,500.00 | $ 8,500.00 |
| *2 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 14,000.00 | 15.00% | $ 2,100.00 | $ 11,900.00 |
| *2 Day, 12 Students at Vendor Site-private/custom class* | | $ 10,900.00 | 15.00% | $ 1,635.00 | $ 9,265.00 |
| **Application Server 3 Days** | | | | | |
| *3 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 1,800.00 | 15.00% | $ 270.00 | $ 1,530.00 |
| *3 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 15,000.00 | 15.00% | $ 2,250.00 | $ 12,750.00 |
| *3 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 21,000.00 | 15.00% | $ 3,150.00 | $ 17,850.00 |
| *3 Day, 12 Students at Vendor Site-private/custom class* | | $ 16,350.00 | 15.00% | $ 2,452.50 | $ 13,897.50 |
| **Application Server 4 Days** | | | | | |
| *4 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 2,400.00 | 15.00% | $ 360.00 | $ 2,040.00 |
| *4 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 20,000.00 | 15.00% | $ 3,000.00 | $ 17,000.00 |
| *4 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 28,000.00 | 15.00% | $ 4,200.00 | $ 23,800.00 |
| *4 Day, 12 Students at Vendor Site-private/custom class* | | $ 21,800.00 | 15.00% | $ 3,270.00 | $ 18,530.00 |
| **Application Server 5 Day Course** | | | | | |
| *5 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 3,000.00 | 15.00% | $ 450.00 | $ 2,550.00 |

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|---|---|---|---|---|---|
| *5 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 25,000.00** | **15.00%** | **$ 3,750.00** | **$ 21,250.00** |
| *5 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 35,000.00** | **15.00%** | **$ 5,250.00** | **$ 29,750.00** |
| *5 Day, 12 Students at Vendor Site-private/custom class* | | **$ 27,250.00** | **15.00%** | **$ 4,087.50** | **$ 23,162.50** |
| **Crystal Report Design** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 500.00** | **20.00%** | **$ 100.00** | **$ 400.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 2,800.00** | **15.00%** | **$ 420.00** | **$ 2,380.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 4,300.00** | **9.00%** | **$ 387.00** | **$ 3,913.00** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,400.00** | **17.00%** | **$ 578.00** | **$ 2,822.00** |
| **Business Objects Enterprise** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 625.00** | **20.00%** | **$ 125.00** | **$ 500.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 3,300.00** | **15.00%** | **$ 495.00** | **$ 2,805.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 4,800.00** | **8.00%** | **$ 384.00** | **$ 4,416.00** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,400.00** | **17.00%** | **$ 578.00** | **$ 2,822.00** |
| **Crystal Business Objects** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 625.00** | **20.00%** | **$ 125.00** | **$ 500.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 3,300.00** | **15.00%** | **$ 495.00** | **$ 2,805.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 4,800.00** | **8.00%** | **$ 384.00** | **$ 4,416.00** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,900.00** | **15.00%** | **$ 585.00** | **$ 3,315.00** |
| **Crystal Reports for Kronos /ADP Enterprise Etime** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 500.00** | **20.00%** | **$ 100.00** | **$ 400.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 2,800.00** | **15.00%** | **$ 420.00** | **$ 2,380.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 4,300.00** | **9.00%** | **$ 387.00** | **$ 34.83** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,400.00** | **17.00%** | **$ 578.00** | **$ 98.26** |

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|---|---|---|---|---|---|
| ***Legacy Development*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 500.00** | **20.00%** | **$ 100.00** | **$ 400.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 2,200.00** | **15.00%** | **$ 330.00** | **$ 1,870.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | | | | |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,700.00** | **15.00%** | **$ 555.00** | **$ 3,145.00** |
| ***XML and Web Services*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 500.00** | **20.00%** | **$ 100.00** | **$ 400.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 2,400.00** | **15.00%** | **$ 360.00** | **$ 2,040.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 4,800.00** | **8.00%** | **$ 384.00** | **$ 4,416.00** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,400.00** | **15.00%** | **$ 510.00** | **$ 2,890.00** |
| **JAVA** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 500.00** | **20.00%** | **$ 100.00** | **$ 400.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 2,400.00** | **15.00%** | **$ 360.00** | **$ 2,040.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 4,800.00** | **8.00%** | **$ 384.00** | **$ 4,416.00** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,400.00** | **15.00%** | **$ 510.00** | **$ 2,890.00** |
| ***Service Oriented Archietecture*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 625.00** | **20.00%** | **$ 125.00** | **$ 500.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 3,600.00** | **15.00%** | **$ 540.00** | **$ 3,060.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 5,100.00** | **8.00%** | **$ 408.00** | **$ 4,692.00** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 3,700.00** | **15.00%** | **$ 555.00** | **$ 3,145.00** |
| ***IBM Websphere*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | **$ 500.00** | **20.00%** | **$ 100.00** | **$ 400.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 3,300.00** | **15.00%** | **$ 495.00** | **$ 2,805.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 4,800.00** | **15.00%** | **$ 720.00** | **$ 4,080.00** |

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| *1 Day, 12 Students at Vendor Site-private/custom class* | | $ 3,900.00 | 15.00% | $ 585.00 | $ 3,315.00 |
| ***OBJECT ORIENTED DEVELOPMENT*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | $ 450.00 | 20.00% | $ 90.00 | $ 360.00 |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 2,200.00 | 15.00% | $ 330.00 | $ 1,870.00 |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 4,800.00 | 8.00% | $ 384.00 | $ 4,416.00 |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | $ 3,400.00 | 15.00% | $ 510.00 | $ 2,890.00 |
| ***Database and Data Warehousing*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Golden Consulting Group, LLC** | $ 450.00 | 20.00% | $ 90.00 | $ 360.00 |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 2,200.00 | 15.00% | $ 330.00 | $ 1,870.00 |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 4,800.00 | 8.00% | $ 384.00 | $ 4,416.00 |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | $ 3,400.00 | 15.00% | $ 510.00 | $ 2,890.00 |
| ***Development Tools 1 Day*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 600.00 | 15.00% | $ 90.00 | $ 510.00 |
| *1 Day, 12 Students @ Client Site NO Equipment No Set-Up* | | $ 5,000.00 | 15.00% | $ 750.00 | $ 4,250.00 |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 7,000.00 | 15.00% | $ 1,050.00 | $ 5,950.00 |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | $ 5,450.00 | 15.00% | $ 817.50 | $ 4,632.50 |
| ***Development Tools 2 Days*** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 1,200.00 | 15.00% | $ 180.00 | $ 1,020.00 |
| *2 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 10,000.00 | 15.00% | $ 1,500.00 | $ 8,500.00 |
| *2 Day, 12 Students @ Client Site with Equipment and Set-Up* | | $ 14,000.00 | 15.00% | $ 2,100.00 | $ 11,900.00 |
| *2 Day, 12 Students at Vendor Site-private/custom class* | | $ 10,900.00 | 15.00% | $ 1,635.00 | $ 9,265.00 |
| ***Development Tools 3 Days*** | | | | | |
| *3 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | $ 1,800.00 | 15.00% | $ 270.00 | $ 1,530.00 |
| *3 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | $ 15,000.00 | 15.00% | $ 2,250.00 | $ 12,750.00 |

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| *3 Day, 12 Students @ Client Site With Equipment and Set-Up* | | **$ 21,000.00** | **15.00%** | **$ 3,150.00** | **$ 17,850.00** |
| *3 Day, 12 Students at Vendor Site-private/custom class* | | **$ 16,350.00** | **15.00%** | **$ 2,452.50** | **$ 13,897.50** |
| ***Development Tools 4 Days*** | | | | | |
| *4 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 2,400.00** | **15.00%** | **$ 360.00** | **$ 2,040.00** |
| *4 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 20,000.00** | **15.00%** | **$ 3,000.00** | **$ 17,000.00** |
| *4 Day, 12 Students @ Client Site With Equipment and Set-Up* | | **$ 28,000.00** | **15.00%** | **$ 4,200.00** | **$ 23,800.00** |
| *4 Day, 12 Students at Vendor Site-private/custom class* | | **$ 21,800.00** | **15.00%** | **$ 3,270.00** | **$ 18,530.00** |
| ***Development Tools 5 Days*** | | | | | |
| *5 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 3,000.00** | **15.00%** | **$ 450.00** | **$ 2,550.00** |
| *5 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 25,000.00** | **15.00%** | **$ 3,750.00** | **$ 21,250.00** |
| *5 Day, 12 Students @ Client Site With Equipment and Set-Up* | | **$ 35,000.00** | **15.00%** | **$ 5,250.00** | **$ 29,750.00** |
| *5 Day, 12 Students at Vendor Site-private/custom class* | | **$ 27,250.00** | **15.00%** | **$ 4,087.50** | **$ 23,162.50** |
| ***DataWarehouse and Business Intelligence 1 Day Course*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 600.00** | **15.00%** | **$ 90.00** | **$ 510.00** |
| *1 Day, 12 Students @ Client Site with no Equipment No Set-Up* | | **$ 5,000.00** | **15.00%** | **$ 750.00** | **$ 4,250.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 7,000.00** | **15.00%** | **$ 1,050.00** | **$ 5,950.00** |
| *5 Day, 12 Students at Vendor Site-private/custom class* | | **$ 5,450.00** | **15.00%** | **$ 817.50** | **$ 4,632.50** |
| ***DataWarehouse and Business Intelligence 2 Days*** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 1,200.00** | **15.00%** | **$ 180.00** | **$ 1,020.00** |
| *2 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 10,000.00** | **15.00%** | **$ 1,500.00** | **$ 8,500.00** |
| *2 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 14,000.00** | **15.00%** | **$ 2,100.00** | **$ 11,900.00** |
| *2 Day, 12 Students at Vendor Site-private/custom class* | | **$ 10,900.00** | **15.00%** | **$ 1,635.00** | **$ 9,265.00** |

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| ***DataWarehouse and Business Intelligence 3 Days*** | | | | | |
| *3 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 1,800.00** | **15.00%** | **$ 270.00** | **$ 1,530.00** |
| *3 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 15,000.00** | **15.00%** | **$ 2,250.00** | **$ 12,750.00** |
| *3 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 21,000.00** | **15.00%** | **$ 3,150.00** | **$ 17,850.00** |
| *3 Day, 12 Students at Vendor Site-private/custom class* | | **$ 16,350.00** | **15.00%** | **$ 2,452.50** | **$ 13,897.50** |
| ***DataWarehouse and Business Intelligence 4 Days*** | | | | | |
| *4 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 2,400.00** | **15.00%** | **$ 360.00** | **$ 2,040.00** |
| *4 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 20,000.00** | **15.00%** | **$ 3,000.00** | **$ 17,000.00** |
| *4 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 28,000.00** | **15.00%** | **$ 4,200.00** | **$ 23,800.00** |
| *4 Day, 12 Students at Vendor Site-private/custom class* | | **$ 21,800.00** | **15.00%** | **$ 3,270.00** | **$ 18,530.00** |
| ***DataWarehouse and Business Intelligence 5 Days*** | | | | | |
| *5 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 3,000.00** | **15.00%** | **$ 450.00** | **$ 2,550.00** |
| *5 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 25,000.00** | **15.00%** | **$ 3,750.00** | **$ 21,250.00** |
| *5 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 35,000.00** | **15.00%** | **$ 5,250.00** | **$ 29,750.00** |
| *5 Day, 12 Students at Vendor Site-private/custom class* | | **$ 27,250.00** | **15.00%** | **$ 4,087.50** | **$ 23,162.50** |
| ***PeopleSoft 1 Day Course*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 600.00** | **15.00%** | **$ 90.00** | **$ 510.00** |
| *1 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 5,000.00** | **15.00%** | **$ 750.00** | **$ 4,250.00** |
| *1 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 7,000.00** | **15.00%** | **$ 1,050.00** | **$ 5,950.00** |
| *1 Day, 12 Students at Vendor Site-private/custom class* | | **$ 5,450.00** | **15.00%** | **$ 817.50** | **$ 4,632.50** |
| ***PeopleSoft 2 Days*** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 1,200.00** | **15.00%** | **$ 180.00** | **$ 1,020.00** |
| *2 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 10,000.00** | **15.00%** | **$ 1,500.00** | **$ 8,500.00** |

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| *2 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 14,000.00** | **15.00%** | **$ 2,100.00** | **$ 11,900.00** |
| *2 Day, 12 Students at Vendor Site-private/custom class* | | **$ 10,900.00** | **15.00%** | **$ 1,635.00** | **$ 9,265.00** |
| ***PeopleSoft 3 Days*** | | | | | |
| *3 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 1,800.00** | **15.00%** | **$ 270.00** | **$ 1,530.00** |
| *3 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 15,000.00** | **15.00%** | **$ 2,250.00** | **$ 12,750.00** |
| *3 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 21,000.00** | **15.00%** | **$ 3,150.00** | **$ 17,850.00** |
| *3 Day, 12 Students at Vendor Site-private/custom class* | | **$ 16,350.00** | **15.00%** | **$ 2,452.50** | **$ 13,897.50** |
| ***PeopleSoft 4 Days*** | | | | | |
| *4 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 2,400.00** | **15.00%** | **$ 360.00** | **$ 2,040.00** |
| *4 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 20,000.00** | **15.00%** | **$ 3,000.00** | **$ 17,000.00** |
| *4 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 28,000.00** | **15.00%** | **$ 4,200.00** | **$ 23,800.00** |
| *4 Day, 12 Students at Vendor Site-private/custom class* | | **$ 21,800.00** | **15.00%** | **$ 3,270.00** | **$ 18,530.00** |
| ***PeopleSoft 5 Days*** | | | | | |
| *5 Day, 1 Student @ Vendor Site* | **Guidesoft, Inc., dba Knowledge Services** | **$ 3,000.00** | **15.00%** | **$ 450.00** | **$ 2,550.00** |
| *5 Day, 12 Students @ Client Site with NO Equipment No Set-Up* | | **$ 25,000.00** | **15.00%** | **$ 3,750.00** | **$ 21,250.00** |
| *5 Day, 12 Students @ Client Site with Equipment and Set-Up* | | **$ 35,000.00** | **15.00%** | **$ 5,250.00** | **$ 29,750.00** |
| *5 Day, 12 Students at Vendor Site-private/custom class* | | **$ 27,250.00** | **15.00%** | **$ 4,087.50** | **$ 23,162.50** |
| ***Microsoft Technical (Except SharePoint and InfoPath*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 425.00** | **30.00%** | **$ 127.50** | **$ 297.50** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 3,000.00** | **20.00%** | **$ 600.00** | **$ 2,400.00** |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | **$ 3,500.00** | **20.00%** | **$ 700.00** | **$ 2,800.00** |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | **$ 3,000.00** | **20.00%** | **$ 600.00** | **$ 2,400.00** |
| ***Microsoft Technical SharePoint & InfoPath*** | | | | | |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 599.00** | **30.00%** | **$ 179.70** | **$ 419.30** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 4,225.00** | **20.00%** | **$ 845.00** | **$ 3,380.00** |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | **$ 4,725.00** | **20.00%** | **$ 945.00** | **$ 3,780.00** |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | **$ 4,225.00** | **20.00%** | **$ 845.00** | **$ 3,380.00** |
| **Microsoft Access - Intermediate** | | | | | |
| *9 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 295.00** | **5.00%** | **$ 14.75** | **$ 280.25** |
| *9 Hours, 12 Students @ Vendor Site* | | **$ 1,500.00** | **10.00%** | **$ 150.00** | **$ 1,350.00** |
| **Microsoft Access - Advanced** | | | | | |
| *6 Hours, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 225.00** | **5.00%** | **$ 11.25** | **$ 213.75** |
| *6 Hours, 12 Students @ Vendor Site* | | **$ 1,200.00** | **10.00%** | **$ 120.00** | **$ 1,080.00** |
| **Graphics** | | | | | |
| *2 Days, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 450.00** | **10.00%** | **$ 45.00** | **$ 405.00** |
| | **Connecticut Computer Service, Inc.** | **$ 495.00** | **30.00%** | **$ 148.50** | **$ 346.50** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 450.00** | **30.00%** | **$ 135.00** | **$ 315.00** |
| | | | | | |
| *2 Days, 12 Students @ Client Site no equipment no set up* | **Discovery Training Services, LLC** | **$ 1,800.00** | **10.00%** | **$ 180.00** | **$ 1,620.00** |
| | **Monroe Business Associates, LLC** | **$ 2,100.00** | **10.00%** | **$ 210.00** | **$ 1,890.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 2,300.00** | **20.00%** | **$ 460.00** | **$ 1,840.00** |
| | **Connecticut Computer Service, Inc.** | **$ 3,200.00** | **30.00%** | **$ 960.00** | **$ 2,240.00** |
| | | | | | |
| *2 Days, @ Client site 12 Students with equipment and set up* | **Connecticut Computer Service, Inc.** | **$ 3,650.00** | **30.00%** | **$ 1,095.00** | **$ 2,555.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 3,300.00** | **20.00%** | **$ 660.00** | **$ 2,640.00** |
| | | | | | |
| *2 Day, 12 Students, @ Vendor Site, Private/custom class* | **Connecticut Computer Service, Inc.** | **$ 3,000.00** | **30.00%** | **$ 900.00** | **$ 2,100.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 2,800.00** | **20.00%** | **$ 560.00** | **$ 2,240.00** |
| ***Premium Graphics*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 325.00** | **30.00%** | **$ 97.50** | **$ 227.50** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 1,425.00** | **20.00%** | **$ 285.00** | **$ 1,140.00** |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | **$ 1,925.00** | **20.00%** | **$ 385.00** | **$ 1,540.00** |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | **$ 1,750.00** | **20.00%** | **$ 350.00** | **$ 1,400.00** |
| ***Self Management Series*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 425.00** | **30.00%** | **$ 127.50** | **$ 297.50** |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| *1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up* | | $ 3,500.00 | 20.00% | $ 700.00 | $ 2,800.00 |
| *1 Day, 12 Students, @ Vendor Site, Private/custom class* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| ***Project Management (MS Project, Project Management Concepts)*** | | | | | |
| *2 Days, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | $ 450.00 | 10.00% | $ 45.00 | $ 405.00 |
| | **Connecticut Computer Service, Inc.** | $ 995.00 | 25.00% | $ 248.75 | $ 746.25 |
| | **Online Training Centers** | $ 1,000.00 | 25.00% | $ 250.00 | $ 750.00 |
| | **ADNET Education Group, LLC / Key Logic** | $ 650.00 | 30.00% | $ 195.00 | $ 455.00 |
| | | | | | |
| *2 Days, 12 Students @ Client Site no equipment no set up* | **Connecticut Computer Service, Inc.** | $ 11,940.00 | 25.00% | $ 2,985.00 | $ 8,955.00 |
| | **Discovery Training Services, LLC** | $ 2,400.00 | 10.00% | $ 240.00 | $ 2,160.00 |
| | **Monroe Business Associates, LLC** | $ 2,100.00 | 10.00% | $ 210.00 | $ 1,890.00 |
| | **Online Training Centers** | $ 10,800.00 | 20.00% | $ 2,160.00 | $ 8,640.00 |
| | **ADNET Education Group, LLC / Key Logic** | $ 2,850.00 | 20.00% | $ 570.00 | $ 2,280.00 |
| | | | | | |
| *2 Days, 12 Sudents @ client site with equipment and set up* | **Connecticut Computer Service, Inc.** | $ 11,940.00 | 25.00% | $ 2,985.00 | $ 8,955.00 |
| | **Online Training Centers** | $ 13,800.00 | 15.00% | $ 2,070.00 | $ 11,730.00 |
| | **ADNET Education Group, LLC / Key Logic** | $ 3,500.00 | 20.00% | $ 700.00 | $ 2,800.00 |
| | | | | | |
| *2 Day, 12 Students, @ Vendor Site, Private/custom class* | **Connecticut Computer Service, Inc.** | $ 11,940.00 | 25.00% | $ 2,985.00 | $ 8,955.00 |
| | **Online Training Centers** | $ 15,000.00 | 15.00% | $ 2,250.00 | $ 12,750.00 |
| | **ADNET Education Group, LLC / Key Logic** | $ 3,500.00 | 20.00% | $ 700.00 | $ 2,800.00 |
| ***Advanced Project Management 5 Days*** | | | | | |
| *5 Days, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | $ 3,150.00 | 20.80% | $ 655.20 | $ 2,494.80 |
| *5 Days, 12 Students @ Client Site no equipment no set up* | | $ 37,800.00 | 25.00% | $ 9,450.00 | $ 28,350.00 |
| *5 Days, 12 Sudents @ client site with equipment and set up* | | $ 37,800.00 | 25.00% | $ 9,450.00 | $ 28,350.00 |
| *5 Days, 12 Students, @ Vendor Site, Private/custom class* | | $ 37,800.00 | 25.00% | $ 9,450.00 | $ 28,350.00 |
| ***E-Mail/Contact Management (Microsoft Outlook)*** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Discovery Training Services, LLC** | $ 180.00 | 10.00% | $ 18.00 | $ 162.00 |

| | | | | | |
|---|---|---|---|---|---|
| | **Monroe Business Associates, LLC** | **$ 195.00** | **10.00%** | **$ 19.50** | **$ 175.50** |
| | **Connecticut Computer Service, Inc.** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **Online Training Centers** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 225.00** | **30.00%** | **$ 67.50** | **$ 157.50** |
| | | | | | |
| *1 Day, 12 Students @ Client Site no equipment no set up* | **Discovery Training Services, LLC** | **$ 900.00** | **10.00%** | **$ 90.00** | **$ 810.00** |
| | **Monroe Business Associates, LLC** | **$ 1,000.00** | **10.00%** | **$ 100.00** | **$ 900.00** |
| | **Connecticut Computer Service, Inc.** | **$ 2,000.00** | **25.00%** | **$ 500.00** | **$ 1,500.00** |
| | **Online Training Centers** | **$ 2,700.00** | **25.00%** | **$ 675.00** | **$ 2,025.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,150.00** | **20.00%** | **$ 230.00** | **$ 920.00** |
| | | | | | |
| *1 Day, 12 Students @ Client Site with equipment and set-up* | **Connecticut Computer Service, Inc.** | **$ 2,500.00** | **25.00%** | **$ 625.00** | **$ 1,875.00** |
| | **Online Training Centers** | **$ 3,450.00** | **20.00%** | **$ 690.00** | **$ 2,760.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,650.00** | **20.00%** | **$ 330.00** | **$ 1,320.00** |
| | | | | | |
| *1 Day, 12 Student @ Vendor Site private/custom class* | **Connecticut Computer Service, Inc.** | **$ 1,850.00** | **30.00%** | **$ 555.00** | **$ 1,295.00** |
| | **Online Training Centers** | **$ 3,750.00** | **20.00%** | **$ 750.00** | **$ 3,000.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,400.00** | **20.00%** | **$ 280.00** | **$ 1,120.00** |
| **Accounting (Quicken, Quick Books)** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 225.00** | **10.00%** | **$ 22.50** | **$ 202.50** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 325.00** | **30.00%** | **$ 97.50** | **$ 227.50** |
| | | | | | |
| *1 Day, 12 Students @ Client Site no equipment no set up* | **Monroe Business Associates, LLC** | **$ 1,200.00** | **10.00%** | **$ 120.00** | **$ 1,080.00** |
| | **Connecticut Computer Service, Inc.** | **$ 3,600.00** | **33.33%** | **$ 1,199.88** | **$ 2,400.12** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,425.00** | **20.00%** | **$ 285.00** | **$ 1,140.00** |
| | | | | | |
| *1 Day, 12 Students @ Client Site With equipment and set up* | **Connecticut Computer Service, Inc.** | **$ 3,600.00** | **33.33%** | **$ 1,199.88** | **$ 2,400.12** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,925.00** | **20.00%** | **$ 385.00** | **$ 1,540.00** |
| | | | | | |
| *1 Day, 12 Student @ Vendor Site private/custom class* | **ADNET Education Group, LLC / Key Logic** | **$ 1,750.00** | **20.00%** | **$ 350.00** | **$ 1,400.00** |
| **Internet** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 195.00** | **10.00%** | **$ 19.50** | **$ 175.50** |
| | **Connecticut Computer Service, Inc.** | **$ 250.00** | **30.00%** | **$ 75.00** | **$ 175.00** |
| | **Discovery Training Services, LLC** | **$ 180.00** | **10.00%** | **$ 18.00** | **$ 162.00** |
| | **Online Training Centers** | **$ 425.00** | **30.00%** | **$ 127.50** | **$ 297.50** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 325.00** | **30.00%** | **$ 97.50** | **$ 227.50** |
| | | | | | |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 12 Students @ Client Site no equipment no set up* | **Monroe Business Associates, LLC** | **$ 1,000.00** | **10.00%** | **$ 100.00** | **$ 900.00** |
| | **Connecticut Computer Service, Inc.** | **$ 2,000.00** | **25.00%** | **$ 500.00** | **$ 1,500.00** |
| | **Discovery Training Services, LLC** | **$ 900.00** | **10.00%** | **$ 90.00** | **$ 810.00** |
| | **Online Training Centers** | **$ 4,590.00** | **25.00%** | **$ 1,147.50** | **$ 3,442.50** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,425.00** | **20.00%** | **$ 285.00** | **$ 1,140.00** |
| | | | | | |
| *1 Day, 12 Students @ Client Site With equipment and set up* | **Connecticut Computer Service, Inc.** | **$ 2,500.00** | **25.00%** | **$ 625.00** | **$ 1,875.00** |
| | **Online Training Centers** | **$ 5,865.00** | **20.00%** | **$ 1,173.00** | **$ 4,692.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,925.00** | **20.00%** | **$ 385.00** | **$ 1,540.00** |
| | | | | | |
| *1 Day, 12 Student @ Vendor Site private/custom class* | **Connecticut Computer Service, Inc.** | **$ 1,850.00** | **30.00%** | **$ 555.00** | **$ 1,295.00** |
| | **Online Training Centers** | **$ 5,375.00** | **20.00%** | **$ 1,075.00** | **$ 4,300.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 1,750.00** | **20.00%** | **$ 350.00** | **$ 1,400.00** |
| **Web Design** | | | | | |
| *2 Days, 1 Student @ Vendor Site* | **Monroe Business Associates, LLC** | **$ 450.00** | **10.00%** | **$ 45.00** | **$ 405.00** |
| | **Connecticut Computer Service, Inc.** | **$ 495.00** | **30.00%** | **$ 148.50** | **$ 346.50** |
| | **Discovery Training Services, LLC** | **$ 360.00** | **10.00%** | **$ 36.00** | **$ 324.00** |
| | **Online Training Centers** | **$ 850.00** | **30.00%** | **$ 255.00** | **$ 595.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 650.00** | **30.00%** | **$ 195.00** | **$ 455.00** |
| | | | | | |
| *2 Days 12 Students, @ Client Site, No Equipment, No Set-Up* | **Discovery Training Services, LLC** | **$ 1,800.00** | **10.00%** | **$ 180.00** | **$ 1,620.00** |
| | **Connecticut Computer Service, Inc.** | **$ 3,200.00** | **30.00%** | **$ 960.00** | **$ 2,240.00** |
| | **Monroe Business Associates, LLC** | **$ 2,100.00** | **10.00%** | **$ 210.00** | **$ 1,890.00** |
| | **Online Training Centers** | **$ 9,180.00** | **25.00%** | **$ 2,295.00** | **$ 6,885.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 2,850.00** | **20.00%** | **$ 570.00** | **$ 2,280.00** |
| | | | | | |
| *2 Day, 12 Students @ Client Site With equipment and set up* | **Connecticut Computer Service, Inc.** | **$ 3,650.00** | **30.00%** | **$ 1,095.00** | **$ 2,555.00** |
| | **Online Training Centers** | **$ 11,730.00** | **20.00%** | **$ 2,346.00** | **$ 9,384.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 3,850.00** | **20.00%** | **$ 770.00** | **$ 3,080.00** |
| | | | | | |
| *2 Day, 12 Student @ Vendor Site private/custom class* | **Connecticut Computer Service, Inc.** | **$ 3,000.00** | **30.00%** | **$ 900.00** | **$ 2,100.00** |
| | **Online Training Centers** | **$ 12,750.00** | **20.00%** | **$ 2,550.00** | **$ 10,200.00** |
| | **ADNET Education Group, LLC / Key Logic** | **$ 3,500.00** | **20.00%** | **$ 700.00** | **$ 2,800.00** |
| **Customized Course Curriculum Development** | | rate per hour | | | |
| | **Monroe Business Associates, LLC** | **$ 125.00** | **10.00%** | **$ 12.50** | **$ 112.50** |
| | **Discovery Training Services, LLC** | **$ 95.00** | **10.00%** | **$ 9.50** | **$ 85.50** |

| | | | | | |
|---|---|---|---|---|---|
| | Connecticut Computer Service, Inc. | $ 200.00 | 25.00% | $ 50.00 | $ 150.00 |
| | Online Training Centers | $ 125.00 | 10.00% | $ 12.50 | $ 112.50 |
| | ADNET Education Group, LLC / Key Logic | $ 220.00 | 20.00% | $ 44.00 | $ 176.00 |
| | Guidesoft, Inc., dba Knowledge Services | $ 2,500.00 | 15.00% | $ 375.00 | $ 2,125.00 |
| | Golden Consulting Group | $ 150.00 | 20.00% | $ 30.00 | $ 120.00 |
| Room Rental/Per Day | | | | | |
| | Monroe Business Associates, LLC | $ 800.00 | 30.00% | $ 240.00 | $ 560.00 |
| | Connecticut Computer Service, Inc. | $ 800.00 | 30.00% | $ 240.00 | $ 560.00 |
| | Online Training Centers | $ 1,000.00 | 10.00% | $ 100.00 | $ 900.00 |
| | ADNET Education Group, LLC / Key Logic | $ 825.00 | 20.00% | $ 165.00 | $ 660.00 |
| | Guidesoft, Inc., dba Knowledge Services | $ 450.00 | 15.00% | $ 67.50 | $ 382.50 |
| | Golden Consulting Group | $ 600.00 | 25.00% | $ 150.00 | $ 450.00 |
| On-Line/E-Learning 1 Course | | off catalog price | | | |
| | Guidesoft, Inc., dba Knowledge Services | | 15.00% | | |
| On-Line/E-Learning 1 Course, (Series, Group Program or Library of Course | | | | | |
| for 25 student minimum | Guidesoft, Inc., dba Knowledge Services | $ 1,000.00 | 15.00% | $ 150.00 | $ 850.00 |
| | | | | | |
| Mindleaers Online Learning | | Price for 3 year agreement/per year | | | |
| Business Basic per Student | www.MindLeaders.com | $ 35.86 | | $ 28.69 | |
| Technical Basic per Student | www.MindLeaders.com | $ 107.58 | | $ 86.06 | |
| Combined Techincal and Business Basic per Student | www.MindLeaders.com | $ 142.69 | | $ 114.15 | |
| Combined Technical and Business Premium per Student | www.MindLeaders.com | $ 197.69 | | $ 158.15 | |
| Security | | | | | |
| *1 Day, 1 Student @ Vendor Site* | ADNET Education Group, LLC / Key Logic | $ 499.00 | 30.00% | $ 149.70 | $ 349.30 |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 3,525.00 | 20.00% | $ 705.00 | $ 2,820.00 |
| *1 Day, 12 students @ Client Site with Equipment and SetUp* | | $ 4,025.00 | 20.00% | $ 805.00 | $ 3,220.00 |
| *12 students @ Vendor Site Private /Custom Class* | | $ 3,525.00 | 20.00% | $ 705.00 | $ 2,820.00 |
| Security + 5 Days | | | | | |
| *1 Day, 1 Student @ Vendor Site* | Connecticut Computer Service, Inc. | $ 2,035.00 | 32.00% | $ 651.20 | $ 1,383.80 |
| *1 Day, 12 Students @ Client Site no equipment no set up* | | $ 20,136.00 | 30.00% | $ 6,040.80 | $ 14,095.20 |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 12 Students @ Client Site With equipment and set up* | | $ 24,136.00 | 25.00% | $ 6,034.00 | $ 18,102.00 |
| *2 Day, 12 Student @ Vendor Site private/custom class* | | $ 19,536.00 | 28.00% | $ 5,470.08 | $ 14,065.92 |
| **Network + , 5 Days** | | | | | |
| *5 Days, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | $ 2,035.00 | 32.00% | $ 651.20 | $ 1,383.80 |
| *5 Days, 12 Students @ Client Site no equipment no set up* | | $ 20,136.00 | 30.00% | $ 6,040.80 | $ 14,095.20 |
| *5 Days, 12 Students @ Client Site With equipment and set up* | | $ 24,136.00 | 25.00% | $ 6,034.00 | $ 18,102.00 |
| *5 Days, 12 Student @ Vendor Site private/custom class* | | $ 19,536.00 | 28.00% | $ 5,470.08 | $ 14,065.92 |
| **Networking and Connectivity** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Online Training Centers** | $ 600.00 | 20.00% | $ 120.00 | $ 480.00 |
| *1 Day 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 7,400.00 | 15.00% | $ 1,110.00 | $ 6,290.00 |
| *1 Day, 12 Students @ Client Site With equipment and set up* | | $ 8,510.00 | 10.00% | $ 851.00 | $ 7,659.00 |
| *1 Day, 12 Student @ Vendor Site private/custom class* | | $ 10,638.00 | 10.00% | $ 1,063.80 | $ 9,574.20 |
| | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 425.00 | 30.00% | $ 127.50 | $ 297.50 |
| *1 Day 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| *1 Day, 12 Students @ Client Site With equipment and set up* | | $ 3,500.00 | 20.00% | $ 700.00 | $ 2,800.00 |
| *1 Day, 12 Student @ Vendor Site private/custom class* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| **Networking/Programming** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 425.00 | 30.00% | $ 127.50 | $ 297.50 |
| *1 Day 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| *1 Day, 12 Students @ Client Site With equipment and set up* | | $ 3,500.00 | 20.00% | $ 700.00 | $ 2,800.00 |
| *1 Day, 12 Student @ Vendor Site private/custom class* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |
| **Novell** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | $ 425.00 | 30.00% | $ 127.50 | $ 297.50 |
| *1 Day 12 Students, @ Client Site, No Equipment, No Set-Up* | | $ 3,000.00 | 20.00% | $ 600.00 | $ 2,400.00 |

| | | | | | |
|---|---|---|---|---|---|
| *1 Day, 12 Students @ Client Site With equipment and set up* | | **$ 3,500.00** | **20.00%** | **$ 700.00** | **$ 2,800.00** |
| *1 Day, 12 Student @ Vendor Site private/custom class* | | **$ 3,000.00** | **20.00%** | **$ 600.00** | **$ 2,400.00** |
| **Cisco CCNA 5 Days** | | | | | |
| *5 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 2,295.00** | **30.50%** | **$ 699.98** | **$ 1,595.03** |
| **Cisco** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 499.00** | **30.00%** | **$ 149.70** | **$ 349.30** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 3,525.00** | **20.00%** | **$ 705.00** | **$ 2,820.00** |
| *1 Day, 12 students @ Client Site with Equipment and SetUp* | | **$ 4,025.00** | **20.00%** | **$ 805.00** | **$ 3,220.00** |
| *12 students @ Vendor Site Private /Custom Class* | | **$ 3,525.00** | **20.00%** | **$ 705.00** | **$ 2,820.00** |
| **Lotus Technical** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **ADNET Education Group, LLC / Key Logic** | **$ 499.00** | **30.00%** | **$ 149.70** | **$ 349.30** |
| *1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 3,525.00** | **20.00%** | **$ 705.00** | **$ 2,820.00** |
| *1 Day, 12 students @ Client Site with Equipment and SetUp* | | **$ 4,025.00** | **20.00%** | **$ 805.00** | **$ 3,220.00** |
| *12 students @ Vendor Site Private /Custom Class* | | **$ 3,525.00** | **20.00%** | **$ 705.00** | **$ 2,820.00** |
| **Process Improvement** | | | | | |
| *1 Day, 1 Student @ Vendor Site* | **Online Training Centers** | **$ 600.00** | **20.00%** | **$ 120.00** | **$ 480.00** |
| *1 Day 12 Students, @ Client Site, No Equipment, No Set-Up* | | **$ 7,400.00** | **15.00%** | **$ 120.00** | **$ 7,280.00** |
| *1 Day, 12 Students @ Client Site With equipment and set up* | | **$ 8,510.00** | **10.00%** | **$ 120.00** | **$ 8,390.00** |
| 1 Day, 12 Student @ Vendor Site private/custom class | | **$ 10,638.00** | **10.00%** | **$ 1,063.80** | **$ 9,574.20** |
| **Miscellaneous Courses** | | | | | |
| **Intro to ARCGIS** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Applied Geographics, Inc.** | **$ 700.00** | **8.00%** | **$ 56.00** | **$ 644.00** |
| **Tech Training Alliance** | | | | | |
| *2 Day, 1 Student @ Vendor Site* | **Connecticut Computer Service, Inc.** | **$ 35,000.00** | **20.00%** | **$ 7,000.00** | **$ 28,000.00** |

# Special Bid/Contract Terms and Conditions
# For
# Computer Technology Related Training Courses & Services

## 1. INTRODUCTION

This Bid, reference number ITB**06ITZ0061**, is being issued to solicit quotes for educational/instructional training services for information technology environments consistent with the State of Connecticut's existing and targeted computer platforms, networks and related training resources. Training and/or instructional services must be provided in the relevant contemporary software products in general use by the State and private enterprises. It is expected that multiple awards will be made based upon responses to this Bid. **Bidders must provide a copy of their most current course catalog with their bid response.**

Courses offered through training vendors as a result of this bid will be available to all government agencies, including federal, state and local, the military, and political subdivisions of the state. This Bid will result in a contract award for an initial three (3) year term with a one (1) year renewal option at the State's sole discretion. Inclusion of a Vendor in the resulting multi-vendor award does not constitute a commitment by state agencies to use any particular vendor.

## 2. STATEMENT OF COURSES OFFERED

a. Vendors may submit bids based on the course categories listed on the Sp-16 Bid Schedule. This sampling of course categories is representative of those most frequently taken by the user entities of the State. Vendors may propose additional course categories that are directly related to those listed the Bid Schedule. The additional courses must be listed on the Sp-16 Bid Schedule. Bidders must certify that their bid is good for a period of ninety (90) days.

b. Courseware must, where appropriate, reflect the version of the software being supported by the course materials and the Vendor must provide evidence of certification or endorsement by the relevant software manufacturer attesting to the quality of instruction and/or course content. The State must be apprised of new courseware or major revisions to current courseware. This requirement may be met by ensuring the IT Contracts & Purchasing Division as well as all user entity training contacts are supplied with new course catalogs when they are produced. In addition, the most current course information should be made available on the vendor's web site.

## 3. PRICING

The State will give additional consideration to those vendors offering the greatest number of courses at the most cost-effective price. The effectiveness of the pricing will be measured based on a discounted percentage off the current catalog price for the course categories listed in the Sp-16 Bid Schedule. Vendors must supply the current catalog price and the discounted percentage off that price. The State will calculate net pricing to determine the contract award. Each Vendor must complete the Bid Schedule (SP-16) indicating the discount percentage off the current catalog price for the following categories:

a. 1 student and the course is taken at the vendor's facility

b. 12 students and the course is given at the client's facility and the vendor does not supply equipment such as Laptops or Personal Computers
c. 12 students and the course is given at the client's facility and the vendor does supply equipment such as Laptops or Personal Computers
d. 12 students and the course is private or customized.
e. On-Line/E-Learning – 1 course
f. On-Line/E-Learning – Group, Program or Series of courses
g. On-Line-E-Learning – Distance Learning or Web based Degree Program
h. Customized Course Development
i. Room Rental – per day

Vendors must list a response for each category. If a vendor does not offer pricing for any particular category enter a response of N/A. On a semi-annual basis the IT Contracts & Purchasing Division will conduct an administrative review of the contract award resulting from this invitation to bid. Vendors receiving an award as a result of this invitation to bid will be notified of the review period and will at that time only be able to submit pricing updates. Pricing discounts, however, must be maintained throughout the term of the contract.

**4. INSTRUCTORS**

The State reserves the right to interview and screen any or all instructors who will be providing educational services to the State. Vendors receiving a contract award as a result of this Bid must be able to provide instructor credentials upon request. The State reserves the right to approve or disapprove any instructor for any given educational service provided to the State.

**5. COVERAGE AREA**

The resultant contract award will be open for use by all using State agencies, federal and local government agencies, the military, and political subdivisions of the state. The ability of a vendor to provide training, both on and off site, in more than one county of the State will warrant additional consideration. (NOTE: the preponderance of educational/training services needed by the State are in the Greater Hartford Metropolitan Area).

**6. CLASS CAPACITY**

The maximum class capacity for any course is not to exceed twelve (12) students. (NOTE: Vendor classroom sites are subject to inspection by the State prior to and following any award of this bid)

**7. INVOICES AND BILLING FOR SERVICES**

a. Vendors receiving awards as a result of this bid will be issued Purchase Orders from individual State agencies prior to training services being rendered. Acceptance of the Purchase Order implies acceptance of all Invitation to Bid Terms and Conditions.

b. Vendors will present one invoice monthly in arrears for the previous month's activity directly to the business office of the requesting State agency. The bill must be itemized from the lowest level of detail and present an accumulated total monthly bill for all services rendered.

c. Invoices for Educational/Training Courses or Services must contain the following detail:
   a. Unique Invoice Number
   b. Reference to State Purchase Order Number
   c. Total number of Students in Course and Student Names (Sign-In Sheet)
   d. Course Title or Description of Service
   e. Date and Total Cost for Course or Service rendered

## 8. MANDATORY QUESTIONS

Page 4 of the Sp-16 Bid Schedule are mandatory questions that must be answered by any vendor responding to this Invitation to Bid. Failure to provide a response for each question will result in disqualification from this bidding process.

## 9. VENDOR BID FORMAT AND CONTENT

The Vendor Bid Response Package must contain all materials as indicated in the Bidder's Checklist; additionally each responding vendor must provide the following:

a. SP-16 Bid Schedule filled out in its entirety.
b. A general description of the organization represented, including capabilities and services offered. A brief description of the educational site, including classroom accommodation, parking and meal amenities, if any. Also include a functional organization chart naming key personnel.
c. A current catalog of courses offerings.
d. Bidder awards normally are made utilizing the Contracts & Purchasing Division STANDARD BID AND CONTRACT TERMS AND CONDITIONS (SP-7A) or as specifically amended by the Special Bid and Contract Terms and Conditions contained herein. If other than the aforementioned terms and conditions are to be utilized, i.e. an existing agreement or other specifically negotiated terms and conditions they must be clearly stated in the bid. The State reserves the right to reject any bid that does not comply with the State's contractual requirements.

## 10. INSURANCE REQUIREMENTS

The contractor will carry sufficient insurance to cover the nature of work to be performed to indemnify and hold the State of Connecticut harmless from any insurable cause whatsoever. Upon request, contractors will furnish a current Certificate of Insurance evidencing General Liability, including products and completed operations coverage, Workers' Compensation and Automobile Liability coverage, naming the State of Connecticut as additional insured.

## 11. CANCELLATION

The State reserves the right to cancel any unfulfilled portion of the contract if the Department of Information Technology deems the services provided by the vendor are unsatisfactory or inconsistent with the bid/contract terms and conditions.

## 12. VENDOR FACILITY POLICIES

All Vendor facility policies that students are expected to adhere to while on the vendor premises must be fully disclosed. This requirement may be met by having such policies clearly stated in the Vendor's catalog or posted on the Vendor's web site.

## 13. VENDOR INFORMATION CHANGES

In the event that the awarded vendor's information changed (i.e. name, address, telephone, FEIN#) it is the vendor's responsibility to notify the DOIT, Contracts & Purchasing Division, of such changes in writing. The State will not be held responsible for payments or purchase orders that are delayed due to additional routing caused by the lack of notification on the vendor's part.

## SCOPE

These Standard Bid and Contract Terms and Conditions are a part of each Invitation to Bid and Contract Award. Unless otherwise stated or the context clearly so indicates, these terms and conditions apply in like force to contracts for the purchase of personal property and contractual services.

All Invitations to Bids issued by the Department of Information Technology's Contracts & Purchasing Division will bind Bidders to the terms and conditions herein set forth, **except** as specifically qualified in *Special Bid and Contract Terms and Conditions* issued in connection with any individual Invitation to Bid.

## DEFINITIONS

**As used herein, as well as in all specifications, Invitation to Bids, awards, contracts, etc., issued by the Contracts & Purchasing Division the following definitions shall apply, unless otherwise indicated:**

State: The State of Connecticut

Contracts Division: Department of Information Technology, Contracts & Purchasing Division of the State of CT

Agency: Any or all State Departments, Institutions and Agencies,

Bidder: Any Individual, Firm or Corporation submitting bids on an invitation to Bid issued by the Contracts & Purchasing Division

Contractor: Any Individual, Firm or Corporation to which a contract is awarded against a bid submitted

Invitation to Bid: The document, which states, for the information of prospective suppliers, the terms and conditions under which a specified procurement will be made in a particular instance

Bid: An offer submitted in response to an Invitation to Bid, to furnish supplies or services to the State under certain prescribed conditions, at a stated price

Lowest Responsible Qualified Bidder: The bidder whose bid is the lowest of those bidders possessing the skill, ability and integrity necessary for faithful performance of the work based on criteria set forth in the bid proposal and considering past performance and financial responsibility

Contract: The acceptance by the State of an offer by a bidder to furnish supplies or services at a stated price in response to an invitation for bids

Any alleged oral Contract or arrangement made by a Bidder or Contractor with any State Agency, the Contracts & Purchasing Division, or an employee of the Division, will be disregarded.

## SUBMISSION OF BIDS

1. Bids must be submitted on and in accordance with forms supplied by the Contracts Division. Telephone or facsimile bids will not be accepted under any circumstances in response to a sealed Invitation to Bid.

2. The time and date bids are to be opened is given in each bid issued. Bids received after the specified time and date of bid opening shall not be considered. All bids must be sealed in envelopes supplied by the Bidder. All bids must be addressed to the State of Connecticut, Dept. of Information Technology, Contracts & Purchasing Division, 101 East River Drive, East Hartford, Connecticut 06108-3274. Sealed Bid envelopes must clearly indicate the bid number as well as the date and time of the opening of the bid. The name and address of the Bidder should appear in the upper left-hand corner of the envelope.

3. Bidders are cautioned to verify their bids, before submission, as amendments to bids submitted, if received by the Contracts Division after time specified for opening of bids, shall not be considered. This applies to bids sent by mail and those delivered in person. An original and one (1) copy of the bid shall be returned to the Contracts and Purchasing Division. Bids shall be handwritten in ink, typewritten, or computer prepared. Bids submitted in pencil shall be rejected. A person duly authorized to sign bids on behalf of the bidder shall sign all bids**. Unsigned bids shall be rejected. All signatures shall be original signatures,** unless there is specific authorization from the Contracts and Purchasing Division for the use of non-manual forms of signature. **Bidders are cautioned that the person signing form SP-26, Bid Proposal page or his authorized designee must initial errors, alterations or corrections on both the original and copy of form SP-16, Bid Schedule page.** This includes erasures; alterations, corrections, whiteout, or any "cover up method" to change the unit price, total price, quantity, unit and description of commodities and/or services. Failure to do so shall result in automatic rejection of the bid. In the event an authorized designee initials the correction, there must be written authorization from the person signing the Bid Proposal.

4. All information required in the bid documents must be submitted to constitute a formal bid. Failure to provide such information and incomplete bid forms may result in disqualification of bid. Any Addendum issued after the bid posting and before bid closure, must be signed by an authorized representative of the bidder and returned with the bid or before the bid opening. Failure to sign and return any addendum will result in rejection of the bid.

5. Conditional bids are subject to rejection in whole or in part. A conditional bid is defined as one which limits, modifies, expands, or supplements any of the terms and conditions and/or specifications of the Invitation to Bid.

6. Bids may be submitted for all or any part of total quantities or for any or all agency requirements listed in the bid, unless otherwise specifically indicated.

7. Alternate bids will not be considered unless specifically called for in the Invitation to Bid. An alternate bid is defined as one that is submitted in addition to the bidder's primary response to the specified bid. Multiple bid(s) shall not be considered for any item unless specifically requested in the bid. A multiple bid is defined as more than one response to the same Bid by the same bidder whether on a separate bid form or attached to initial bid response.

8. Unless limited by the term "no substitute," the use of the name of a manufacturer or of any particular make, model, or brand in describing an item, does not restrict bidders to that manufacturer or specific article. This means it is being used simply to indicate the character or quality of the article so described: but the article offered must be of such character and quality and include any applicable options, accessories, etc. That it will serve the purpose for which it is to be used equally as well as that specified, and shall be deemed by the State to be so warranted by the bidder. Bids on comparable items must clearly state the exact article being offered including any and all applicable options, accessories, etc., and bidder shall furnish such other information concerning the article being, offered as will be helpful in evaluating its acceptability for the purpose intended. If the bidder does not indicate that the article he offers Is other than as specified, it will be understood that the bidder is offering, the article exactly as specified.

9. Prices should be extended in decimals, not fractions; to be net, and shall include transportation and delivery charges fully prepaid by the contractor to the destination specified in the bid, and subject only to cash discount.

10. In accordance with section 12-412 of the Connecticut General Statutes, the State of Connecticut is exempt from the payment of excise, transportation and sales taxes imposed by the Federal Government and/or the State. Such taxes must not be included in bid prices.

11. In the event of a discrepancy between the unit price and the extension, the unit price shall govern. Any discrepancy between the two copies of the bid schedule submitted shall result in rejection of bids for items so affected, except in the event of bids awarded on a total basis, in

**STANDARD BID AND CONTRACT TERMS AND CONDITIONS**

which case the lower total price will be considered in making the award.

12. Bidder declares that the bid is not made in connection with any other Bidder submitting, a bid for same commodity or commodities, and is in all respects fair and without collusion or fraud. Whenever a non-collusive bid statement form is issued as part of an invitation for bids, such statement must be completed in every detail or bid may be subject to rejection.

13. All bids will be opened and read publicly, unless stated otherwise. Bidders may be present or be represented at all openings. Upon award, bids are subject to public inspection by appointment during normal business hours of the Contracts and Purchasing Division. Summaries of bids received are not distributed by the Contracts and Purchasing Division nor given out by telephone.

14. The Contracts Division reserves the right to amend or cancel an Invitation to Bid prior to the date and time of bid opening.

**GUARANTY OR SURETY**

15. A guaranty that bidder will execute contract and furnish performance surety, when requested and within ten (10) days after execution date of contract, shall, if required, be submitted with bid. Guaranty may be submitted in any one of the following forms:

a. Annual bid bond in the amount of $5,000.00 to cover all bids up to $50,000.00 submitted within one year.
b. Individual bid bond for up to ten (10) percent of the total amount of each separate bid.
c. Certified check made payable to "Treasurer, State of Connecticut," for up to ten (10) percent of the total amount of each separate bid.

16. Performance surety binding the Contractor faithfully to fulfill the obligations of his bid as accepted may be required. Such surety in an amount up to one hundred (100) percent of each separate award, may be submitted in the form of a performance bond, of a licensed surety company, certified check or irrevocable letter of credit from a Commercial Banking Institution.

17. Bonds must meet the following requirements:

a. Corporation: An official of the corporation above his official title must sign the Bond and the corporate seal must be affixed over his signature.
b. Firm or Partnership: All the partners must sign the bond and indicate they are "Doing Business As (name of firm)".
c. Individual: The Individual owning the business and indicated “Owner” must sign the bond.
d. The surety company executing the bond must be licensed to do business in the State of Connecticut, or a company so licensed must countersign bond.
e. An official of the surety company must sign the bond and the corporate seal must be affixed over his signature.
f. Signatures of two witnesses for both the principal and the surety must appear on the bond.
g. Power of Attorney for the official signing the bond for the surety company must be submitted with the bond, unless such Power of Attorney has previously been filed with the Division.

**SAMPLES**

18. All specifications are minimum standards. Accepted bid samples do not supersede specifications for quality. However, if any accepted bid sample is superior in quality to the specifications. All deliveries shall have the same identity and quality as the accepted bid sample.

19. Samples, when required, must be submitted strictly in accordance with instructions: otherwise bid may not be considered. If samples are requested subsequent to opening, of bids, they shall be delivered as specified in bid. Samples must be furnished free of charge and must be accompanied by descriptive memorandum indicating if the Bidder desires their return, provided they have not been used or made useless by test. Samples may be held for comparison with deliveries. Bidders may retrieve samples at the Contracts & Purchasing Division.

20. When the bid indicates that an item is to be equivalent to a sample, such samples will be on display at the Contracts and Purchasing Division unless another location is specified. Failure on the part of a Bidder to examine sample shall not entitle him to any relief from the conditions imposed by the Invitation to Bid.

**AWARD**

21. Award will be made to the lowest, responsible, qualified Bidder. Past performance and financial responsibility shall always be factors in making this determination. The quality of the articles or services to be supplied, their conformity with specifications, their suitability to the requirements of the State, the delivery terms and administrative costs of the State as currently prescribed by the Contracts & Purchasing Division, will be taken into consideration in making the award.

22. The Contracts & Purchasing Division reserves the right to award by item, or part thereof, groups of items, or all items of the bid; to reject any and all bids in whole or in part; to waive minor irregularities and omissions if, in the Contracts and Purchasing Division's judgment, the best interest of the State will be served.

23. The Contracts & Purchasing Division reserves the right to make awards within thirty (30) days or an earlier date specified by a Bidder in his bid, such awards shall be conditioned upon Bidder's acceptance.

24. A Bidder, if requested, must be prepared to present evidence of experience, ability, service facilities, factory authorization and financial standing necessary to meet satisfactorily the requirements set forth or implied in the bid.

25. The quantities listed in the bid schedule may be increased or decreased by the Contracts & Purchasing Division to meet new or amended requirements of state agencies between the time the bid is issued and the time award is made, subject to the Bidder's acceptance.

26. All other factors being equal, preference may be given to resident bidders of the State and to commodities produced or manufactured in the State**.**

27. Bidders may offer cash discount for prompt payment, but such cash discount will not be taken into consideration in determining low bidder except In the case of tie bids.

28. The Contracts & Purchasing Division reserves the right to reject the bid of any bidder in default of any prior contract or guilty of misrepresentation, or of any company having as its sales agent or representative, or member of the firm, an Individual in default or guilty of misrepresentation

29. The Contracts & Purchasing Division reserves the right to correct inaccurate awards resulting from their clerical or administrative errors.

**CONTRACT**

30. Each bid will be received with the understanding that the acceptance in writing, by the Contracts & Purchasing Division of the offer to furnish any or all of the commodities or services described therein, shall constitute a contract between the Bidder and the State, which shall bind the Bidder on his part to furnish and deliver the commodities and/or services at the prices given and in accordance with conditions of said accepted bid and specification and Standard Bid and Contract Terms and Conditions form SP-7A of current issue and the State on its part to order the commodities and/or services from such contractor, except for causes beyond reasonable control, and subject to the availability of appropriated funds, and to pay for at the contract prices, all commodities or services ordered and delivered. The State reserves the right to order up to ten (10) percent more or less than the quantity listed in the bid or as amended in the award, excludes estimated quantities. C.H.R.O. figures are for reporting purposes only and shall not be part of the contract. Contract acceptance is not an order to ship. See No. 40.

31. Subject to the acceptance of the contractor quantities may be ordered against contracts by State Agencies not originally or specifically mentioned. Quantities may also be transferred between agencies under an adjustment in transportation costs providing such transportation costs are based on separately determined delivery costs to individual agencies.

**STANDARD BID AND CONTRACT TERMS AND CONDITIONS**

32. No alterations or variations of the terms of contract shall be valid or binding upon the State unless made in writing and signed by the Contracts & Purchasing Division.

33. Contracts will remain in force for the full period specified unless:

a. Terminated prior to expiration by satisfactory delivery against orders of entire quantities contracted for.
b. Extended upon written authorization of the Contracts & Purchasing Division and accepted by Contractor, to permit ordering of unordered balances or additional quantities at contract price and in accordance with contract terms.

34. It is mutually understood and agreed that the Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of his contract or his right, title or interest therein, or his power to execute such contract, to any other person, firm or corporation, without the previous written consent of the Contracts & Purchasing Division.

35. Emailing or faxing a notice of award to a bidder will constitute notice of acceptance of contract. If any bidder refuses to accept, a contract awarded to him within ten (10) days of said notice, such contract may be awarded to the next lowest responsible qualified bidder, and so on until such contract is awarded and accepted. Refusal to accept a contract after the ten (10) day period shall not be considered and such bidder shall be subject to the provisions of paragraph 38.

36. Notwithstanding any provisions of language in this contract to the contrary, the Chief Information Officer may terminate this contract whenever he/she determines in his/her sole discretion that such termination is in the best interests of the State. Any such termination shall be effected by delivery to the Contractor of a written notice of termination. The notice of termination shall be sent by registered mail to the Contractor address furnished to the State for purposes of correspondence or by hand delivery. Upon receipt of such notice, the Contractor shall both immediately discontinue all services affected (unless the notice directs otherwise) and deliver to the State all data, drawings, specifications, reports, estimates, summaries, and such other information and materials as may have been accumulated by the Contractor in performing his duties under this contract, whether completes or in progress. All such documents, information and materials shall become the property of the State. In the event of such termination, the Contractor shall be entitled to reasonable compensation as determined by the Chief Information Officer of the Department of Information Technology, however, no compensation for lost profits shall be allowed.

37. The contract may be canceled or annulled by the Contracts & Purchasing Division upon nonperformance of contract terms or failure of the Contractor to furnish performance surety within ten (10) days from date of request. Any unfulfilled deliveries against such contract may be purchased from other sources at the Contractor's expense.

38. Failure of a Contractor to deliver articles or perform services within the time specified on his bid proposal, or as amended by the Contractor and accepted by the Contracts & Purchasing Division, or within reasonable time as interpreted by the Contracts & Purchasing Division, or failure to make replacement of rejected commodities or fulfill unperformed services when so requested, immediately or as directed by the Contracts & Purchasing Division, will constitute authority for the Contracts & Purchasing Division to purchase on the open market, commodities or services to replace those which have been rejected, not delivered, or not performed. The Contracts & Purchasing Division reserves the right to authorize immediate purchases on the open market against rejections on any contract when necessary. On all such purchases, the Contractor agrees to promptly reimburse the State for excess cost occasioned by such purchases. Such purchases will be deducted from the contract quantities. However, should public necessity demand it, the State reserves the right to use or consume commodities delivered which are substandard in quality, subject to an adjustment in price to be determined by the Contracts & Purchasing Division.

39. When commodities must be removed by the Contractor from the premises of the Agency within forty-eight (48) hours after notification, unless public health and safety require immediate destruction or other disposal of such rejected delivery. Rejected items left longer than forty-eight (48) hours will be considered as abandoned and the State shall have the right to dispose of them as its own property.

40. Contract acceptance is not an order to ship. Purchase Orders against contracts will be placed by Agencies directly with the Contractor. All orders must be in writing and must bear the contract number and approval of the State Comptroller. Contractor making delivery without formal written order does so at his own risk.

41. The Contracts & Purchasing Division reserves the right to disqualify/make ineligible remove from mailing list for future bids for an indeterminate period, the name of any Bidder for failure to accept contract, (after 10 days notice as defined in par. 36) or the name of any Contractor for unsatisfactory performance of contract or failure to reimburse the State for open market purchases made to contractor or default as outlined in paragraph 38.

**CONTRACT GUARANTY**

42. Contractor hereby agrees to:

a. Perform contract in accordance with the specifications and bid under which the contract was awarded.
b. Save the state, its agents, or employees harmless from liability of any kind for the use of any copyrighted composition, secret process, patented invention, article or appliance furnished or used in the performance of the contract of which the contractor is not the patentee, assignee, or licensee.
c. Guarantee products against defective material or workmanship and to repair or replace any damage or marring occasioned In transit.
d. Furnish adequate protection from damage for all work and to repair damages of any kind, for which he or his workmen are responsible, to the premises or equipment, to his own work or to the work of other contractors.
e. With respect to contracts for the provision of services to pay for all permits, licenses, and fees, and to give all notices and comply with all applicable laws, ordinances, rules and regulations of the city or town in which the service is to be provided, of the State of Connecticut and of the federal government.
f. With respect to contracts for the provision of services to carry proper insurance to protect the State from loss.

**DELIVERY**

43. It shall be understood and agreed that any and all commodities furnished shall comply fully with all applicable Federal and State laws and regulations.

44. Any equipment delivered must be standard new equipment, latest model, except as otherwise specifically stated in bid. Where any part or nominal appurtenances of equipment are not described, it shall be understood that all the equipment and appurtenances which are usually provided in the manufacturer's stock model shall be furnished.

45. Materials and supplies delivered must be new items except as otherwise specifically stated in bid.

46. Delivery must be made as ordered and in accordance with bid. Unless otherwise specified in the bid, delivery shall be to agency loading, dock or receiving, platform. Contractor or contractor's shipping designee shall be responsible for removal of goods from the carrier and placement on agency loading dock or receiving platform. State receiving personnel are not required to assist in this process. The decision of the Contracts & Purchasing Division as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of order shall rest with the contractor.

47. Any request for extension of time of delivery from that specified must be approved by the State, such extension applying only to the particular item or shipment.

48. Commodities shall be securely and properly packed for shipment, according to accepted standard commercial practice, without extra charge for packing cases, baling or sacks, the containers to remain the property of the State unless otherwise stated in the Invitation to Bid.

## STANDARD BID AND CONTRACT TERMS AND CONDITIONS

### INSPECTIONS AND TESTS

49. The Inspection of all commodities and the making of chemical and physical tests of samples submitted with bids and samples of deliveries to determine whether or not the specifications are being complied with shall be made in the manner prescribed by the Contracts & Purchasing Division.

50. Any item that fails in any way to meet the terms of the contract is subject to rejection or to be paid for at an adjusted price basis. The decision of the Contracts & Purchasing Division shall be final.

### PAYMENT

51. Unless otherwise specified in the Bid Schedule, payment for all accepted commodities and services, shall be due within forty-five (45) days after receipt of such commodities or services. Bids submitted that require payment in less than forty-five (45) days are subject to rejection. Where there is a question of non performance of contract, payment in whole or in part may be withheld provided the contractor is notified in writing prior to the ending date of the forty-five (45) day payment period. In the event a cash discount for prompt payment is invoiced, the withholding of payments as provided for in this paragraph, shall not deprive the State of the right to take such cash discount.

52. All invoices shall be sent directly to the ordering agency. All inquiries regarding the status of unpaid invoices shall also be directed to the ordering agency. In cases where there is any defect or impropriety in the Contractor's claim, the State agency shall contact the vendors within ten (10) days. If the contractor corrects the defect or impropriety within five (5) business days of being so contacted, and within the forty-five (45) day payment period, it shall not result in the contractor being paid after the expiration of the forty-five day payment period.

53. Contractor shall be allowed to charge interest at a rate of one percent (1%) per month on amounts due whenever any State agency fails to make timely payment in accordance with the provisions of paragraphs 51 and 52 above. Any amount of interest penalty that remains unpaid at the end of any thirty-day period shall be added to the principal amount of the debt and thereafter, interest penalties shall accrue on that amount. The contractor must submit a separate invoice for interest charges.

54. All charges against a Contractor shall be deducted from current obligations that are due or may become due. In the event that collection is not made in this manner, the Contractor shall pay the State, on demand, the amount of such charges. All remittances shall be made payable to Treasurer, State of Connecticut.

55. Payment for the used portion of an inferior delivery will be made by the State on an adjusted price basis determined by the Contracts & Purchasing Division.

### SAVING CLAUSE

56. It is understood and agreed that the Contractor shall not be held liable for any losses resulting In the fulfillment of the terms of the contract which shall be delayed or prevented by wars, acts of public enemies, strikes, fires, floods, acts of God, or for any other acts not within the control of the Contractor and which by the exercise of reasonable diligence, the Contractor Is unable to prevent.

57. Should the performance of any contract be delayed or prevented as set forth In paragraph 56. The Contractor agrees to give immediate written notice and explanation of the cause and probable duration of any such delay.

### ADVERTISING

58. Reference by suppliers to sales to the State for advertising and promotional purposes without prior approval of the Contracts & Purchasing Division is expressly prohibited.

### RIGHTS

59. It is expressly stipulated and understood that the State shall have and retain sole and exclusive right and title in and to the (forms) (maps) (material) produced for the State, including all rights to use, distribute, sell, reprint, or otherwise dispose of same. It is further expressly stipulated and understood that the (contractor) (printer) shall not copyright, register, distribute or claim any rights in or to said (forms) (maps) (materials) or the work produced under his contract.

60. The contractor or subcontractor offers and agrees to assign to the public purchasing body all right(s), title and interest in and to all causes of action it may have under Section 4 of the Clayton Act, 15 U.S.C. 15. or under Chapter 624 of the general statutes, arising from the purchase of services, property or intangibles of any kind pursuant to a public purchase contract or subcontract; this assignment shall be made and become effective at the time the public purchasing body awards or accepts such contract, without further acknowledgment by the parties.

### PACKAGING

61. All purchases will be in compliance with Public Act 89-227. Effective January 1, 1991 no product shall be shipped or packaged in POLYSTYRENE FOAM if such foam is manufactured using any "controlled substances" as defined under Annex A, Group 1 of the Montreal Protocol on Substances that Deplete the Ozone Layer.

### AMERICANS WITH DISABILITIES ACT

62. This clause applies to those contractors who are or will be responsible for compliance with the terms of the Americans with Disabilities Act of 1990 ("Act"), Public Law 101-336, during the term of this contract. Contractor represents and warrants that it is familiar with the terms of the Act and that it is in compliance with the Act. Failure of the Contractor to satisfy this standard as the same applies to performance under this contract as it may be amended, will render the contract voidable at the option of the State upon notice to the Contractor, which notice shall be upon such terms and conditions as the state shall determine in its sole discretion. Contractor represents and warrants that it will hold the State, its employees, agents, representatives, officers, successors and assigns harmless and indemnify them from and against any losses, costs, expenses (including, without limitation, attorneys' and other professionals' fees and expenses), legal and equitable damages and liabilities which may arise, directly or indirectly, out of any act of commission or omission of the Contractor concerning compliance with the Act, as the same applies to performance under this contract.

### MANDATES

63. Everything herein shall comply in every respect with all applicable laws of the Federal Government and/or the State of Connecticut.

Bidders and the awarded contractor will ensure, in good faith, that their participation in the bid process will not raise a question of conflict of interest or a breach of ethics issue under the provisions of the State Ethics Code, specifically §1-84 and §1-85 of the Connecticut General Statutes.

Bidders may not participate in any *ex parte* communications with any of the manufacturers, dealers or other respondents who are responding to an Invitation to Bid. Bidders may not contact the requesting agency or its employees regarding this ITB, unless permitted (in writing) by the Director of the Department of Information Technology or her designee.

Contractor will be in compliance with all applicable federal, state, and local laws and regulations, including but not limited to Connecticut General Statue sections 4a-60 and 4a-60a on nondiscrimination and affirmative action provisions, as well as:

- Affirmative Action Policy Statement: **http://www.state.ct.us/governor/aapolicy.htm**
- Sexual Harassment Policy Statement: **http://www.state.ct.us/governor/sexualharasspolicy.htm**
- Section 16 of P.A. 91-58 nondiscrimination provisions regarding sexual orientation

### EXECUTIVE ORDERS.

64. The Contract is subject to the provisions of Executive Order No. 7B of Governor M. Jodi Rell, promulgated November 16, 2005, concerning contracting reforms, Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. At the Contractor's request, DOIT shall provide a copy of these orders to the Contractor.

The Contractor agrees that it will hold the State harmless and indemnify the State from any action, which may arise out of any act by the contractor concerning lack of compliance with the laws and regulations stated herein.

Incorporated by reference is Section 4-61dd(g)(1) and 4-61dd(30 and (f) of the Connecticut General Statues which prohibits bidders and contractors from taking adverse action against the State or its employees for disclosing information to the Auditors of Public Accounts or the Attorney General.

**RECORDS, FILES, AND INFORMATION**

65. Incorporated by reference into this contract and Pursuant to Public Act No.01-169, Each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (1) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function and (2) indicate that such records and files are subject to the Freedom of Information Act and may be disclosed by the public agency pursuant to the Freedom of Information Act.

66. Incorporated by reference into this contract is section 4-61dd(g)(1) and 4-61dd(3) and (f) of the Connecticut General Statutes which prohibits contractors from taking adverse action against employees who disclosed information to the auditors of Public Accounts of the Attorney General.

**HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT (HIPAA)**

67. Under the Health Insurance Portability and Accountability act (HIPAA) of 1996, Bidders are expected to adhere to the same standards as the stage agency / covered entity as to Protected Health Information (PHI), to maintain compliance with Title 45 CFR Part 164.504, Uses and Disclosures: Organizational Requirements, Bidder Contracts. Protected Health Information (PHI) includes information related to claims, health services, federal and state tax information, financials, criminal / court related information and other personally identifiable records. Bidder agrees that it shall be prohibited from using or disclosing the PHI provided of made available by the state agency / covered entity or viewed while on the premises for any purpose other than as expressly permitted or required by this Contract. These uses and disclosures must be within the scope of the Bidder's services provided to the state agency / covered entity. Bidders shall establish and maintain reasonable safeguards to prevent any use or disclosure of the PHI, other than as specified in this Contract or required by law. Bidder agrees that anytime PHI is provided or made available to any subcontractors or agents, Bidder must enter into a subcontract, which contains the same terms, conditions and restrictions on the use and disclosure of PHI as contained in this Contract. Bidder agrees to make available and provide a right of access to PHI by the individual for whom the information was created and disclosed. Bidder agrees to make information available as required to provide an accounting of disclosures. Bidder agrees to make its internal practices, books, and records relating to the use or disclosure of PHI received from, or created or received by Bidder on behalf of the state agency / covered entity, available to the Secretary of Health and Human Services (HHS) for purpose of determining compliance with the HHS Privacy Regulations. At termination of this contract, Bidder agrees to return or destroy all PHI received from, or created by the state agency / covered entity. If not feasible, extend the protections of this Contract to the PHI an limit further uses and disclosures. Bidder will have procedures in place for mitigating any harmful effects from the use or disclosure of PHI in a manner contrary to this Contract or the HHS Privacy Regulations. Bidder must develop and implement a system of sanctions for any employee, subcontractor or agent who violates this Contract or the HHS Privacy Regulations. The PHI shall be and remain the resources of the state agency / covered entity. Bidder agrees that is acquires no title or rights to the information, including any de-identified information, as a result of this Contract. Bidder Agrees that the stage agency / covered entity has the right to immediately terminate this Contract if the state agency / covered entity determines that Bidder has violated a material term of this HIPAA Compliance Contract above.