

Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services

Company Name: Utility Communications, Inc.		Vendor ID. # 0000010331	Terms: Net 45 Days
Address: 920 Sherman Avenue, Hamden, CT 06514		Delivery: Within 48 Hours	
Tel. No.: (203) 287-1306	Toll Free: 800 443-1306	Fax No.: (203) 248-9167	
Contact Person: Edward Abrams		Agrees to Supply Political Sub-Divisions: Yes	
Certification Type (SBE, MBE, WBE or None): SBE	Contract Value: The State to fill in		
Company E-mail Address: eda@utilitycommunications.com	Company Website: www.utilitycommunications.com		

Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters

Installation Charges (ph- per hour / pv - per vehicle)	Cars	Trucks	Work Trucks (i.e. snow plows)	Other (i.e. Fire Truck/Ambulance)	Desktop Control Station, Base Station and Base Station Repeaters
Installation on Vendors Site	\$65/per hour	\$65 per hour	\$65 per hour	\$ 65 per hour	\$ N/A
3 hr min. Installation On-site (Contractor Users)	\$85/per hour	\$85 per hour	\$85 per hour	\$ 85 per hour	\$ 85 per hour
Areas (Counties) for on site service	All Counties				
Special Requirements/Instructions					

Labor Rates	Price - Per Hour
Carry- In Service	\$75 per hour
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$95 per hour 2 hour min.
After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$125- *
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)	\$125- 4 hour min.
* Emergency Service Phone # (203) 287-0252	
Areas (Counties) for on-site service	All Counties
Special Requirements/Instructions	* No call-out charge if already working at site

Training	Description: Custom training on site or at our facility	\$ 125 per hr
Programming Additional Channels		
1-32	Additional 32	Additional 64
Additional 96	Additional 128	Additional 160
Additional 192 +		
Included	\$ *	\$ *
Additional 32	\$ *	\$ *
Additional 64	\$ *	\$ *
Additional 96	\$ *	\$ *
Additional 128	\$ *	\$ *
Additional 160	\$ *	\$ *
Additional 192 +	\$ *	\$ *
Special Requirements/Instructions	X 1.00 per channel	

Description of Products and Services	Price - Per Hour	Catalog Name and Date
Percentage Discount from Manufacturers Product Catalog and Price List of Products	\$ See Price Pages	
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support	\$ See Price pages	
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$ 125-	
Special Requirements/Instructions		
Counties: Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham		

Manufacturer - Apollo

VARs/Vendors Name: Utility Communications Inc				Vendor ID: 0000010331	
Contact Person:	Edward Abrams	Telephone Information	Work #	203-287-1306	
Email Address:	eda@utilitycommunications.com			Cell # 203-671-9389	
Delivery:	30 Days			Fax # 203-248-9167	
Agrees to Supply Political Sub-Divisions:			Yes	Terms: Net <u>45</u> Days	
Certification Type (SBE, MBE, WBE or None): SBE			Discount Term: 1% 10 Days		
			Company Website: www.utilitycommunications.com		
Areas (Counties) Authorized to Sell		All Counties			
Catalog Name and Date: Apollo May 2010					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51+
Portables	All Models Includes battery, charger and belt clip	5%	5%	5%	10%
Mobiles					
Mobile Repeaters					
Desktop Control Stations					
Base Stations					
Base Station Repeaters					
Accessories					
Manuals, programming software, and programming cables		0%	0%	0%	0%

Note: Increase discount level by 5% to omit 3-year warranty and revert back to manufacturer's standard warranty as specified on price sheets

Manufacturer - Motorola

VAR/S/Vendors Name: Utility Communications Inc		Vendor ID: 0000010331	
Contact Person:	Edward Abrams	Telephone Information	Work # 203-287-1306
Email Address:	eda@utilitycommunications.com		Cell # 203-671-9389
Delivery:	30 Days		Fax # 203-248-9167
Agrees to Supply Political Sub-Divisions:	Yes	Terms:	Net_45_Days_____
Certification Type (SBE,MBE, WBE or None): SBE		Discount Term: 1% 10 Days	
Company Website: www.utilitycommunications.com			

Areas (Counties) Authorized to Sell All Counties
Catalog Name and Date: Motorola April 2010

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
* Portables Includes antenna, battery, belt clip and charger unless otherwise specified in price pages	All Models	10%	11%	12%	15%
* Mobiles Includes mounting bracket, microphone and power cable unless otherwise specified in price pages	All Models	10%	11%	12%	15%
Mobile Repeaters	All	10%	11%	12%	15%
Desktop Control Stations	All	10%	11%	12%	15%
Base Stations	All	10%	11%	12%	15%
Base Station Repeaters	All	10%	11%	12%	15%
Accessories	All	15%	15%	15%	15%
Manuals, programming software, and programming cables		0%	0%	0%	0%

* **Note:** Increase discount level by 5% to omit 3-year warranty and revert back to manufacturer's standard warranty as specified on price sheets

Manufacturer - Pyramid

VARs/Vendors Name: Utility Communications Inc			Vendor ID: 0000010331		
Contact Person:	Edward Abrams	Telephone Information	Work #	203-287-1306	
Email Address:	eda@utilitycommunications.com			Cell # 203-671-9389	
Delivery:	30 Days			Fax # 203-248-9167	
Agrees to Supply Political Sub-Divisions:			Yes	Terms: Net 45 Days	
Certification Type (SBE,MBE, WBE or None): SBE			Discount Term: 1% 10 Days		
			Company Website: www.utilitycommunications.com		
Areas (Counties) Authorized to Sell			All Counties		
Catalog Name and Date: Pyramid Communications July 2009					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables					
Mobiles					
Mobile Repeaters	All	5%	5%	5%	10%
Desktop Control Stations					
Base Stations					
Base Station Repeaters					
Accessories					
Manuals, programming software, and programming cables		0%	0%	0%	0%

Note: Increase discount level by 5% to omit 3-year warranty and revert back to manufacturer's standard warranty as specified on price sheets

